**ABC’s Top Performers: Member Contractors That Achieve Excellence in Construction**

ABC’s new Top Performers lists recognize member contractors’ achievements in safety, quality, diversity, project excellence, federal designations and revenue, ranked by work hours.

The lists are published as a supplement to [*Construction Executive*](https://www.constructionexec.com/) magazine.  
  
“ABC is constantly seeking new ways to deliver value and help our members win work, and we are proud to announce the debut of this new industry resource,” said ABC President and CEO Michael D. Bellaman. “This elegant publication honors the best of the best in merit shop construction by raising awareness of their achievements among *CE*’s 55,000 subscribers and beyond.”

Three separate lists identify the 150 Top Performers, Top 50 Performers With Special Designations and Top 20 Performers by Region. The companies are ranked by size based on the number of hours worked in 2017 as reported in their ABC [Safety Training Evaluation Process](http://abcstep.org/) (STEP) applications.  
  
What defines the best of the best? To make the cut, Top Performers must demonstrate world-class safety performance by achieving STEP Gold, Platinum or Diamond. STEP is a self-evaluation against a world-class safety management system designed and annually enhanced by the ABC Safety and Health Committee. ABC Top Performers are on average 260 percent to 680 percent safer than the U.S. Bureau of Labor Statistics industry average. The impact of participating in STEP on overall safety performance is documented in the annual [*ABC Safety Performance Report*](file:///C:\Users\donnar\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\TLMI5PPB\abc.org\spr).

The listings highlight contractors that have earned ABC’s [Accredited Quality Contractor](https://www.abc.org/Accredited-Quality-Contractors-AQC-presented-by-The-Contractors-Plan) (AQC) credential for their commitment to corporate responsibility in quality, safety, talent management, education, community relations and diversity; those that won national [Excellence in Construction,®](https://www.abc.org/News-Media/News-Releases/entryid/13702/associated-builders-and-contractors-honors-america-s-top-construction-projects) [Safety Excellence](https://www.abc.org/News-Media/News-Releases/entryid/13704/abc-honors-contractors-with-industry-leading-safety-performance) and [Diversity Excellence](https://www.abc.org/News-Media/News-Releases/entryid/13706/abc-announces-national-diversity-excellence-award-winners) awards; and those that hold designations awarded to diverse companies to help procure work from government and private entities.

A full explanation of the rankings’ methodology follows.   
  
**ABC’s Top Performers**   
  
1. ABC’s Top Performers is a list of contractor members that achieved ABC STEP Gold status or higher (based on 2017 safety data) and earned ABC’s AQC credential in 2018.   
  
2. ABC member companies are ranked 1 to 150 based on work hours reported on their company-wide STEP applications.  
  
3. Companies are recognized for National Excellence in Construction,® National Safety Excellence and Diversity Excellence awards presented at ABC Convention 2018.  
   
4. Designations are listed as reported on [FindContractors.com](https://www.abc.org/Membership/Find-Contractors) as of Dec. 15, 2018.   
  
5. Contractor national dues revenue categories are listed as they were reported in 2018.    
  
**ABC’s Top Regional Performers**  
  
ABC’s regional rankings break down the Top Performers list by eight membership regions: Mid-Atlantic, Mid-America, Midwest, Mountain West, Northeast, Pacific, South Central and Southeast. Each list is comprised of 20 contractor member companies that achieved STEP Gold status or higher in 2018 (based on 2017 safety data) ranked from 1 to 20 based on work hours reported on their STEP applications. Contractor members are listed only once, where they are headquartered, regardless of whether the company has multiple offices.

**ABC’s Top 50 Performers With Special Designations**

This list highlights ABC contractor members that achieved STEP Gold status or higher in 2018 and hold designations.

* An **8(a) Business** is a small business at least 51 percent owned and controlled by socially and economically disadvantaged individuals, as certified by the [U.S. Small Business Administration](https://www.sba.gov).
* A **Disadvantaged Business Enterprise (DBE)** is a for-profit small business where socially and economically disadvantaged individuals own at least 51 percent of the firm and control management and daily business operations, as certified by the [U.S. Department of Transportation.](https://www.civilrights.dot.gov/disadvantaged-business-enterprise#_blank)
* A **HUBZone Business** operates and employs people in historically underutilized business zones, as certified by the [U.S. Small Business Administration](https://www.sba.gov/).
* A **Minority Business Enterprise (MBE)** is at least 51 percent owned or controlled by minority individuals, as certified by the [National Minority Supplier Development Council](http://www.nmsdc.org/).
* A **Service-disabled Veteran-owned Small Business (SDVOSB)** is at least 51 percent owned and controlled by a [service-disabled veteran](https://www.sba.gov/federal-contracting/contracting-assistance-programs/service-disabled-veteran-owned-small-businesses-program), with the daily management operations controlled by a service-disabled veteran or caregiver, as certified by the U.S. Department of Veterans Affairs.
* A **Veteran-owned Small Business (VOSB)** is at least 51 percent owned and controlled by a veteran, with the daily management operations also controlled by a veteran, as certified by the [U.S. Department of Veterans Affairs](https://www.sba.gov/federal-contracting/contracting-assistance-programs/service-disabled-veteran-owned-small-businesses-program).
* A **Women’s Business Enterprise (WBE)** is at least 51 percent owned or controlled by one or more women who are U.S. citizens or legal residents, as certified by the [Women’s Business Enterprise National Council](https://www.sba.gov/federal-contracting/contracting-assistance-programs/women-owned-small-business-federal-contracting-program).
* A **Women-owned Small Business (WOSB)** is at least 51 percent owned or controlled by one or more women who are U.S. citizens, as certified by the [U.S. Small Business Administration](http://www.sba.gov) or a third-party certification from the [El Paso Hispanic Chamber of Commerce](http://www.ephcc.org/), [National Women Business Owners Corporation](http://www.nwboc.org/), [U.S. Women’s Chamber of Commerce](https://uswcc.org/) or [Women’s Business Enterprise National Council](https://www.wbenc.org/).
* An **Economically Disadvantaged Women-owned Small Business** **(EDWOSB)** is at least 51 percent owned and controlled by one or more women who are U.S. citizens and who are economically disadvantaged, as certified by the [U.S. Small Business Administration](http://www.sba.gov).

**Safety Training Evaluation Process Gold, Platinum and Diamond Members**

ABC STEP members certify that:

• Their leadership is committed to world-class safety;

• Their culture is focused on preventing incidents from happening; and

• They deploy industry best practices in 24 key components of a safety management system, such as new hire safety orientations, toolbox safety meetings and substance abuse programs.

STEP Diamond members are an average of 680 percent safer than the U.S. Bureau of Labor Statistics industry average, according to the *ABC 2019 Safety Performance Report*.\* STEP Platinum members are 300 percent safer, and Gold members are 260 percent safer.

\*abc.org/spr

**Accredited Quality Contractors**

ABC members that have earned the AQC credential certify their commitment to:

* Financial fitness—capable, bondable and insurable to deliver the work they pursue;
* World-class safety—all AQC contractors achieve STEP Gold, Platinum or Diamond;
* Workforce development, talent management, and diversity and inclusion;
* The highest levels of quality construction; and
* The betterment of the communities in which they work.

**ABC National Diversity Excellence Awards**

The annual ABC National Diversity Excellence Awards recognize members that display exemplary diversity leadership in their workforce, supply chain and community with best-in-class recruitment policies, retention practices, and training and mentoring programs.

**ABC National Safety Excellence Awards**

ABC annually honors members who have created a world-class safety management system, demonstrate an uncompromising commitment to safety and share ABC’s goal of achieving zero-incident construction jobsites. National Safety Excellence Award winners are selected based on STEP self-evaluation scores, lost workday case rates, total recordable incident rates, leading indicator use, and process and program innovations. Only STEP Gold, Platinum and Diamond members are eligible to apply.

**Excellence in Construction Awards**

EIC is the industry’s leading competition honoring general and specialty contractors for innovative and high-quality merit shop construction projects. The winning projects, selected from entries submitted from across the nation, are judged on complexity, attractiveness, unique challenges overcome, completion time, workmanship, innovation, safety and cost.