



# Be an ABC Carolinas Member for Free!

When you join Associated Builders and Contractors (ABC), you become part of the nation's leading association for merit shop construction and construction-related firms.

## Your Discounts Offset the Membership Fee

Every business is different, but every contractor has expenses. Here's how much a typical contractor with 15 employees can expect to save in one year with just a few of the ABC member business discounts.

### Example of Company Savings

Product or Service	Savings
Chevrolet Cargo Van 1 vehicle	\$1,000
Shell Fuel 4 vans	\$323
FedEx Shipping 2 envelopes/week	\$628
Verizon Wireless Service 5 cell phones	\$949
Paychex Payroll Service 15 employees	\$253
<b>Total Savings for Year:</b>	<b>\$3,153</b>

“Our construction business has 18 employees. Currently, we're saving \$4,176 with two of ABC's discount programs, which more than pays for our membership dues.”

—Pamela Volm  
Annapolis Contracting, Inc.

## Building Your Business

Take advantage of great resources and programs to grow your business.

- **Corporate Profile** – Highlights your company with owners and industry related groups
- **Accredited Quality Contractor** – Shows prospective clients that you have achieved a high level of corporate responsibility
- **Safety Training Evaluation Process** – Improves your company's safety practices and can lower your workers' compensation insurance rates
- **Excellence in Construction Awards** – Showcases your company's best projects
- **Networking Events** – Connects you with contractors and leaders in the construction field

## Keeping You Informed

ABC provides resources to help you stay current with the information you need to make better business decisions.

- **Construction Executive** – The magazine for the business of construction
- **ABC Newsline** – Weekly electronic newsletter for merit shop contractors
- **Local Newsletters** – Print and electronic publications of regional interest
- **Legal Resources** – Get help on labor and construction law issues
- **Peer Groups** – Share experiences with contractors from across the country
- **Construction Economic Update** – Stay current on news that impacts your business



**Carolinas Chapter**

# Start Saving Today!

Get Exclusive Discounts with ABC'S  
National Business Partners



To learn more about these and other ABC Member discount programs, visit [www.abc.org/discounts](http://www.abc.org/discounts).



**General Motors:** Save an additional \$500 to \$1,000 on GM trucks, vans, SUVs and passenger vehicles.



**UNIFIRST:** Save more than 35% on uniforms and facility services. Receive special discounts on safety apparel purchases.



**Verizon Wireless:** ABC members that are contractors or building material suppliers are eligible to receive 20 to 22 % discounts on calling plans for both existing and new lines of service.



**Ford Fleet:** ABC members with 15 or more vehicles qualify for exclusive fleet savings.



**ARC Document Solutions:** Save up to 10% off of all printing over \$50. (Color printing, plans, small documents printing and so much more)



**Enterprise:** Reduce fleet management costs and gain access to special manufacturer discounts.



**CHRYSLER:** Save up to \$500 on Chrysler, Dodge, Ram, and Jeep vehicles.



**AIA Contract Documents:** Save 10% on new software licenses or software renewals. Easily create and customize your document needs.



**Airgas:** Discounts up to 30% on all safety products and services in the ABC Program. No set up to start an account. No minimum order requirements



**Consensus DOCS:** Save up to 20% on construction agreements.



**Orr Safety:** 25% discount off the current list pricing of ORR safety products and services. No setup fees to start an account. Guaranteed delivery in 1 to 2 days.



**ARAMARK:** Save 20 percent on uniform rentals and receive special discounts on work and safety apparel purchases.



**Payroll 4 Construction:** Free setup and training - a \$1,500 value. Service includes processing, taxes, W2s certified payroll, and integration with Quick-Books and other software.



**UPS Air Freight:** With UPS Air Freight it's easier than ever to send freight around the world. Tap into a comprehensive portfolio of global air freight services



**ExxonMobil:** Save up to 5¢ a gallon at Exxon and Mobil stations nationwide.



**YRC Freight:** offers comprehensive regional and national coverage with a full suite of guaranteed, expedited services.



**Shell:** Save up to 6¢ per gallon on company fuel purchases at all Shell locations!



**FedEx Freight:** Save up to 70% on LTL less-than-load shipments 150 lbs or more. FedEx Freight offers two LTL delivery choices within one streamlined network.



**Foundation Software:** Receive a free executive management module with any construction accounting package – a \$700 value.



**FedEx:** Save up to 29% on select shipping services.



**FirstLab:** Pre-negotiated discount pricing for ABC members on drug testing, background screening and occupational health services.



**The Contractors Plan:** Set up fees are waived on this bona fide benefit plan that helps merit shop contractors bid more competitively on government-funded work.



**Wyndham:** Receive up to 20% off the "Best Available Rate" at the Wyndham Hotel Group. Wyndham has 14 distinct brands with over 7,600 hotel locations



**Construction Job Network:** The best place to find construction management professions is just a click away.



**AutoZone:** Discounts for all ABC Members. Members receive substantial savings off of AutoZone's standard commercial pricings

\*Mention membership at time of purchase/ service to make sure you receive discount.