

ABC PRIVATE INCENTIVE OFFER WITH GENERAL MOTORS FOR ABC MEMBERS

2018 and 2019 MODEL YEAR VEHICLES

EFFECTIVE DATES: DELIVERED VEHICLES JANUARY 3, 2019 THROUGH JANUARY 2, 2020

DEALERS: FOR COMPLETE DETAILS, REFER TO ADMINISTRATIVE MEMO 19-36CB.

ABC ELIGIBLE MODELS: NEW AND UNUSED 2018 and 2019 MY GM PASSENGER CARS AND LIGHT TRUCKS LISTED BELOW.

ALLOWANCES:	<u>RETAIL DELIVERIES</u>	<u>FLEET DELIVERIES</u>
BUICK:		
ENCLAVE (excludes 1SV)	\$500	\$1,000
ENCORE (excludes 1SV)	\$500	\$500
CHEVROLET:		
CITY EXPRESS (2018 only)	\$250	\$250
COLORADO (excludes 2SA)	\$500	\$500
CRUZE (excludes 1SM)	\$500	\$500
EQUINOX (excludes 1SM)	\$500	\$500
EXPRESS	\$500	\$1,000
IMPALA	\$500	\$500
LOW CAB FORWARD (2018)	\$250	\$250
LOW CAB FORWARD (2019/20)	\$500	\$500
MALIBU (excludes 1VL)	\$500	\$500
SILVERADO	\$500	\$1,000
SILVERADO MD (2019 only)	\$500	\$1,000
SUBURBAN (excludes L96)	\$500	\$1,000
TAHOE	\$500	\$1,000
TRAVERSE (excludes 1L0)	\$500	\$1,000
GMC:		
ACADIA (excludes 1SV)	\$500	\$1,000
CANYON (excludes 2SA)	\$500	\$500
SAVANA	\$500	\$1,000
SIERRA	\$500	\$1,000
TERRAIN (excludes 2SA)	\$500	\$500
YUKON/YUKON XL	\$500	\$1,000

ANY MODEL NOT LISTED ABOVE IS NOT ELIGIBLE FOR The Private offer.

CHARGEBACK CRITERIA: ALL MONIES PAID THAT DO NOT MEET THE PROGRAM REQUIREMENTS WILL BE CHARGED BACK.