

2022 YEAR IN REVIEW





Above ground, below ground, breaking ground.

As the largest equipment-rental provider in North America, we offer 4,300+ equipment classes at over 1,300 locations for rent. So if your needs are aerial lifting, fork and materials handling, earth moving, compaction, temporary lighting or temporary power, we have you covered.

Call 800.UR.RENTS or visit [UnitedRentals.com](https://www.UnitedRentals.com)

 **United Rentals**[®]
Work United[™]

Based on the merit shop philosophy, ABC helps members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which they work.



3 THE MERIT SHOP

ABC PAC and the Free Enterprise Alliance played significant roles in the 2021-2022 election cycle, investing a combined \$4.3 million in merit shop priorities.

5 DEVELOP PEOPLE

ABC members invested \$1.6 billion to upskill 1.3 million course attendees in apprenticeship, craft, safety and construction management education programs.

9 WIN WORK

ABC members competitively won more than half of the value of large federal contracts in fiscal years 2009-2022 based on merit, demonstrating their market and industry leadership.

11 HEALTH AND SAFETY

Top-performing members that participate in ABC's STEP Safety Management System were 645% safer than the industry average.

15 ETHICS AND COMPLIANCE

ABC fought the Biden administration's anti-growth, burdensome policies and regulatory agenda, which create significant uncertainty and barriers to job creation.

17 PROFITABILITY

ABC helped its members save more than \$31 million through its discount programs.

19 COMMUNITY

ABC celebrated \$3.84 billion in award-winning merit shop construction projects and community-building charitable endeavors across the country.

21 WHAT'S NEXT

Milton Graugnard, 2023 chair of the ABC board of directors, looks to the future.

ON THE COVER:

At IMTT's Dock No. 4 in Geismar, Louisiana, **Westgate LLC** completed more than 13,000 hours of electrical work without incident through multiple storms, a hard freeze and congested work areas.

WINNER: Industrial Electrical Project Up to \$2 Million, 32nd Annual Excellence in Construction® Awards



LED BY MEMBERS TO PROVIDE VALUE TO MEMBERS

ABC is a member-driven organization, governed by a 185-member board of directors selected by each chapter. In addition, ABC offers its members opportunities to serve on committees and affiliate boards to provide valuable input to the board of directors and help establish the association's policies, priorities and objectives.

ABC 2022 EXECUTIVE COMMITTEE

ABC 2022 Executive Committee

STEPHANIE SCHMIDT

President, Poole Anderson Construction
State College, Pennsylvania
Chair of the ABC Board of Directors

MILTON GRAUGNARD

Executive Vice President, Cajun Industries LLC
Baton Rouge, Louisiana
Chair-Elect

BUDDY HENLEY

President, Henley Construction Co. Inc.
Gaithersburg, Maryland
Secretary and Mid-Atlantic Region Vice Chair

LARRY MAY, CPA, CVA

Partner, Carr, Riggs & Ingram
Jackson, Mississippi
Treasurer

STEVE KLESSIG

Vice President of Architecture and Engineering
Keller Inc.
Kaukauna, Wisconsin
Immediate Past Chair

BRENDAN McANDREWS

Chief Operations Officer and Co-Owner
Rivercity Glass dba McAndrews Glass
Cincinnati
Mid-America Region Vice Chair

THOMAS "MURPH" MURPHY

Vice President of Aggregates Division
Power & Construction Group
Scottsville, New York
Northeast Region Vice Chair

DAVID PUGH

Partner, Bradley
Birmingham, Alabama
Southeast Region Vice Chair

SANDRA ROCHE

Vice President and General Counsel
Roche Constructors Inc.
Las Vegas
Mountain West Region Vice Chair

GREG SCHNIEGENBERG

Chief Operations Officer, Royal Electric
Sacramento, California
Pacific Region Vice Chair

CALVIN WILLIAMS

President and Chief Executive Officer
Construction Contracting Services Inc.
Lansing, Illinois
Midwest Region Vice Chair

ANDY WRIGHT

President, FlorWright Inc. and ProCrete Inc.
Tulsa, Oklahoma
South Central Region Vice Chair

WENDY NOVAK

President and Chief Executive Officer
ABC Western Washington Chapter
Chapter Presidents' Liaison

MICHAEL BELLAMAN

President and Chief Executive Officer
ABC National



THE MERIT SHOP

For more than 70 years, ABC has been the leading voice for the merit shop philosophy in construction, defending the principles of fair and open competition.

Garney's Vista Ridge Regional Water Supply Project in San Antonio is the largest water supply project in Texas history and the largest public-private water partnership in North America. It is composed of 149 miles of pipe, three pump stations and a terminus facility.

WINNER: Public Works/Environmental Project and Design-Build Award, 32nd Annual Excellence in Construction® Awards

ABC PAC Among the Most Politically Active Trade Association PACs in 2022 Elections



Thanks to the generous support of ABC members, ABC PAC played a significant role in the 2021-2022 election cycle, contributing \$1.6 million directly to federal candidates who believe in free enterprise and sending a merit shop-friendly U.S. House of Representatives to the 118th Congress. ABC PAC was involved in 51 of the 84 most competitive House races, attaining a "win rate" of 83%. Thirteen ABC members and staff won federal or state office in November's election.

pac.abc.org

ABC Knocks Down COVID-19 Vaccination Mandates

ABC's legal challenges resulted in two major victories in 2022: the U.S. Supreme Court blocked the Occupational Safety and Health Administration's efforts to mandate COVID-19 vaccination and testing for employers with 100 or more employees, and the U.S. Court of Appeals for the 11th Circuit held that the federal contractor vaccination mandate does not apply to ABC federal contractor members.



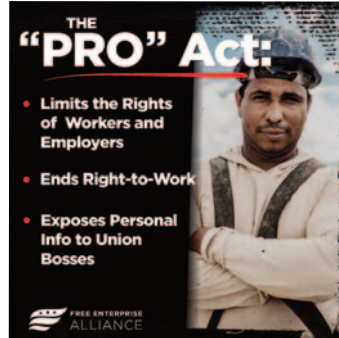
FEA Breaks Fundraising Records

During the 2021-2022 election cycle, ABC's Free Enterprise Alliance raised an unprecedented \$4.8 million and invested over \$2.7 million in issue advocacy and, separately, get-out-the-vote campaigns promoting the values of the merit shop construction industry. FEA was active in 30 congressional districts and 21 states supporting limited government and fighting destructive labor policies, including the Protecting the Right to Organize Act and reckless taxes and spending.

freenterprisealliance.org



PRO Act Dies in the 117th Congress



The Protecting the Right to Organize Act would violate workers' independent contractor employment options and privacy rights, strip away workers' free choice in union elections, cost millions of American jobs and threaten vital supply

chains. The ABC-led Coalition for a Democratic Workplace and Free Enterprise Alliance are leading the fight against reintroduction of the PRO Act.

freenterprisealliance.org/proact
myprivateballot.com

ABC-Opposed, Anti-Competitive Policies Stripped From Legislation

In the 117th Congress, the Democrat-led U.S. House of Representatives made various attempts to include harmful labor provisions in several must-pass bills that ABC was successful in removing before final passage. This included language in the National Defense Authorization Act that would have debarred federal contractors for Fair Labor Standards Act and National Labor Relations Act violations, established restrictive local workforce requirements for federal contractors on military construction projects and implemented a preference for unionized federal contractors performing U.S. Department of Defense contracts. ABC also fought against the inclusion of "card-check," mandatory arbitration, union neutrality and restrictive apprenticeship provisions in the CHIPS and Science Act, which included billions of taxpayer dollars for the construction of semiconductor manufacturing facilities.

ABC Leads Fight for Fair and Open Competition

ABC and an ABC-led coalition have successfully prevented government-mandated PLAs in federal legislation funding government and private construction projects and continue to fight the Biden administration's pro-PLA policies on federal and federally assisted construction projects.

BuildAmericaLocal.com

ABC Connects Members With Elected Leaders

ABC and its chapters hosted a record 394 chapter events and jobsite/training facility tours with lawmakers in 2022—32 of them with Democrats—to educate elected leaders on merit shop priorities.



U.S. House of Representatives Speaker Kevin McCarthy, R-Calif., then House minority leader, joined Michigan’s Republican congressional candidate Paul Junge and Republican Rep. John James at the

Southeastern Michigan chapter for a roundtable discussion and a tour of its construction academy on Aug. 31.

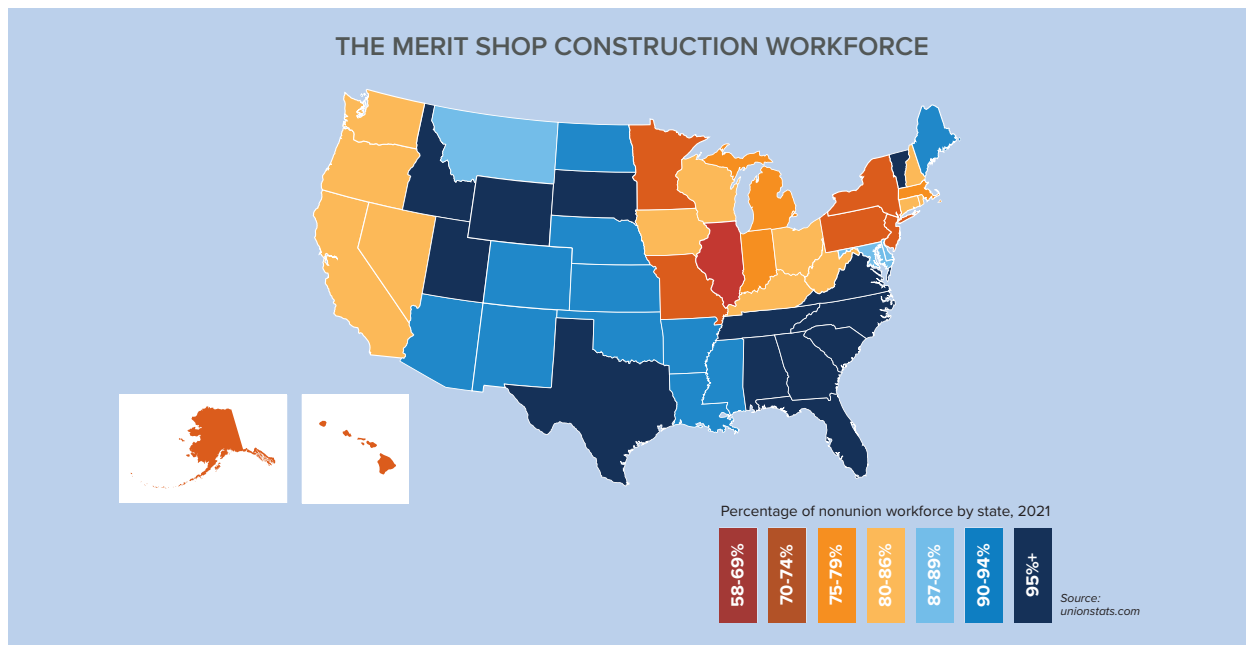
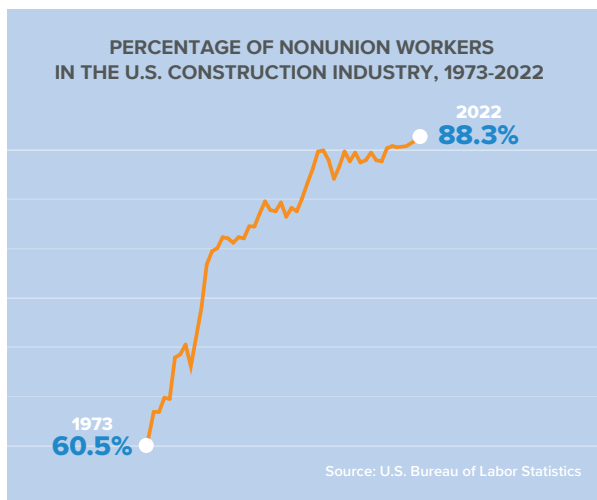
Vermont Republican Gov. Phil Scott and Democratic Sen. (then Rep.) Peter Welch discussed workforce development and job creation with the New Hampshire/Vermont chapter and attended a groundbreaking for ABC member OnLogic’s new facility in South Burlington on May 31.



North Dakota Republican Sen. Kevin Cramer toured ABC Minnesota/North Dakota chapter member Fagen Inc.’s Blue Flint Ethanol carbon sequestration project near Underwood on Aug. 17.

Merit Shop Workforce Grows in 2022

Nonunion workers comprise a record-high 88.3% of the U.S. construction industry.



DEVELOP PEOPLE

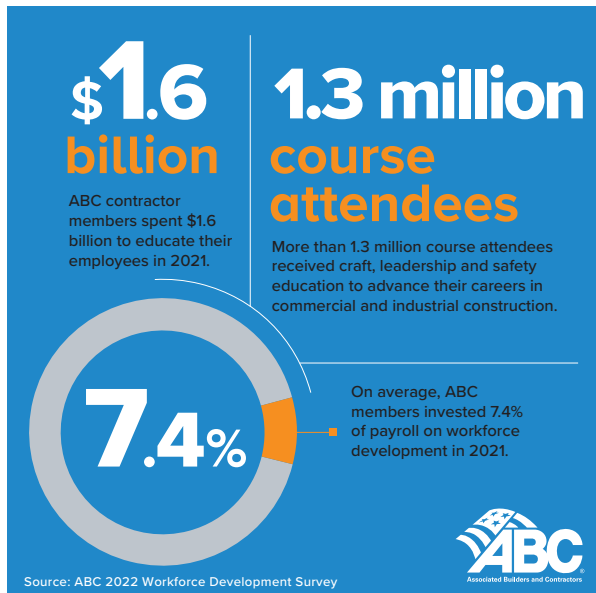
ABC works to elevate careers in construction and build the workforce talent pipeline.

Globe Life Field in Arlington, Texas, was completed by TDIndustries almost a full year ahead of schedule and included large, 104-inch ductwork, 91 miles of piping, more than 450 restroom facilities with fixtures and approximately 9,000 tons of cooling power.

WINNER: Mechanical Project Over \$10 Million, 32nd annual Excellence in Construction® Awards

ABC Members Spend \$1.6 Billion To Upskill 1.3 Million Course Attendees

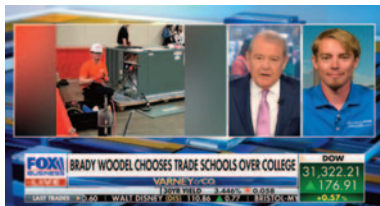
abc.org/wfsurvey



ABC Promotes Awareness of Construction Career Paths

Brady Woodel, an ABC apprentice with Colonial Webb Contractors based in Richmond, Virginia, and 2022 silver medalist in HVAC in the National Craft Championships, was one of many merit shop advocates sharing personal stories about achieving their career dreams in construction with national media outlets in 2022.

abc.org/workforce



ABC Chapters Among DOL's First Group of Apprenticeship Ambassadorships

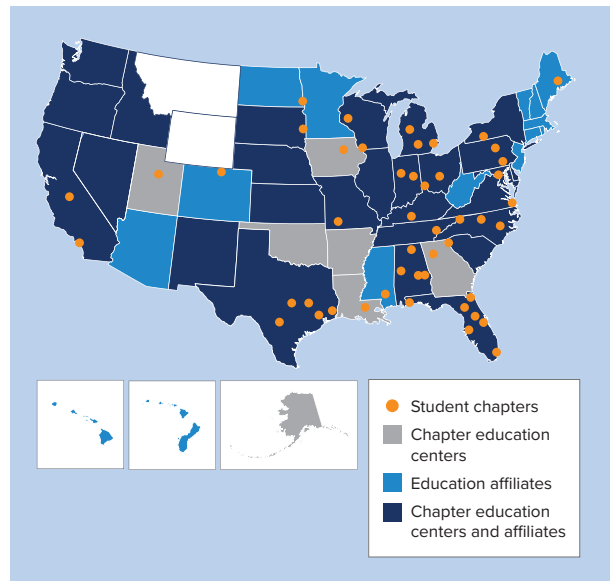


ABC's Virginia, New Mexico and Pacific Northwest chapters were among the U.S. Department of Labor's first cohort of Apprenticeship Ambassadors, 207 officials and organizations chosen to collaborate with the department to champion apprenticeship opportunities.

800 Education Programs Nationwide

ABC's 68 chapters and their affiliates provide apprenticeship, craft, safety and construction management education programs—including 300 government-registered apprenticeship programs—across the country. The National Student Chapter Network, which connects local ABC chapters to colleges and universities with construction management degree programs, grew to 53 in 2022 with the addition of Appalachian State University, Michigan State University, Norfolk State University, Old Dominion University, South Dakota State University and the University of West Florida.

abc.org/workforce



ABC Debuts Workforce Development Management System

The ABC Workforce Development Management System is a no-cost, easy-to-use self-assessment designed to help members evaluate their recruitment, retention and education efforts using 11 key components of world-class workforce development programs and earn a badge for use on marketing materials.

abcwdms.org





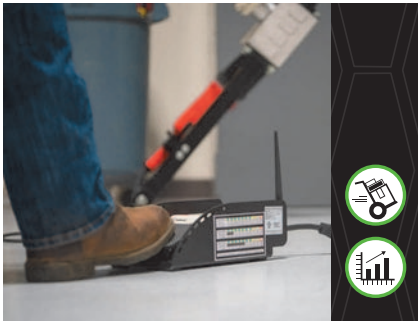
Southwire™

SIMpull SOLUTIONS® INNOVATIONS AND CUSTOM SERVICES

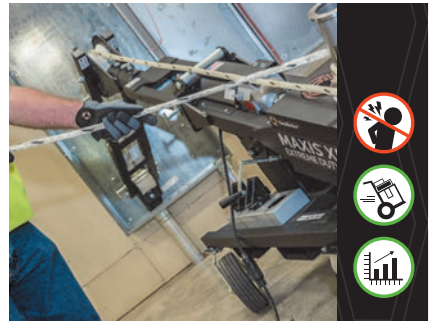
HELPING YOU WORK SAFELY AND MORE EFFICIENTLY



SIMpull® CoilPAK™ WIRE PAYOFF



TRIGGERS® WIRELESS SAFETY SWITCH SYSTEM



MAXIS® XD10 EXTREME DUTY CABLE PULLER



SIMpull® REEL



CABLETECHSUPPORT™ SERVICES AND CONTRACTOR SOLUTIONS PROFESSIONALS



SIMpull HEAD® PULLING GRIPS



WE KNOW YOUR PAIN POINTS



HAND CUT RISK

Hand cuts are a common, yet serious, risk faced on the jobsite.



WASTE

Inefficient storage and packaging solutions can result in costly scrap and waste.



ACHES & PAINS

Injury and back pain are among the leading causes of missed workdays.



MATERIAL HANDLING

Material handling can account for as much as 40% of the labor cost of a job.



PRODUCTIVITY

Shrinking margins are forcing contractors to find innovative ways to work more efficiently and improve profitability.



**SAFER
FASTER
CLEANER
FEWER STEPS
FEWER MISTAKES**

▲ LEARN MORE ABOUT SIMpull SOLUTIONS® INNOVATIONS

1-855-798-6657 | SOUTHWIRE.COM

© 2023 Southwire Company, LLC. All Rights Reserved.

®, ™, and * Trademark of Southwire Company, LLC. Registered in the U.S.

ABC Celebrates Women in Construction

ABC celebrated Women in Construction Week, March 6-12, to encourage women to consider a career in construction. ABC demonstrated the success of women in the industry through social media posts and letters to the editor published in a number of media outlets. More than half of *Construction Dive's* 2022 top women leaders in the industry are ABC members.



ABC Awards Trimmer Grants

Members contributed nearly \$500,000 to the Trimmer Construction Education Fund, which awarded grants to the Alabama, Central Texas, Heart of America, New Mexico, Pacific Northwest, South Texas and Utah chapters to support their efforts to develop a skilled, safe and sustainable workforce. TCEF also funded national initiatives such as the ACE Mentor Program, National Craft Championships, suicide prevention training and careers in construction ads at the Washington Nationals' Major League Baseball games.

abc.org/trimmer

Nearly 200 Compete in National Craft Championships

The 33rd annual NCC in San Antonio featured the nation's most talented craft professionals vying for top honors in 15 competitions comprised of a two-hour written exam and a six-hour practical performance test. NCC was honored with the 2022 Spirit of ECC Award for showcasing the talents, skills and passions of the construction industry.

abc.org/ncc



ABC Names United Group Services Contractor of the Year

ABC Top Performer UGS, headquartered in West Chester, Ohio, was honored for corporate integrity and commitment to safety, professional development and expert craftsmanship. The 40-year-old midsized contractor has 450

employees working in piping, rigging, fabrication, HVAC, maintenance and other services for commercial and industrial clients across the United States.

ConstructionExec.com/coty



ABC Honors Construction Workforce Awards Winners

abc.org/cwa

CRAFT INSTRUCTOR OF THE YEAR

Larry Harris

Academy of Craft Training, Birmingham, Alabama

YOUNG PROFESSIONAL OF THE YEAR

Luke Perry

Perry Contracting, Cincinnati

CRAFT PROFESSIONAL OF THE YEAR

Adam Haywood

Premier Power LLC, Tewksbury, Massachusetts

Colorado State University Shines in Construction Management Competition

Colorado State University was named the overall winner of the 2022 competition out of 13 teams of students from colleges and universities nationwide, earning the highest cumulative points in the five competition categories and winning first place in project management.

abc.org/cmc



ABC Connecticut Hosts Career Day

Hundreds of high school students from several local high schools attended ABC Connecticut's Construction Career Day during graduation season, receiving hands-on experience in everything from drywall patching and pipework to operating a crane.





Milwaukee Tool is a proud
ABC Strategic Partner

RELENTLESS SAFETY SOLUTIONS, BUILT FOR PRODUCTIVITY

**SIMPLIFYING
DUST MANAGEMENT**



**IMPROVING
VISIBILITY**



**INNOVATING
PERSONAL SAFETY**



**ELIMINATING
EMISSIONS**



**INTEGRATING
SAFETY TECHNOLOGY**



**REDUCING
VIBRATION & NOISE**

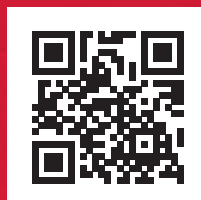


**IMPROVING
ERGONOMICS**



MILWAUKEE® is a world leader in jobsite solutions and has a long tradition since 1924 of improving safety of users through product innovation. We are unwavering in our commitment to deliver Relentless Safety Solutions, Built for Productivity. MILWAUKEE® has dedicated resources to work alongside our users & partners to understand the demands of a constantly changing jobsite and how we can best deliver solutions for a safe, more productive jobsite.

LEARN MORE



or visit <https://qr.mke.tl/265wg>

WIN WORK

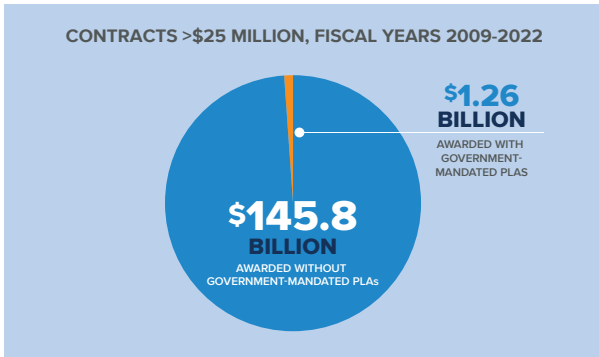
ABC creates opportunities for its members to compete for work on a fair and level playing field, and then helps them win work based on merit.

Brasfield & Gorrie built the General Services Administration's new \$87 million Carroll A. Campbell Jr. U.S. Courthouse—certified LEED v4 Gold and with SITES Silver certification pending—in Greenville, South Carolina, with 709,087 work hours.

WINNER: Federal Government/Military Project \$15 Million to \$100 Million, 32nd Annual Excellence in Construction® Awards

From 2009-2022, 99% of Large Federal Contracts Were Awarded Through Fair and Open Competition

Only 12 of 2,298 projects were awarded with a government-mandated project labor agreement during the last 13 years; there were no PLA mandates on large federal contracts in 2022.



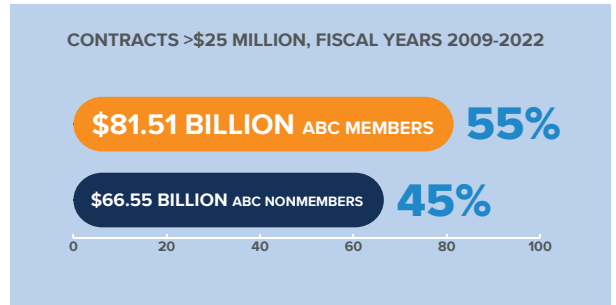
24 States Welcome Fair and Open Competition on Taxpayer-Funded Construction Projects

TheTruthAboutPLAs.com



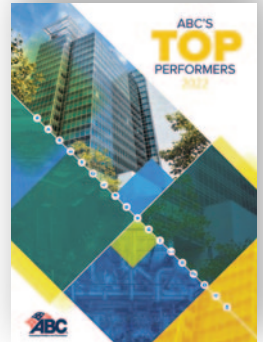
ABC Members Won More Than Half of Large Federal Contracts by Value From 2009-2022

In 2022 alone, ABC members won \$8.05 billion in federal contracts of \$25 million or more.



ABC Names 2022's Top Performers Ranked by Work Hours

Published as a supplement to *Construction Executive* magazine, the fourth annual Top Performers lists recognized ABC members' achievements in safety, quality, diversity, project excellence and special designations, ranked by work hours. The 2022 edition featured the overall top 200 contractors, Top Performers by market and the leading electrical, plumbing/HVAC, specialty, trade and general contractors—all of which have earned the elite Accredited Quality Contractor credential and STEP Gold or higher—as well as Top Performers with special designations.



abc.org/topperformers

More Than 500 ABC Members Achieve AQC Accreditation

The Accredited Quality Contractor credential honors excellence in quality, safety, craft and management education, talent management—including inclusion, diversity and equity—and community relations.



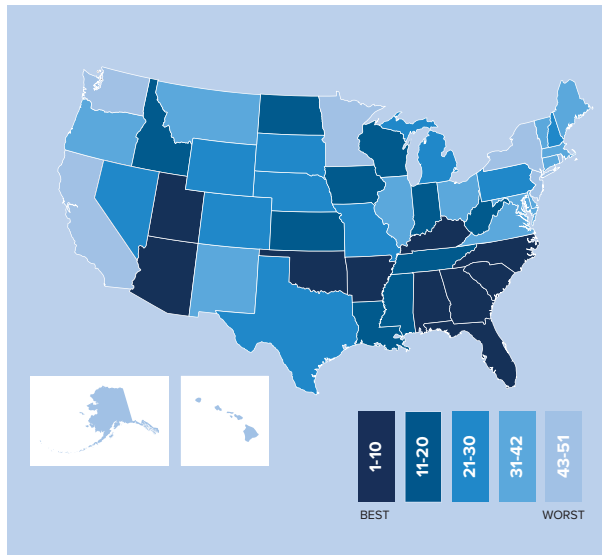
ABC's 539 AQC members performed work across 24 different NAICS designations at volumes ranging from less than \$1 million to \$53 billion and total annual work hours of 18,000 to 40 million. The AQC credential helps general and prime contractors as well as subcontractors recruit and retain employees, win work and demonstrate corporate citizenship.

abc.org/aqc

Florida and Arizona Are the Best States for Construction

For the fourth time, Florida claimed the top spot in ABC's eighth annual Merit Shop Scorecard, a ranking of all 50 states and the District of Columbia based on policies and programs that strengthen career pathways in construction, encourage workforce development and advocate for fair and open competition on taxpayer-funded construction projects. Florida continues to reap the benefits of providing students with a multitude of career pathways, which in 2022 yielded a graduation rate of 96% for career and technical education program students.

meritshopscorecard.org



ABC Promotes Diverse Workplaces and Supplier Networks

The U.S. Chamber of Commerce's Rick Wade headlined the 2022 Inclusion, Diversity and Equity Summit, "Building Bridges: Inclusion,

Diversity and Equity in a Changing Construction Landscape." The summit also featured Pastor Corey B. Brooks, founder of Chicago's Project H.O.O.D., and Kimberly Ward of Helix Electric.

ABC awarded \$30,000 in IDE Initiative Grants to support efforts at ABC of Michigan and the Greater Michigan, Houston, Virginia and Wisconsin chapters to increase membership diversity; provide education to minorities, women, veterans, members with disabilities and LGBTQ+ construction firms; and attract more diverse groups into the construction workforce.

abc.org/diversity

Thousands of Contractors Participate in Second Annual Construction Inclusion Week

Established by ABC members, Construction Inclusion Week, Oct. 17-21, harnessed the collective power of the construction industry to improve inclusion, diversity and equity. More than 2,000 contractors attended ABC's Inclusive Conversations Webinar Series.

constructioninclusionweek.com

Huseman Group is highlighting Construction Inclusion Week in multiple ways. We will be presenting lunch-and-learns throughout the week, hosting a cookout to celebrate inclusion and conducting a social media campaign highlighting Construction Inclusion Week initiatives.

*Rachel Hobson, Risk Manager, Huseman Group
Member, ABC National IDE Committee*

#ConstructionInclusionWeek

Construction Inclusion Week
Building the Foundation for Inclusion



Multisite Track Debuts at the Ninth Annual ABC Users Summit

In May, multisite contractors and owners joined their peers from the health care and industrial sectors at the ninth

annual ABC Users Summit in Dallas. Collaboration and communication between contractors and clients was a common theme woven throughout the event, which included representatives from Alkermes, Jefferson Health, International Dairy Queen Inc., LG&E and KU, McDonalds USA LLC, Proctor and Gamble, T-Mobile, Texas Children's Hospital, the U. S. Department of Veterans Affairs and more.

usersummit.abc.org

HEALTH AND SAFETY

ABC sets world-class standards for health, safety, wellness and environment in the construction industry and helps its members achieve them.

Harvey-Cleary Builders renovated Pease Park Kingsbury Commons, the oldest public park in Austin, Texas, with unique playground equipment, a state-of-the-art water feature, volunteer and restroom buildings, bocce and basketball courts, native plantings, an innovative treescape, a Lueders Limestone serpentine wall and repurposing of the historic Tudor Cottage.

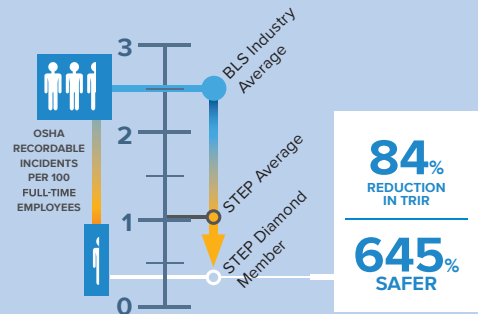
WINNER: Community/Public Service Project, 32nd Annual Excellence in Construction® Awards



2022 Safety Performance Report: STEP Diamond Members Are 645% Safer Than the Industry Average

The best-performing participants in ABC's STEP Safety Management System lowered their total recordable incident rate by 84% compared to the U.S. Bureau of Labor Statistics construction industry average, according to data gathered from ABC members recording more than 1 billion hours of work in construction, heavy construction, civil engineering and specialty trades. The report is featured on OSHA's Using Leading Indicators to Improve Safety and Health Outcomes resource page.

TOTAL RECORDABLE INCIDENT RATE: STEP VS. THE U.S. BUREAU OF LABOR STATISTICS INDUSTRY AVERAGE



ABC Reveals Top Leading Indicators That Improve Safety Performance

Data aggregated from STEP participants revealed the four foundations of world-class safety that had the most dramatic impact on lowering total recordable incident rates, according to ABC's 2022 Safety Performance Report.

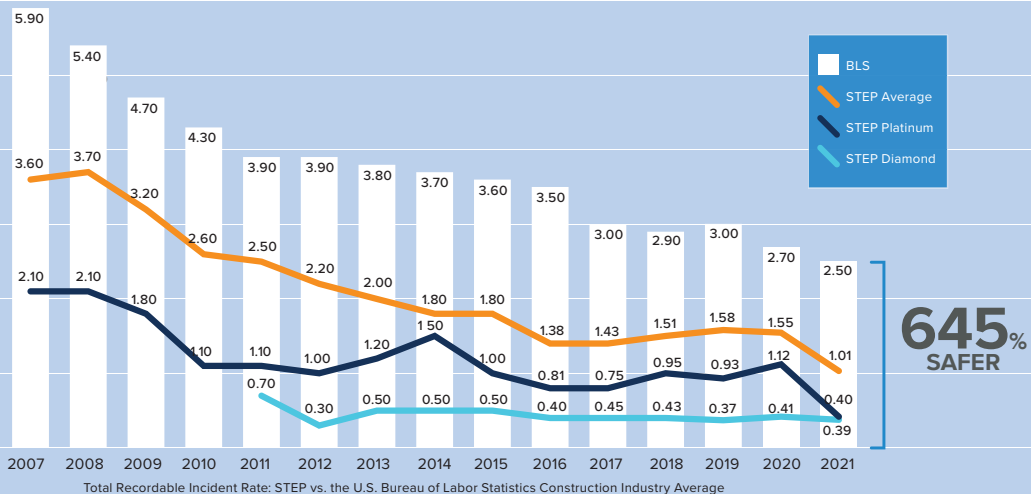
abc.org/spr | abc.org/step

REDUCTION IN TRIR/LEADING INDICATOR



STEP Participants Continue To Outperform Industry Average in Jobsite Incident Rates

ABC'S STEP DIAMOND MEMBERS ACHIEVED TOTAL RECORDABLE INCIDENT RATES OF 0.39 IN 2021, WHILE THE BLS INDUSTRY AVERAGE WAS 2.50.





Committed to Construction Safety

As ABC's first strategic partner, CNA understands how the STEP system can strengthen safety performance and reduce jobsite incidents, which ultimately can help lower insurance costs.

We know the challenges facing contractors – and will use our dedicated construction team's deep industry expertise to provide a tailored insurance solution that meets your unique needs.

To learn more, contact your independent agent or visit cna.com/construction.



More Than 9,000 Companies Pledge To Eliminate Substance Abuse on Jobsites

One-third of all incidents on construction jobsites are drug- or alcohol-related. Nearly 9,300 companies have signed the Construction Coalition for a Drug- and Alcohol-Free Workplace pledge to successfully implement an effective substance abuse policy and work toward eliminating substance abuse-related incidents on construction jobsites.

drugfreeconstruction.org

Total Human Health Component Debuts in 2023 STEP Application

Total human health is focused on building a resilient workforce that is connected through relationships and engaged in performing construction work to a high standard of safety, quality and effectiveness. The ABC National Health and Safety Committee worked with subject matter experts in mental health, suicide and addiction to complete the total human health key component that will be added to the 2023 STEP Safety Management System. THH encompasses dimensions of health related to the body, heart, mind and soul.

abc.org/step

What are some things you can do in a daily huddle and how do they relate to your total human health strategy?

For the body, do a stretch and flex. Construction workers, like athletes, need to be ready for the physical work they are going to do that day. Avoid use of excessive manual force and use material handling equipment or technology.

For the mind, visualize resources for the task at hand. Life comes with complexity and challenges. Construction has risks—acknowledge it and focus.

For the heart and soul, connect to the larger mission. It's not just stacking bricks, running wire, moving dirt or installing HVAC equipment. We are mission-critical, building the places where America lives, works, plays, heals and prays. Nothing gets done without us.

If you're in a crisis, call 988.
988lifeline.org | afsp.org



ABC Works To Prevent Suicides Among Construction Workers

Through a new partnership with the American Foundation for Suicide Prevention, ABC provides construction workers and employers with resources, including free suicide prevention training, the Suicide Prevention Lifeline call center, the Crisis Text Line, toolbox talks and speakers who can provide in-person, recorded and online education on suicide awareness, prevention and postvention. ABC's suicide prevention trainers delivered 10 sessions at ABC chapters and other industry events in 2022. ABC also participated in the launch of the new federal 988 mental health hotline.

preventconstructionsuicide.com

Total human health goes beyond occupational safety. It's about resilience, relationships and being mission focused. For suicide prevention, it looks like...

I feel alone. Everyone would be better off without me. Sometimes I wish I could just die.

I care about you. I am here for you.

We care about you. We are here for you.

We care about everyone. We are here for everyone.

If you're in a crisis, call 988.
988lifeline.org | afsp.org

ABC Members Celebrate Safety Week

During Construction Safety Week 2022, May 2-6, ABC encouraged members to renew their commitment to keep workers safe on all jobsites and highlighted the five core leading indicators for worker safety detailed in the 2022 ABC Safety Performance Report in a social media campaign. ABC member HITT Contracting held safety demonstrations across the country on topics like ladder safety, fall prevention and stretch-and-flex.

#ConstructionSafetyWeek



When Our Customers Are Happy,

WE'RE HAPPY

As we enter our 40th year as an organization, we realize that we wouldn't be able to make it this far without our clients. To us, our clients are family.

As an **ABC Strategic Partner**, we would love for your company to join our family too! Nothing makes us happier than helping ABC members win more bids and save money on payroll.

Scan the QR code to the right and see what our customers have to say about us!



THE
Contractors
PLAN®
Provided by Fringe Benefit Group

800.328.1519

ETHICS AND COMPLIANCE

The Biden administration added more than \$117 million in regulatory costs and 86 million hours of paperwork in 2022.

—regrodeo.com

The largest public works project by the City of Portsmouth, New Hampshire, **Methuen Construction's** Peirce Island Wastewater Treatment Facility Upgrade was constructed while maintaining the full plant operation over a 4.5-year duration, making a significant environmental improvement to the Great Bay's water quality.

WINNER: Public Works/Environmental Project, 32nd Annual Excellence in Construction® Awards



ABC ACTION	STATUS	DESIRED OUTCOMES
<p>EXECUTIVE ORDER 14063: USE OF PLAs FOR FEDERAL CONSTRUCTION PROJECTS</p> <ul style="list-style-type: none"> Submitted comments Met with regulators Issued statements Surveyed members Created grassroots materials Supported legislative efforts Worked with coalitions <p>FAR COUNCIL</p>	<ul style="list-style-type: none"> On Feb. 4, 2022, President Biden signed EO 14063, requiring project labor agreements as a condition of winning federal construction projects of \$35 million or more. In August, the Federal Acquisition Regulatory Council published a proposed rule in accordance with the order. A final rule is expected in March 2023. 	<p>ABC opposes the Biden administration's illegal proposed rule and its imposition of anti-competitive and inflationary government-mandated PLAs on federal contracts. ABC strongly urges the FAR Council to immediately withdraw the proposed rule to efficiently provide taxpayers with the best possible construction product at the best possible price and provide all construction industry stakeholders with a fair opportunity to compete for taxpayer-funded construction projects.</p>
<p>DAVIS-BACON EXPANSION PROPOSED RULE</p> <ul style="list-style-type: none"> Participated in SBA listening session Met with regulators Surveyed members Created grassroots materials Submitted comments Issued statement Supported legislative efforts Worked with coalitions <p>DOL</p>	<ul style="list-style-type: none"> In March 2022, the U.S. Department of Labor issued a proposed rule to radically change existing regulations. The proposal would increase the adoption of union rates as prevailing wages, which are required to be paid to construction workers on federal and federally assisted construction contracts over \$2,000. This proposed rule would also expand prevailing wage requirements to new industries and construction activities. The final rule is expected in 2023. 	<p>ABC supports legislative and regulatory reform efforts to mitigate the federal Davis-Bacon Act's negative effects on industry and taxpayer stakeholders and address its failure to reflect the current market rate. In the absence of meaningful reforms, ABC opposes the Davis-Bacon Act and state and local prevailing wage laws and their expansion into areas of public and private projects in which they have not been previously mandated.</p>
<p>INDEPENDENT CONTRACTOR PROPOSED RULE</p> <ul style="list-style-type: none"> Participated in DOL and SBA listening sessions Met with regulators Created grassroots materials Submitted comments Issued statement Worked with coalitions Filed legal challenge in 2021 <p>DOL</p>	<ul style="list-style-type: none"> In March 2021, ABC, its Southeast Texas chapter and the Coalition for Workforce Innovation filed suit against the Biden DOL's proposed rule to withdraw the ABC-supported 2021 final rule. Under a 2022 court decision, the 2021 final rule went into effect as scheduled on March 8, 2021, which ABC applauded. In October 2022, the DOL issued a new rule to rescind and replace the 2021 final rule, which would unnecessarily complicate the test for determining whether a worker is an employee or an independent contractor under the Fair Labor Standards Act. A final rule is expected in 2023. 	<p>ABC opposes the proposal and believes independent contractors are an essential lifeline to the construction industry. Any effort by the DOL to undermine that status will likely be challenged by ABC and its coalition partners.</p>

ABC ACTION	STATUS	DESIRED OUTCOMES
<p>JOINT EMPLOYER PROPOSED RULE</p> <ul style="list-style-type: none"> Participated in SBA listening session Submitted comments Issued statement Supported legislative efforts Created grassroots materials Worked with coalition <p>NLRB</p>	<ul style="list-style-type: none"> On Sept. 6, 2022, the National Labor Relations Board announced a new joint employer proposed rule that would rescind and replace the ABC-supported 2020 final rule, which provides clear criteria for companies to apply when determining status. A final rule is expected in 2023. 	<p>Unfortunately, the new NLRB rule proposes to greatly expand joint-employer liability under the National Labor Relations Act, which will cause great confusion and uncertainty among construction contractors, specifically small business owners.</p>
<p>IRA TAX CREDIT GUIDANCE</p> <ul style="list-style-type: none"> Surveyed members Submitted comments Issued statement Developed compliance materials <p>TREASURY</p>	<ul style="list-style-type: none"> The 2022 Inflation Reduction Act provides over \$369 billion in tax credits for clean energy construction projects with a bonus tax credit conditioned on requirements that contractors pay Davis-Bacon prevailing wages and utilize apprentices enrolled in government-registered apprenticeship programs. On Nov. 30, Treasury and the Internal Revenue Service released guidance containing Davis-Bacon and apprenticeship requirements that take effect Jan. 30, 2023. 	<p>ABC believes that the IRA penalizes employers that win work based on fair and open competition and limits opportunities for thousands of construction workers. ABC advocates for fixes to the IRA's most harmful tax and labor policies.</p>
<p>IMPROVED TRACKING OF WORKPLACE INJURIES AND ILLNESSES PROPOSED RULE</p> <ul style="list-style-type: none"> Submitted comments Worked with coalitions <p>DOL</p>	<ul style="list-style-type: none"> In 2019, OSHA issued an ABC-supported final rule that eliminated some of the burdensome requirements in the Obama DOL's 2016 injury and illness tracking rule. In March 2022, OSHA issued a new proposed rule that would increase the number of contractors subject to electronic safety data submission requirements and post parts of the submissions on a public website. A final rule is expected in 2023. 	<p>ABC urges OSHA to withdraw the proposal because it does nothing to achieve OSHA's stated goal of reducing injuries and illnesses. Instead, the proposed rule will force employers to disclose sensitive information to the public that can easily be manipulated, mischaracterized and misused for reasons wholly unrelated to safety, as well as subject employers to illegitimate attacks and employees to violations of their privacy.</p>
<p>WATERS OF THE UNITED STATES FINAL RULE</p> <ul style="list-style-type: none"> Submitted comments Issued statement Worked with coalitions <p>EPA/ARMY CORPS OF ENGINEERS</p>	<ul style="list-style-type: none"> On Dec. 30, 2022, the U.S. Environmental Protection Agency and U.S. Army Corps of Engineers issued a final rule to revise the definition of "waters of the United States," which defines the scope of Clean Water Act regulations. The rule repealed the ABC-supported 2020 Navigable Waters Protection Rule. 	<p>ABC opposed the rule as a "significant step back" that will delay critical infrastructure projects and raise costs for the construction industry. ABC urges the EPA and Corps to return to the clear, concise definition of WOTUS implemented in 2020 so that its members have the information they need to comply with the law while also serving as good stewards of the environment.</p>
<p>NEPA REVISIONS FINAL RULE</p> <ul style="list-style-type: none"> Supported legislation to preserve the previous ABC-supported rule Engaged with lawmakers to support the START Act Issued statement <p>CEQ</p>	<ul style="list-style-type: none"> In April 2022, the Council on Environmental Quality announced its final rule revising the implementation regulations of the National Environmental Policy Act and undoing aspects of ABC-supported reforms. ABC supported S.J.Res.55, aimed at overturning the rule, which passed the Senate but failed in the House. A "phase two" proposed rule further reversing the 2020 rule is expected in 2023. 	<p>ABC opposed the final rule and supports NEPA modernization that allows predictable and transparent permitting. ABC continues to advocate for sensible reforms, such as "one federal decision" language included in the Infrastructure Investment and Jobs Act, to ensure timely project completion while protecting communities and the environment.</p>

Learn more at abc.org/newsline.

PROFITABILITY

ABC helps members understand the changing business landscape, save money and work with trusted partners.

Hensel Phelps' 860,000-square-foot McGregor Square project is a vibrant, mixed-use development located adjacent to the Colorado Rockies' Coors Field in downtown Denver.

WINNER: Megaproject Over \$160 Million, 32nd Annual Excellence in Construction® Awards

ABC's 2022 Tech Report Features Real-World Journeys in Construction Innovation

Filled with case studies, best practices and survey data on robotics, drones, software and more, the report showcases how members' commitment to exploring technology and innovation has led to more profit, higher productivity, safer jobsites and more work.

abc.org/techreport



print magazine, *CE This Week* newsletter, ConstructionExec.com website, social media channels and webinars. Look for redesigned versions of the magazine, newsletter and website that will debut throughout 2023—CE's 20th anniversary year.

ConstructionExec.com

ABC Hosts 7 Construction Tech Events Around the Country

ABC's multichapter tech summit in Baltimore drew more than 200 attendees with live demos from exhibitors and Spot the robotic dog. The events, hosted by chapters in Alabama, California, Florida, Maryland and Pennsylvania, helped members learn about prefabrication and modular construction, cybersecurity, jobsite safety and emerging construction technologies.

abc.org/chaptertechevents



The ABC Insurance Trust Continues on a Strong Growth Path

More than 1,000 ABC members reached out to the ABC Insurance Trust to learn more about service offerings, which resulted in 17% growth in 2022. The Trust expanded its staff to provide members with the best possible employee benefit programs and resources and plans additional strategic hires in 2023.

abcinsurancetrust.abc.org

Member Savings Top \$31 Million From ABC Discount Programs

The ABC Fuel Program was launched in 2022 to reduce the impact of high gas prices on members. ABC also signed a deal with Dell to become a new business partner in 2023, providing free, on-site technology consultations to small and midsize businesses. ABC's Tech Marketplace grew to over 20 companies offering exclusive member discounts.

abc.org/discounts



Laying the Foundation for 20 Years of CE

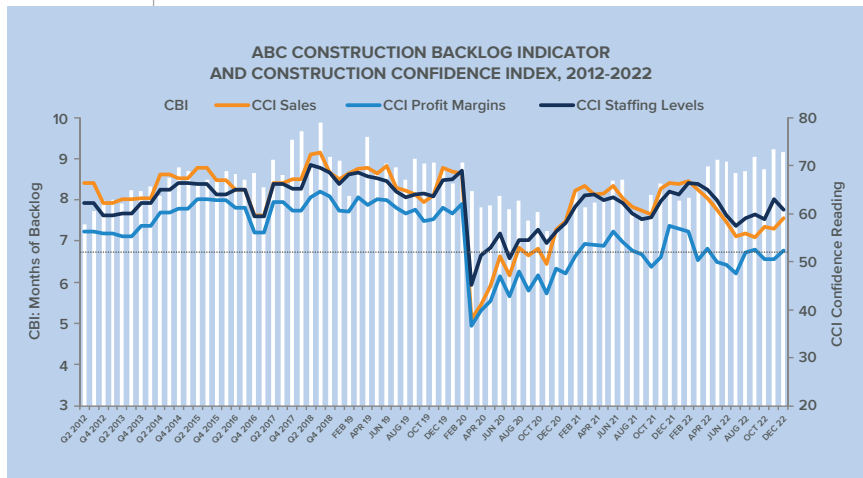
Construction Executive produced a strong mix of relevant, insightful content focused on the business of construction and published across platforms, including CE's



ABC's Construction Backlog Indicator Bounces Back to Pre-Pandemic Highs at Year-End

ABC provides analysis of spending, employment, job openings, state unemployment and the Producer Price Index to help members track economic trends.

abc.org/economics





BUILT TO MAKE TOMORROW FLINCH

Obstacles wait for no one. You either have the answer or get out of the way. Built to take on the right-now and engineered for the yet-to-come, JLG's line of world-class lifts and telehandlers help you conquer every challenge, every time. Rise above the call of duty and ELEVATE ACCESS.

JLG[®]

[ElevatingAccess.com](https://www.ElevatingAccess.com)



COMMUNITY

From award-winning projects to community service, ABC members build America.

Rice University's Music and Performing Arts Center in Houston features a reinforced CMU substrate, highly ornate cast stone with engineered anchorage, brick in seven different bond patterns and handmade accent tiles, courtesy of **Camarata Masonry Systems**.

WINNER: Masonry, Precast or Stone Exteriors Project, 32nd Annual Excellence in Construction® Awards

ABC Greater Houston Helps Repair an Army Veteran's Home

Nearly 40 women from ABC of Greater Houston's LOGIC (Ladies Operating for Growth in Construction) Committee partnered with Rebuilding Together Houston to renovate the home of U.S. Army veteran Francine Robertson, repairing siding, caulking and replacing windows during Women in Construction Week 2022, March 6-12. In addition to community service projects, LOGIC helps women enter and thrive in construction careers through leadership development, education and networking programs.



organization chosen through a companywide vote for a three-year period. Currently, the recipient is Children of Fallen Patriots, which provides scholarships to children who have lost a parent in military service.

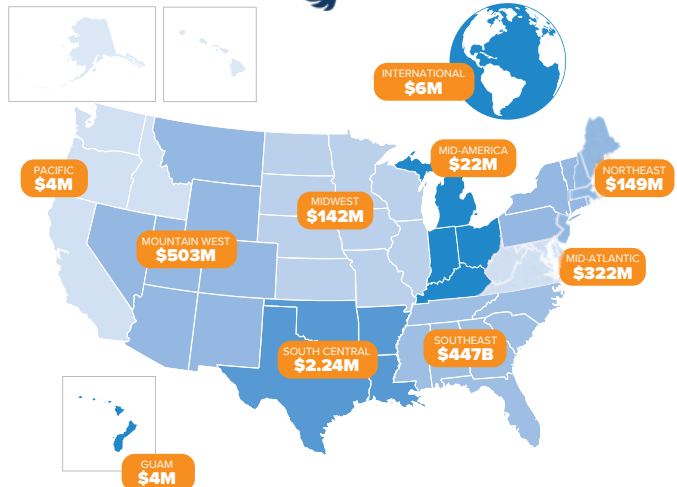
[ConstructionExec.com/community](https://www.constructionexec.com/community)



Excellence in Construction Awards Honor 96 Projects Worth \$3.84 Billion

In 2022, ABC honored 96 merit shop construction projects for complexity, attractiveness, unique challenges, completion time, innovation and safety at the National Excellence in Construction® Awards gala in San Antonio. Among the winners: the Lower Sioux Intergenerational Cultural Incubator in Morton, Minnesota; renovations at the New Orleans Museum of Art; the Marathon Dickinson renewable diesel project in Dickinson, North Dakota; and a COVID-19 modular medical unit in Jacksonville, Florida.

[abc.org/eic](https://www.abc.org/eic)



ABC Chapters Brighten Children's Lives

ABC Pelican collected over 300 gifts for the local Toys for Tots program in Baton Rouge, Louisiana, at its annual Santa Event at its Baton Rouge Training Center. Festivities included an inflatable wrecking ball game, fun in the "snow," pictures with Santa and

construction equipment for children to explore. ABC Greater Michigan raised nearly \$43,000 to benefit Make-a-Wish Michigan, allowing wishes to be granted to more than 90 local children.

ABC Member Supports Children of Fallen Patriots

International manufacturing facility builder Gray Construction, headquartered in Lexington, Kentucky, donates 2% of its annual pre-tax profits to a charitable

Emphasis on Safety

went to an even higher level
in 2022.



One of the best aspects of our relationship with ABC – serving as a *National Strategic Partner* and as active members in 64 chapters – is the shared emphasis placed on safety. Like you, the health and well-being of our craft workforce is, and will always be, paramount to us.

Our commitment remains steadfast: to serve you with craft professionals who emphasize safety, productivity and craftsmanship, and who will uphold, with honor, the merit-shop philosophy.

Over the years, Tradesmen International employees have served *millions and millions of hours* on ABC projects. We did so emphasizing Safety, Productivity and Craftsmanship *one minute at a time.*



#KeepSafetyOne



TradesmenInternational.com

WHAT'S NEXT

Cajun Industries LCC constructed a design-build, deep-foundations solution to support the replacement of the cooling water intake lines located in the Mississippi River at the Dow Chemical facility in Plaquemine, Louisiana.

WINNER: Industrial Specialty Construction Project Up to \$10 Million, 32nd Annual Excellence in Construction® Awards



MILTON GRAUGNARD

2023 Chair of the ABC Board of Directors

Leading ABC in its 73rd year of serving this vibrant industry is the honor of a lifetime. This opportunity allows me to give back to construction, the industry that has given my company and me so much, and to ABC.

Imagine where merit shop construction would be without the victories, milestones and achievements described in these pages. Together, we have created one of the most respected and politically active trade associations in the nation, relentlessly defending free markets and fair labor practices while fighting red tape and strengthening safety practices across our industry.

ABC and its members are leading the industry in winning work, building the craft and construction management workforce of the future, ensuring the health and safety of our workforce, and building—and rebuilding—America. We have access to carefully curated tools, technologies and expertise to provide the best value proposition to our employees and our clients.

Remember, what gets measured is what gets done. If you aren't already, consider participating in ABC's STEP Safety Management System and begin your safety journey. Cajun has been participating in STEP since it launched and has an incident rate below 0.2. The more we demonstrate our commitment to world-class safety performance, the better we can demonstrate that supporting the merit shop is the answer to America's workforce challenges.

Freedom is a powerful motivator and always finds itself on top. I encourage you to double down on your efforts to support the Free Enterprise Alliance and learn more about ABC PAC so we can all be free from the threats of government mandates and restraint of trade.

Thank you for your involvement, vision and willingness to control your own destiny in a free and open marketplace.



2023 EVENTS

ABC CONVENTION 2023 | Excellence in Construction® Awards | **March 15-17** | Gaylord Palms, Kissimmee, Florida
abconvention.abc.org

ABC USERS SUMMIT | **May 10-12** | Dallas
userssummit.abc.org

ABC LEGISLATIVE WEEK | Inclusion, Diversity and Equity Summit | **June 12-14** | Washington, D.C.
legislative.abc.org

ABC LEADERSHIP WEEK | **Nov. 14-16** | Rancho Mirage, California
leadership.abc.org

Miller & Long successfully configured the small site size at Avocet Tower in Bethesda, Maryland, to fit two tower cranes and one placing boom tower. The confined footprint also meant that all equipment had to be placed inside the building, creating less access to amenity areas for the general contractor to begin finishes.

WINNER: Specialty Commercial Construction Project Over \$10 Million, 32nd Annual Excellence in Construction® Awards

