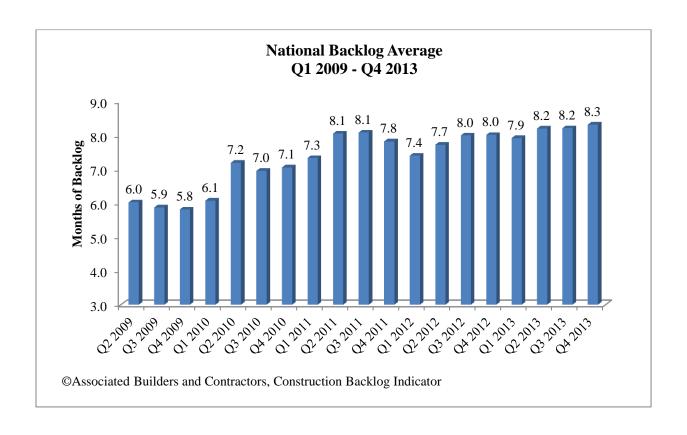


## Charts and Graphs Index Q1 2009 – Q4 2013

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Average backlog measured in months

| Tiverage oucking measurement  | Average Backlog |
|-------------------------------|-----------------|
| Quarter                       | (months)        |
| 1 <sup>st</sup> Quarter, 2009 | 6.53            |
| 2 <sup>nd</sup> Quarter, 2009 | 6.02            |
| 3 <sup>rd</sup> Quarter, 2009 | 5.87            |
| 4 <sup>th</sup> Quarter, 2009 | 5.81            |
| 1 <sup>st</sup> Quarter, 2010 | 6.07            |
| 2 <sup>nd</sup> Quarter, 2010 | 7.19            |
| 3 <sup>rd</sup> Quarter, 2010 | 6.95            |
| 4 <sup>th</sup> Quarter, 2010 | 7.05            |
| 1 <sup>st</sup> Quarter, 2011 | 7.33            |
| 2 <sup>nd</sup> Quarter, 2011 | 8.06            |
| 3 <sup>rd</sup> Quarter, 2011 | 8.08            |
| 4 <sup>th</sup> Quarter, 2011 | 7.82            |
| 1 <sup>st</sup> Quarter, 2012 | 7.40            |
| 2 <sup>nd</sup> Quarter, 2012 | 7.72            |
| 3 <sup>rd</sup> Quarter, 2012 | 7.99            |
| 4 <sup>th</sup> Quarter, 2012 | 8.01            |
| 1 <sup>st</sup> Quarter, 2013 | 7.92            |
| 2 <sup>nd</sup> Quarter, 2013 | 8.23            |
| 3 <sup>rd</sup> Quarter, 2013 | 8.21            |
| 4 <sup>th</sup> Quarter, 2013 | 8.32            |

Average backlog measured in months by industry

| 0                             | Commercial and |                  |                |
|-------------------------------|----------------|------------------|----------------|
| Quarter                       | Institutional  | Heavy Industrial | Infrastructure |
| 1 <sup>st</sup> Quarter, 2009 | 6.77           | 6.33             | 5.40           |
| 2 <sup>nd</sup> Quarter, 2009 | 6.02           | 5.61             | 7.61           |
| 3 <sup>rd</sup> Quarter, 2009 | 5.54           | 5.49             | 10.63          |
| 4 <sup>th</sup> Quarter, 2009 | 5.61           | 6.11             | 9.86           |
| 1 <sup>st</sup> Quarter, 2010 | 5.90           | 6.50             | 9.33           |
| 2 <sup>nd</sup> Quarter, 2010 | 6.96           | 6.83             | 10.39          |
| 3 <sup>rd</sup> Quarter, 2010 | 6.79           | 6.47             | 9.66           |
| 4 <sup>th</sup> Quarter, 2010 | 7.01           | 6.63             | 8.89           |
| 1 <sup>st</sup> Quarter, 2011 | 7.26           | 6.57             | 8.73           |
| 2 <sup>nd</sup> Quarter, 2011 | 8.63           | 5.38             | 7.88           |
| 3 <sup>rd</sup> Quarter, 2011 | 8.42           | 5.89             | 9.23           |
| 4 <sup>th</sup> Quarter, 2011 | 7.81           | 5.68             | 9.18           |
| 1 <sup>st</sup> Quarter, 2012 | 7.65           | 5.24             | 8.66           |
| 2 <sup>nd</sup> Quarter, 2012 | 7.78           | 5.92             | 10.08          |
| 3 <sup>rd</sup> Quarter, 2012 | 8.03           | 6.73             | 9.29           |
| 4 <sup>th</sup> Quarter, 2012 | 8.13           | 6.23             | 9.81           |
| 1 <sup>st</sup> Quarter, 2013 | 8.20           | 5.67             | 9.69           |
| 2 <sup>nd</sup> Quarter, 2013 | 8.66           | 5.80             | 8.96           |
| 3 <sup>rd</sup> Quarter, 2013 | 8.84           | 4.44             | 7.12           |
| 4 <sup>th</sup> Quarter, 2013 | 8.91           | 4.47             | 7.07           |

Average backlog measured in months by region

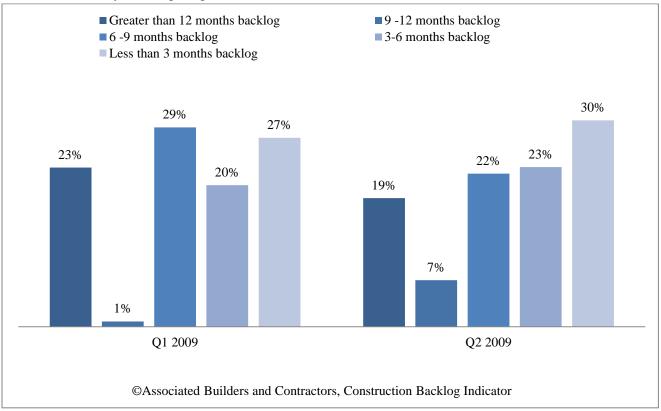
| Quarter                       | Northeast | South | Middle States | West |
|-------------------------------|-----------|-------|---------------|------|
| 1 <sup>st</sup> Quarter, 2009 | 5.54      | 8.15  | 5.11          | 6.70 |
| 2 <sup>nd</sup> Quarter, 2009 | 4.96      | 7.26  | 5.03          | 6.37 |
| 3 <sup>rd</sup> Quarter, 2009 | 5.81      | 5.91  | 5.52          | 6.41 |
| 4 <sup>th</sup> Quarter, 2009 | 5.41      | 6.54  | 4.93          | 6.35 |
| 1 <sup>st</sup> Quarter, 2010 | 6.33      | 6.41  | 5.23          | 6.06 |
| 2 <sup>nd</sup> Quarter, 2010 | 7.19      | 7.43  | 6.69          | 7.33 |
| 3 <sup>rd</sup> Quarter, 2010 | 8.01      | 6.98  | 5.77          | 6.85 |
| 4 <sup>th</sup> Quarter, 2010 | 7.01      | 7.78  | 6.22          | 5.80 |
| 1 <sup>st</sup> Quarter, 2011 | 7.34      | 8.16  | 6.21          | 6.24 |
| 2 <sup>nd</sup> Quarter, 2011 | 7.23      | 9.30  | 6.94          | 7.94 |
| 3 <sup>rd</sup> Quarter, 2011 | 7.52      | 9.41  | 6.50          | 7.40 |
| 4 <sup>th</sup> Quarter, 2011 | 7.99      | 8.92  | 6.53          | 6.11 |
| 1 <sup>st</sup> Quarter, 2012 | 6.87      | 8.88  | 6.34          | 6.57 |
| 2 <sup>nd</sup> Quarter, 2012 | 7.28      | 8.75  | 6.73          | 7.50 |
| 3 <sup>rd</sup> Quarter, 2012 | 7.62      | 8.45  | 6.97          | 8.93 |
| 4 <sup>th</sup> Quarter, 2012 | 8.21      | 8.91  | 6.61          | 7.83 |
| 1 <sup>st</sup> Quarter, 2013 | 8.86      | 9.27  | 5.51          | 7.11 |
| 2 <sup>nd</sup> Quarter, 2013 | 9.41      | 9.05  | 6.32          | 8.21 |
| 3 <sup>rd</sup> Quarter, 2013 | 8.23      | 9.79  | 6.15          | 7.38 |
| 4 <sup>th</sup> Quarter, 2013 | 8.43      | 9.65  | 6.40          | 7.91 |

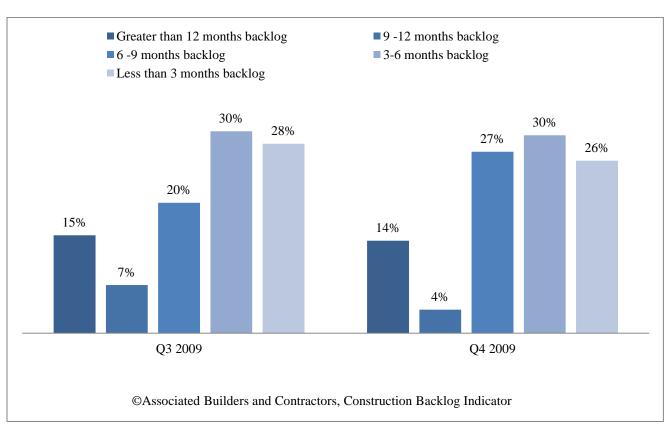
Average backlog measured in months by company size

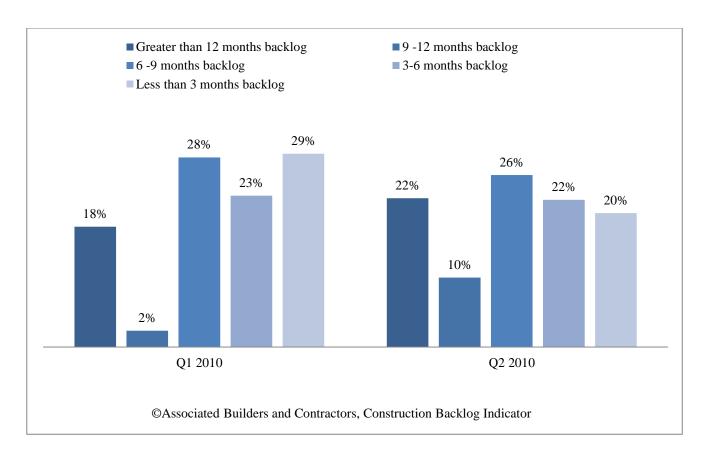
| Quarter                       | Revenue less than \$30 million | \$30 million and<br>\$50 million | \$50 million and<br>\$100 million | \$100 million or more |
|-------------------------------|--------------------------------|----------------------------------|-----------------------------------|-----------------------|
| 1 <sup>st</sup> Quarter, 2009 | 5.44                           | 4.99                             | 7.22                              | 9.70                  |
| 2 <sup>nd</sup> Quarter, 2009 | 4.79                           | 4.61                             | 7.21                              | 9.12                  |
| 3 <sup>rd</sup> Quarter, 2009 | 5.34                           | 4.91                             | 7.35                              | 7.06                  |
| 4 <sup>th</sup> Quarter, 2009 | 4.98                           | 5.49                             | 5.85                              | 8.19                  |
| 1 <sup>st</sup> Quarter, 2010 | 4.98                           | 6.40                             | 6.52                              | 8.35                  |
| 2 <sup>nd</sup> Quarter, 2010 | 6.18                           | 7.05                             | 8.34                              | 9.12                  |
| 3 <sup>rd</sup> Quarter, 2010 | 6.21                           | 6.64                             | 8.16                              | 8.13                  |
| 4 <sup>th</sup> Quarter, 2010 | 6.28                           | 5.60                             | 8.49                              | 9.13                  |
| 1 <sup>st</sup> Quarter, 2011 | 6.37                           | 6.50                             | 8.98                              | 9.62                  |
| 2 <sup>nd</sup> Quarter, 2011 | 7.45                           | 6.72                             | 9.83                              | 9.31                  |
| 3 <sup>rd</sup> Quarter, 2011 | 7.12                           | 7.25                             | 9.70                              | 9.79                  |
| 4 <sup>th</sup> Quarter, 2011 | 7.17                           | 7.42                             | 8.85                              | 9.50                  |
| 1 <sup>st</sup> Quarter, 2012 | 6.72                           | 9.33                             | 8.87                              | 9.14                  |
| 2 <sup>nd</sup> Quarter, 2012 | 6.89                           | 9.14                             | 9.78                              | 9.62                  |
| 3 <sup>rd</sup> Quarter, 2012 | 6.95                           | 10.96                            | 10.12                             | 9.99                  |
| 4 <sup>th</sup> Quarter, 2012 | 6.82                           | 9.87                             | 9.80                              | 10.80                 |
| 1 <sup>st</sup> Quarter, 2013 | 6.65                           | 8.08                             | 10.53                             | 11.23                 |
| 2 <sup>nd</sup> Quarter, 2013 | 6.96                           | 7.58                             | 11.57                             | 12.25                 |
| 3 <sup>rd</sup> Quarter, 2013 | 7.31                           | 7.36                             | 11.91*                            | 11.15*                |
| 4 <sup>th</sup> Quarter, 2013 | 7.64                           | 7.32                             | 11.52                             | 11.11                 |

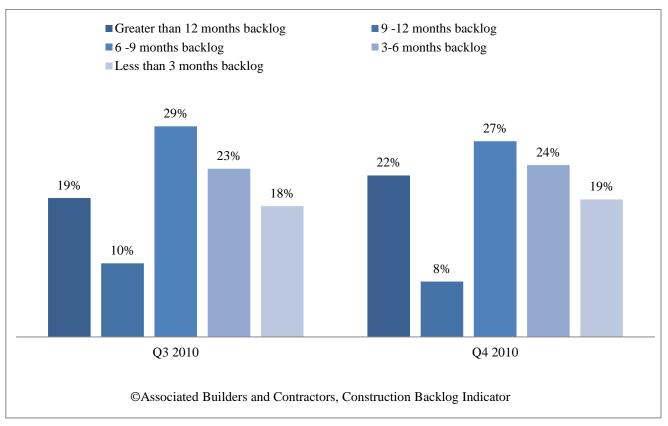
<sup>\*</sup>Revised since last quarter.

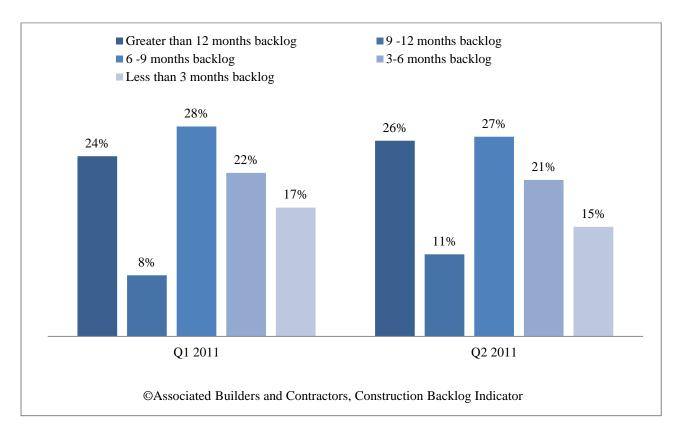
## Distribution by backlog length, Q1 2009 – Q4 2013

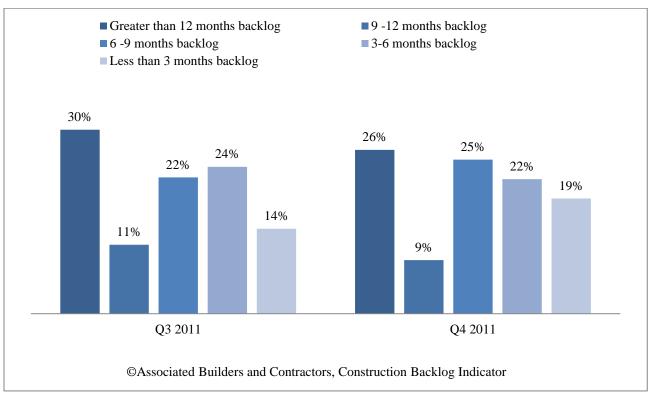


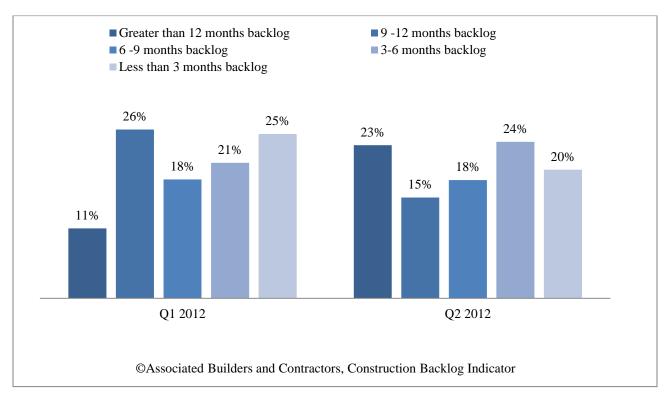


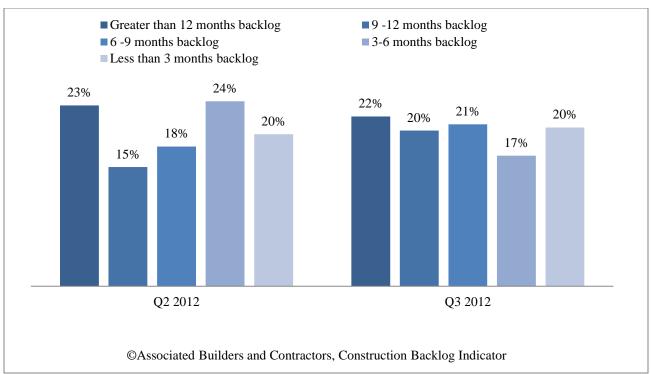


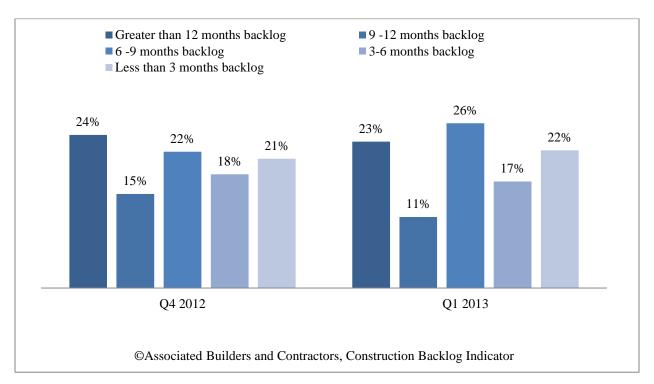


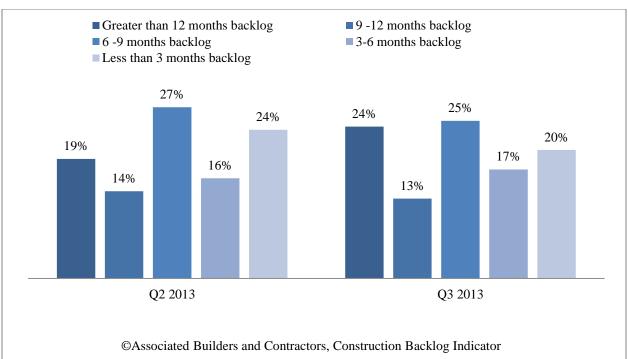


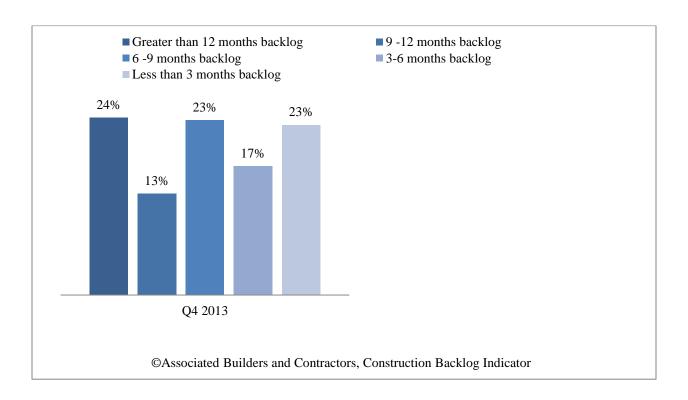




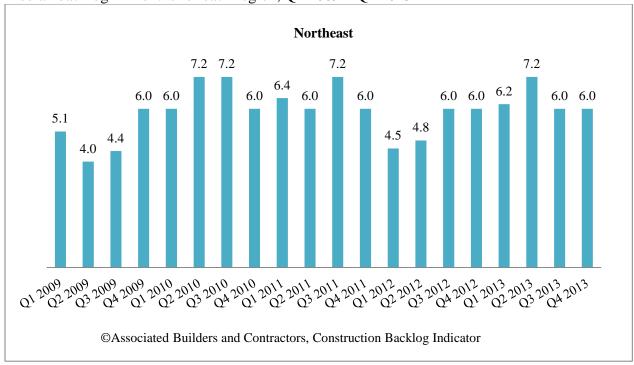


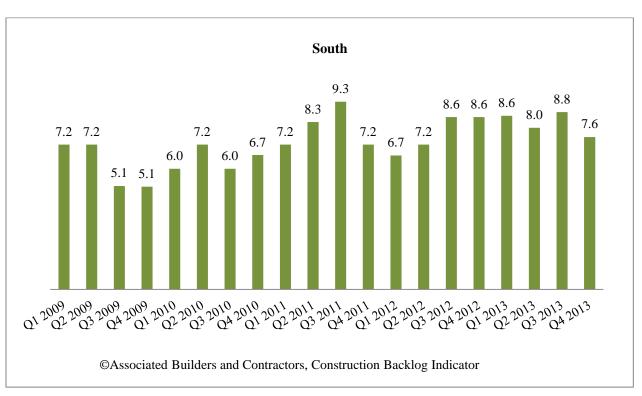


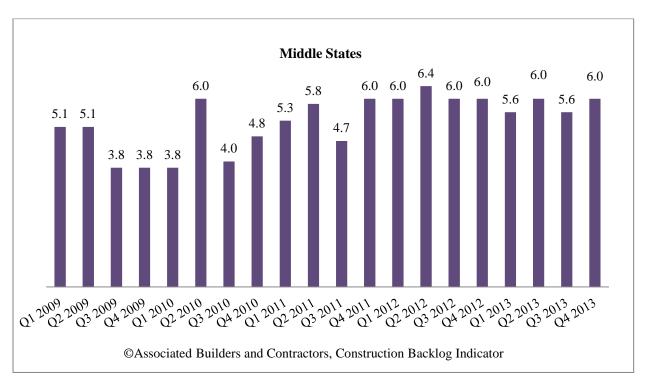


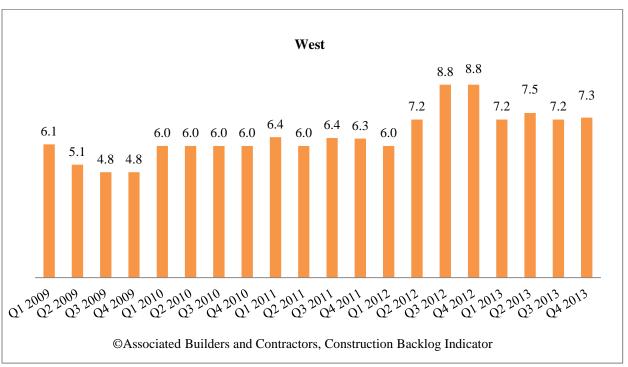


Median backlog in months for each region, Q1 2009 – Q4 2013



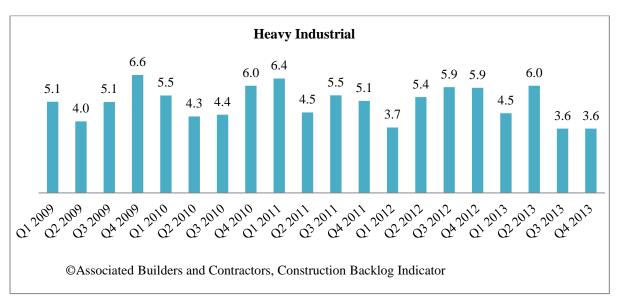


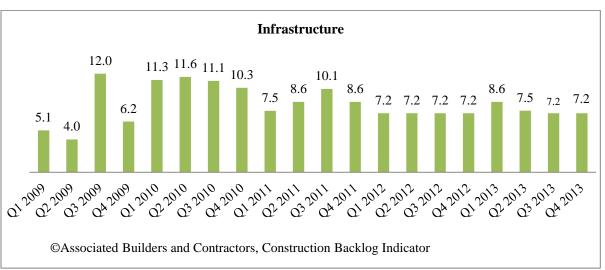




Median backlog in months by construction segment, Q1 2009 – Q4 2013







Median backlog in months by firm size, Q1 2009 – Q4 2013

