

ABC PRIVATE INCENTIVE OFFER WITH GENERAL MOTORS FOR ABC MEMBERS

2011 AND 2012 MODEL YEAR VEHICLES

EFFECTIVE DATES: DELIVERED VEHICLES OCTOBER 1, 2011 THROUGH SEPTEMBER 30, 2012

DEALERS: FOR COMPLETE PROGRAM DETAILS, REFER TO ADMINISTRATIVE MEMO 12-36CG.

ABC ELIGIBLE MODELS: NEW AND UNUSED 2011 AND 2012 MY GM PASSENGER CARS AND LIGHT TRUCKS LISTED BELOW.

REQUIRED OPTIONS: None

Order criteria: none

ALLOWANCES:	RETAIL <u>DELIVERIES</u>	FLEET <u>DELIVERIES</u>
BUICK:		
ENCLAVE	\$500	\$1,000
LACROSSE	\$500	\$500
LUCERNE (2011 only)	\$500	\$500
CHEVROLET:		
AVALANCHE	\$500	\$1,000
AVEO (2011 only)	\$500	\$500
COLORADO	\$500	\$1,000
EXPRESS	\$500	\$1,000
HHR (2011 only)	\$500	\$500
IMPALA	\$500	\$500
MALIBU	\$500	\$500
SILVERADO	\$500	\$1,000
SUBURBAN	\$500	\$1,000
TAHOE	\$500	\$1,000
TRAVERSE	\$500	\$1,000
GMC:		
ACADIA	\$500	\$1,000
CANYON	\$500	\$1,000
SAVANA	\$500	\$1,000
SIERRA	\$500	\$1,000
YUKON/YUKON XL	\$500	\$1,000

ANY MODEL NOT LISTED ABOVE IS NOT ELIGIBLE FOR The Private offer.

CHARGEBACK CRITERIA: ALL MONIES PAID THAT DO NOT MEET THE PROGRAM REQUIREMENTS WILL BE CHARGED BACK.