

# PARTNER MANUAL

## ACTIVITIES IN THE RESOURCE CENTER

- Resource Center Partners' Conference Areas
- Technology and Digital Tools Demonstrations
- Discussion Pods
- Cyber Café
- Executive Lounge
- Breakfasts (Thursday and Friday)
- Breaks
- Receptions (Wednesday and Thursday)

## CONTENT FOCUS IN 2011

BizCon is the perfect forum to highlight partners' case studies and stories that tie into BizCon's 2011 key messages. CEOs want to know how new developments in your products and services can provide greater results and value to their companies. Top innovators, thought leaders and execution strategists lead discussions beyond conventional approaches, identify trends and unveil case studies. The communities' experience and knowledge will be engaged, critical questions will be answered and solutions will be mobilized in these areas:

- **Emerging business trends**
- **Global and domestic economic assessments**
- **The current political landscape**
- **The future of the construction industry**

## OPPORTUNITIES FOR PARTNERS

- Your two company executives are invited to an exclusive VIP dinner Wednesday evening with the ABC Executive Committee, BizCon Task Force and BizCon speakers.
- Take advantage of conversation and table discussions at breakfast and receptions. Listen to concerns, aid in discussion, and offer solutions.
- Present a case study that envelopes the core messages.
- Partners who elect to present a case study may also utilize the presentation pods for demonstrations, etc...
- Display a case study poster at your conference area in the Resource Center.
- Invite your prospective executive clients to BizCon at the prospective client registration discount.
- Partner hotel suite upgrades are available
- Private dining space available for potential customer dinner function for up to 16 at Bull & Bear restaurant inside the Waldorf Astoria.
- Host a private golf function at the Rees Jones designed Waldorf Astoria Golf Club. An array of amenities are available at the Club.

## RESOURCE CENTER PARTNER PACKAGES

Resource Center partnerships are limited. We are committed to only 8 top resource innovators whose products and services will best serve construction executives. Companies that are invited to participate have research or case studies that demonstrate product or service value to construction executives.

- Partner Plan: \$15,000
- Partner Plan with Case Study Presentation: \$20,000

**Terms:** Full payment due at registration.

## BIZCON PROVIDES

1. Two Skirted and clothed table with 4 chairs (a conference style set up, not a booth set up.)
2. Backdrop to define each partner area.
3. Two large color signs: one with your logo; one with your description. (each partner area will be uniform.)
4. Electrical power.
5. Internet access is available. (internet fees apply for those who desire this service.) See information in this manual for details.
6. A/V equipment and services are available. (additional fees apply for those who desire this service.) See information in this manual for details.
7. One easel for your case study poster. (Strongly recommend using the in-house printing service.) See information in this manual for details.

## WHAT TO BRING

As a guiding principle, bring only things extremely valuable to top level executives.

1. Partners may bring computer/laptop/flat screens/monitor/peripherals. (Electronics may be ordered through the conference A/V vendor.) See information in this manual for details.
2. Partners may bring one poster for use in the Resource Center that supports a white paper, case study or R&D. Our committee will need to approve it. Refer to case study and poster requirements in this manual.
3. Partners may display product, software, and Web resources at their designated conference areas using digital resources: PowerPoint slides, videos, diagrams, demos, games and photos.
4. Partners may provide products and services literature at their designated conference area.
5. Partners may provide give-a-way products from their designated conference area, such as free subscriptions to their e-newsletter, software, etc.

Waldorf Astoria® Hotel  
Orlando, Florida

February 23-25, 2011

Take full advantage of  
your partnership.  
Gain exposure beyond  
the event dates.

Materials Due by January 7, 2011

## Partner Sign Example



## PARTNER MATERIALS

**DUE BY JANUARY 7, 2011**

### Transmit Images and files

- Email: [Matthews@abc.org](mailto:Matthews@abc.org)
  - For large files: Address: [ftp.abcdev.org](ftp:abcdev.org)
- User name: ABCGraphics  
Password: MeritShop

### LOGO\*

Your logo will be published in program brochure, on the BizCon website and on a custom sign. Provide a high resolution color logo for use in the conference program book and on large sign. Format: eps or ai  
Resolution: 300 | Color Mode: CMYK | Image Size: 10"

### POWERPOINT/PDF

A PowerPoint presentation about your companies products/services will be posted on the BizCon website. Provide a 5- to 10-slide PowerPoint presentation in a PDF format (not in a PowerPoint format; the PDF will be viewable, but animation and effects will not be seen.)

### DESCRIPTIVE SIGNS\*

Partners may submit a phrase that best describes their company segment to this construction executive audience.

- The segment phrase is limited to 45 spaces — those spaces include characters, punctuation and spaces.
- The segment phrase must be one continuous thought (not bullets).
- The segment phrase cannot contain your company name, product/service titles, service names, branding.
- The segment phrase cannot be customized to special styles, fonts, colors. No bold, italic, caps, quotes.

\*Required. All other services optional.

### COMPANY PROFILE

Your one-page company/product/service profile will be seen on the BizCon website. Provide the profile as an MSWord file.

### SPEAKER BIO/PHOTO\*

Required of partners who purchase the case study presentation package:

- Speaker's Bio
- Speaker's Photo. Format: jpg | Color Mode: RGB  
Resolution: 72 dpi | Size: at least 720 x 480

### CASE STUDY LISTING IN PROGRAM\*

Required of partners who purchase the case study presentation package:

Provide your case study information as you desire it to be published in the program booklet (correct spelling | complete and proper listing).

- |                         |                       |
|-------------------------|-----------------------|
| • Speaker Name(s)       | • Company             |
| • Professional Title    | • Session Title       |
| • Credentials           | • Session Description |
| • Key Walk-a-way Points | • Who Should Attend   |

### CASE STUDY/POSTER

One mounted poster to illustrate a case study or research can be used in the Resource Center, but must be approved by conference committee. The case study and a PDF of the poster should be submitted for review. Posters and case studies are optional and are supplied by the partner, not by BizCon. Poster specs:

- Posters are typically 30" tall x 40" wide — anything close to that is acceptable.
- Posters will sit on an easel that is provided.
- Poster should either be mounted or be printed onto stiff, solid material. (i.e. either foam core, polystyrene, or pvc.)
- Posters should not be marketing collateral.
- Posters are to illustrate a case study or research.

**RESOURCE CENTER SCHEDULE**

<b>Wednesday, Feb. 23</b>	
8:00 a.m. - 10:00 a.m.	Partner areas must be fully set on Wednesday by 10:00 a.m.
10:30 a.m.	Partner Meeting with Producer in Ballroom
1:00 p.m. - 7:00 p.m.	Resource Center open to attendees
3:00 p.m. – 3:30 p.m.	Refreshment Break in the Resource Center
5:30 p.m. – 7:00 p.m.	Welcome Reception in the Resource Center
<b>Thursday, Feb. 24</b>	
6:30 a.m. - 6:30 p.m.	Resource Center open to attendees
7:00 a.m. – 8:30 a.m.	Breakfast Buffet in the Resource Center
10:00 a.m. – 10:10 a.m.	Refreshment Break in the Resource Center
3:20 p.m. – 3:30 p.m.	Refreshment Break in the Resource Center
5:00 p.m. – 6:30 p.m.	Reception in the Resource Center
<b>Friday, Feb. 25</b>	
6:30 a.m. - 11:00 a.m.	Resource Center open to attendees
7:00 a.m. – 8:30 a.m.	Breakfast Buffet in the Resource Center

## WHAT NOT TO BRING

The guiding principle is to keep it clean and simple, keeping sight lines open.

1. BizCon is not a tradeshow or exhibition.
2. Pipe and drape, extra carpet and other furnishings are not permitted.
3. Free-standing exhibits, table-top exhibits and fast-fold exhibits are not permitted.
4. Banners, signage and fast-fold posters are not permitted.
5. Sound equipment other than the typical computer generated sound is not permitted.
6. Flat screens should be no larger than 30".
7. Items you bring must be able to sit or lay on your conference table.

## INVITE YOUR EXECUTIVE CLIENTS TO BIZCON

Invite your clients and prospects to join construction executives, top innovators, thought leaders and execution strategists at BizCon.

### YOUR OPPORTUNITY

- Invite your industry senior executive clients and offer them a discounted partner/client registration for as low as \$907 (amount depends on whether they're ABC Members and it's early enough to take advantage of the early bird rate).
- To share this offer with your clients, a sample email message has been drafted for you use it in whole or in part.
- Provide the BizCon Registrar with a list of clients to whom you offered the discount (first/last name and company name). When we receive their registrations, we will know to discount them.
- This discount program is only available to C-level executives and above:
  - who have not already registered for BizCon,
  - who reserve their lodging within the BizCon room block at the Waldorf Astoria Hotel or Hilton.

## WHO WILL ATTEND BIZCON?

BizCon is designed to connect senior level executives from construction-related businesses. Peer-to-peer sharing will be inspired by insightful program content, enabling an exchange of new perspectives among participants from different construction specialties and sectors.

- Construction CEOs, Presidents and Owner
- Senior-level Executives and Managers
- Leaders from Construction-related Suppliers and Manufacturers
- Architectural and Engineering Firm Executives
- Construction Insurance and Financial Industry Leaders



### SAMPLE EMAIL MESSAGE TO YOUR CLIENTS

[CLIENT NAME],  
[PARTNER COMPANY NAME] is pleased to be partnering with BizCon, ABC's strategic construction leadership summit on February 23-25, 2011, at the Waldorf Astoria® Orlando. I would like to invite you to join me at the event.

More than 400 construction executives from across the nation will be attending. [PARTNER COMPANY NAME] will be conducting product demonstrations and consulting on our valuable products and services: [LIST THEM].

Because of [PARTNER COMPANY NAME]'s partnership with BizCon, we are able to offer you a preferred conference registration discount of \$\_\_\_\_ (a \$\_\_\_\_ savings).

Leading experts will present research on emerging business trends, provide global and domestic economic assessments, review the current political landscape, and discuss the future of the construction industry.

This exclusive event—reserved for construction executives and industry leaders—will encourage an exchange of ideas, business challenges, opportunities and strategies.

BizCon's keynotes are Steve Forbes Chairman and CEO of Forbes Media and Editor-in-Chief of Forbes magazine, will be speaking on the global economy; and George Will, America's foremost political columnist, will be speaking on the U.S. political update.

Additionally, Barry Asmus, Senior Economist, National Center for Policy Analysis, and Anirban Basu, ABC Chief Economist, will be speaking on the domestic economy; and finally Andrew Zolli, expert in global foresight and innovation, will speak on futurist perspectives on the construction industry.

I know you are faced with tough budget decisions and time constraints; however, the experience and knowledge gained from this construction executive community and speaker A-list make BizCon an invaluable investment. To register or learn more about BizCon visit [www.abc-bizcon.org](http://www.abc-bizcon.org).

Please let me know if you can join us and we'll plan to get together in Orlando!

[YOUR NAME]

*At the IKON Business Centers we provide a full range of business services to accommodate you during your stay. Please contact the IKON Business Center at your resort for information and quotes to assist you in achieving custom solutions for your meeting and business needs.*

**Mailing Address:**

**IKON Business Center**  
Hilton Orlando Bonnet Creek  
14100 Bonnet Creek Resort Lane  
Orlando, Florida 32821

**E-mail:**

[Hilton.Waldorf@ikonbusinesscenters.com](mailto:Hilton.Waldorf@ikonbusinesscenters.com)

**Telephone Number:**  
407-597-3804

**Guest Fax Number:**  
407-597-3803

**Account Manager:**  
Ted Domowitz  
321-436-9674

**Business Center Manager:**  
Jessica Dillard  
321-436-1153

*The IKON Business Center is here to serve as your office away from home. We offer solutions for all your business, convention and meeting needs. Not only do we provide day-to-day document requirements, but also a variety of services including office equipment rental, large document reproduction, offset printing, bindery services and much more.*

## IKON Business Center



## IKON SERVICES

The Business Center specializes in a range of quality services to suit your needs:

- ❖ Production Color and B&W copies
- ❖ Production Color and B&W printing
- ❖ Wide format printing (for posters/banners)
- ❖ Poster Mounting
- ❖ Bindery services (10+ options)
- ❖ Transparencies
- ❖ Fax Services
- ❖ Scanning Services via email or burn to CD
- ❖ Internet Services (both regular and wireless)
- ❖ Packaging and Shipping
- ❖ Overnight shipping services via Federal Express, UPS, USPS
- ❖ In-house equipment rentals (B&W/Color printers, Facsimiles, B&W/Color MFP copiers, and PC rentals)
- ❖ Universal cell phone chargers
- ❖ Mobile Business Centers
- ❖ Mobile Shipping Desks
- ❖ Office supplies
- ❖ Business Cards

## QUALITY

The latest digital equipment is used in the Production of your documents. We can accept your digital files via e-mail, portable media, floppy disk, and CD ROM and provide you with a proof ahead of time. Let our Document Specialists work with you to help you convey the professional image you want.

## OFFICE SUPPLIES

Complete line of office supplies and products are available

### COPYING & PRINTING

- ❖ High speed duplicating
- ❖ Full color copies
- ❖ Laser printing
- ❖ Saddle stitch booklets
- ❖ Finishing & Bindery
- ❖ Wide Format Poster Printing and Flush Mounting

### OFFICE RENTALS

- ❖ Digital Copiers
- ❖ Printers
- ❖ Facsimile Machines
- ❖ Laptop and Desktop Computers
- ❖ Accessories

### COMPUTER SERVICES

- ❖ Internet Connections
- ❖ Connections for your laptop
- ❖ CD burning and Duplication

### COMPUTER USE

- ❖ 10 minutes \$6.00
- ❖ 20 minutes \$9.00
- ❖ 30 minutes \$12.00
- ❖ 1 hour \$20.00

### OUTGOING FAXES

- ❖ Domestic 1<sup>st</sup> Page \$ 2.00
- ❖ Additional Pages \$ 1.00
- ❖ International 1<sup>st</sup> Page \$ 4.00
- ❖ Additional Pages \$ 2.00

### BOARDING PASSES

#### PRINTING/SCANNING

- ❖ Boarding Passes \$ 1.00 ea
- ❖ Scanning \$1.00 ea
- ❖ Prints from Media \$1.00 ea

## DISCOUNT PRICING

Discounted pricing available for larger volumes or special requests.

Please call business center for quotes.

### BLACK & WHITE DIGITAL COPIES

- ❖ 1 - 99 \$ .25 ea
- ❖ 100 - 499 \$ .15 ea
- ❖ 500 + \$ .10 ea
- ❖ Transparencies \$1.00 ea

### COLOR PHOTOCOPIES

- ❖ 1 - 500 \$ 69 ea
- ❖ 501-1000 \$ 59 ea
- ❖ 1000+ \$ .49 ea

### GUEST PARCEL SERVICES

(Parcel Processing/Handling Fees)

To include ownership, storage and delivery of all guest parcels.

- ❖ Envelope \$3.00
- ❖ Small Box \$3.00
- ❖ Med Box \$5.00
- ❖ Large Box \$10.00
- ❖ Golf Club \$15.00
- ❖ Display Cases \$15.00
- ❖ Pallets \$70.00/ 100 lbs

For same day shipping, all outbound parcels must be received in package room by 3:30pm Mon - Fri.

❖

Anything received after 3:30pm Fri will be shipped out on Mon unless guest requests special handling.

To order AV equipment and services, use this form.

**EDLEN ELECTRICAL ORDER REQUEST**  
**FAX: 407/854-9992 PHONE #: 407/845-9991**  
**Email: [lmurray@edlenelectrical.com](mailto:lmurray@edlenelectrical.com)**

WALDORF ASTORIA ORLANDO

HILTON ORLANDO BONNET CREEK

**CONTACT INFORMATION**

\*\*\*Name: \_\_\_\_\_

\*\*\*Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Fax: \_\_\_\_\_

Edlen to contact client for details

\*\*\*--Complete these lines

Hotel will send details to Edlen

Complete Form

**CLIENT CONTACT INFORMATION:**

\*\*\*Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\*\*\*Phone #: \_\_\_\_\_

Fax #: \_\_\_\_\_

\*\*\*Email: \_\_\_\_\_

AV Company: \_\_\_\_\_

Phone #: \_\_\_\_\_

Fax #: \_\_\_\_\_

Terms: Master Account

Direct Bill

To order AV equipment and services, use this form.



Pro Stage, Inc.  
567 Ocoee Business Pkwy.  
Ocoee, FL 34761

Phone: (407) 654-5822  
FAX: (407) 654-5826  
E-mail: john@prostage.com  
Web: www.prostage.com

**Bizcon 2011 Audio/Visual Equipment -- Order Form -- PAGE 1**

Video Equipment	Qty	Pre-Show Rate	On-Site Rate	Total
DVD Player		\$150.00	\$170.00	
DV Cam Player		\$975.00	\$1,050.00	
<b>LCD Flat Screen Monitors</b>				
LCD Flat Screen Monitors	Qty	Pre-Show Rate	On-Site Rate	Total
8" CRT Video Preview Monitor		\$70.00	\$70.00	
20" LCD Flat Screen Monitor		\$120.00	\$120.00	
32" LCD Flat Screen Monitor		\$300.00	\$300.00	
43" LCD Display Flat Screen Monitor		\$600.00	\$600.00	
50" LCD Display Flat Screen Monitor		\$750.00	\$750.00	
60" LCD Display Flat Screen Monitor		\$2,000.00	\$2,000.00	
External Speakers for Plasma Monitors		\$75.00	\$75.00	
Plasma Mounts: SELECT TYPE: Floor / Table / Wall		\$150.00	\$150.00	
<b>Projectors</b>				
Projectors	Qty	Pre-Show Rate	On-Site Rate	Total
Data/Video LCD Projector (2800 Lumens)		\$300.00	\$300.00	
Data/Video LCD Projector (3800 Lumens)		\$500.00	\$500.00	
Data/Video LCD Projector (4000 Lumens)		\$600.00	\$600.00	
Data/Video LCD Projector (6000 Lumens)		\$1,500.00	\$1,500.00	
<b>Large Projectors</b>				
Large Projectors	Qty	Pre-Show Rate	On-Site Rate	Total
DLP Projector - Front Projection Screen w/ Rigging		Call		
DLP Projector - Rear Projection Screen		Call		
<b>Projection Screens</b>				
Projection Screens	Qty	Pre-Show Rate	On-Site Rate	Total
6' Tripod Screen w/Black Skirt		\$50.00	\$50.00	
7' Tripod Screen w/Black Skirt		\$50.00	\$50.00	
8' Tripod Screen w/Black Skirt		\$60.00	\$60.00	
6' x 8' Fast Fold Screen Kit w/Dress Kit		\$325.00	\$325.00	
<b>Audio Equipment</b>				
Audio Equipment	Qty	Pre-Show Rate	On-Site Rate	Total
Wired Microphone (LAV or HH)		\$60.00	\$60.00	
Wired Headset for use with Wired Microphone		\$50.00	\$50.00	
Wireless Microphone (LAV or HH)		\$300.00	\$300.00	
Wireless Headset for use with Wireless Microphone		\$125.00	\$125.00	
AN 1000 Sound System (2 speakers w/stands)		\$150.00	\$150.00	
JBL EON 10 Sound System (Mixer, 2 speakers w/stands)		\$250.00	\$250.00	
JBL EON 15 Sound System (Mixer, 2 speakers w/stands)		\$300.00	\$300.00	
CD Player		\$70.00	\$70.00	
Small Sound System		Call		
Custom Sound System		Call		
<b>Other Equipment</b>				
Other Equipment	Qty	Pre-Show Rate	On-Site Rate	Total
Laptop & Desktops (Basic)		\$300.00	\$300.00	
Specific Computer Requirements CALL				
HP 4250 Printer (40 ppm 1200dpi)		\$170.00	\$170.00	
HP 3800/4700 Color Laserjet		\$900.00	\$900.00	
ProStage has an extensive inventory of AV Equip For any other requirements, please call				

**ALL EQUIPMENT IS A WEEK (2 DAY) RATE -- CALL FOR OTHER RATES**

**TOTALS -- PAYMENT IS DUE WHEN ORDER IS PLACED**

EQUIPMENT TOTAL	1	_____
DELIVERY/SETUP/PICKUP (20% OF LINE 1 OR \$90 MINIMUM)	2	_____
	3	_____
SUBTOTAL	4	_____
STATE SALES TAX (6.5% OF LINE 1)	5	_____
TOTAL DUE	6	_____

**SEE PAGE 2 FOR PAYMENT INFO, CUSTOMER INFO AND DELIVERY/SETUP/PICKUP INFO**



Pro Stage, Inc.  
567 Ocoee Business Pkwy.  
Ocoee, FL 34761

Phone: (407) 654-5822  
FAX: (407) 654-5826  
E-mail: john@prostage.com  
Web: www.prostage.com

**Audio/Visual Equipment -- Order Form -- PAGE 2**

*Method of Payment*

Please fill out if using American Express  
Card Number:

*(Please Check One)*

Cardholder's Name: (as it appears on card)

Cardholder's Signature:

American Express

Check (US Only)

Wire Transfer (US)

*Required Customer Information*

\_\_\_\_\_  
Company Name  
\_\_\_\_\_  
Address  
\_\_\_\_\_  
City  
\_\_\_\_\_  
State  
\_\_\_\_\_  
Zip Code  
\_\_\_\_\_  
Ordered by  
\_\_\_\_\_  
Telephone  
\_\_\_\_\_  
FAX  
\_\_\_\_\_  
e-mail

**Required Information for Delivery/Pickup -- Representative MUST be on site at time of delivery**

*Exhibitor assumes responsibility for Loss/Damage to property of ProStage, Inc. after delivery and acceptance of equipment at Booth*

\_\_\_\_\_  
Exhibit Booth Number  
\_\_\_\_\_  
Preferred Delivery Date  
\_\_\_\_\_  
Preferred Delivery Time  
\_\_\_\_\_  
Preferred Pickup Date  
\_\_\_\_\_  
Preferred Pickup Time  
\_\_\_\_\_  
On Site Contact Person  
\_\_\_\_\_  
Cell Phone or Number to Contact  
\_\_\_\_\_  
Signature

**Ordering Instructions**

Charges for requested items selected are for the ENTIRE EVENT.  
Submit this form PRIOR to setup.  
Include applicable Sales Tax on equipment or provide Tax Exempt Certificate before services are provided.  
Delivery/Set-up/Pickup fee includes: Delivery, Install, Maintenance, and Dismantle.  
Technical Operators are available - please contact us for an estimate.  
Cancellation of equipment ordered must be received at least 72 hours PRIOR to delivery date to avoid charges.

Call (407) 654-5822 or e-mail john@prostage.com with questions, concerns, or additional requirements.

**FAX BOTH PAGES OF ORDER FORM TO: (407) 654-5826**

To order internet access, use this form.



Waldorf Astoria Orlando/Hilton Orlando Bonnet Creek Order Form  
Services provided by our Internet Partner, XpoNet  
Attention: XpoNet Event Coordinator  
Phone 407.597.3839 - Fax 407.641.8455  
Email: wahbc@xponet.net  
14200 Bonnet Creek Resort Lane, Orlando, FL 32821

Event Name:		Convention Services Manager:	
Contact Name:		Company Name:	
Phone:	Fax (required):	Email (required):	
Credit Card Type:	CC#	Exp. Date:	
Authorized Signature:			

INCENTIVE PRICE APPLIES TO ORDERS RECEIVED WITH PAYMENT 21 DAYS PRIOR TO THE 1ST DAY OF EVENT

Service Information (required)			
Install Date:		Install Time:	AM/PM
Removal Date:		Removal Time:	AM/PM
Room Location:		Booth #:	

Internet and Networking Services (price does not include 6.5% sales tax)

Single Day Shared Service (Effective for one 12-hour period)	Quantity	Incentive	Base	Total
Wireless Access (1 location, 1 WAP, up to 10 devices, no show floors)		\$695.00	\$895.00	
Single Device Wired Service (1 location, 1 device, shared access)		\$495.00	\$595.00	
Each additional IP address (1 device per address)		\$85.00	\$115.00	
Event Shared Services (Per Event)	Quantity	Incentive	Base	Total
Wireless Access (1 location, 1 WAP, up to 10 devices, no show floors)		\$1,295.00	\$1,450.00	
Single Device Wired Service (1 location, 1 device, shared access)		\$850.00	\$995.00	
Each additional IP address (1 device per address)		\$175.00	\$200.00	
Dedicated Bandwidth Services (Per Event)	Quantity	Incentive	Base	Total
Dedicated 1 Mbps pipe (120 IP Addresses, DHCP)		\$4,995.00	\$5,995.00	
Dedicated 1.5 Mbps pipe ("T1 speed", 120 IP Addresses, DHCP)		\$6,895.00	\$7,995.00	
Dedicated 2 Mbps pipe (240 IP Addresses, DHCP)		\$8,000.00	\$9,995.00	
Wireless Access Point (does not include access to Internet, no show floors)		\$395.00	\$495.00	
LAN room connection (does not include access to Internet)		\$200.00	\$295.00	
Private VLAN		\$500.00	\$695.00	

- Shared Access is limited to a maximum of 512 Kbps per user (not guaranteed) over a shared connection to the Internet, for a duration of up to 5 calendar days
- Single Day and Event Shared Services cannot be combined. ALL Event services are valid for a maximum of 5 calendar days
- Prices effective through December 2009 and are subject to change without notice. Please call to verify rates.
- After hours installations (before 7 a.m. and after 6 p.m.) will incur a \$150.00 per man-hour charge. On-site orders will incur a \$100.00 pop-up fee.
- Orders cancelled with less than forty-eight (48) hours notice will incur a 50% cancellation fee

2011 **BizCon**<sup>™</sup>

STRATEGIC THINKING FOR  
CONSTRUCTION LEADERS