2025-2026

# ABC MEMBERS BUILD AMERICA



# abc.org

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## **ABC Has 67 Chapters Nationwide**





#### What Is ABC?

#### **ABC Helps Its Members**









Safely | Ethically | Profitably

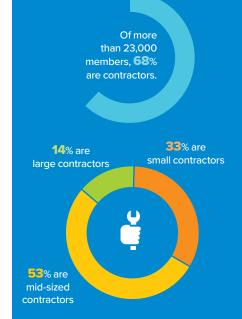
Associated Builders and Contractors is a national construction industry trade association established in 1950 with 67 chapters and more than 23,000 members. Founded on the merit shop philosophy, ABC helps members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which ABC and its members work

abc.org

#### Who Are ABC Members?

- Construction and industry-related firms
   representing all specialties within the U.S.
   construction industry, primarily those focused on
   the industrial and commercial sectors.
- Champions of fair and open competition that are committed to delivering high-quality, safe construction projects that are awarded to the most qualified bidder based on merit, not mandates or political favoritism.

ABC members build America. ABC members have been setting the standard for health and safety, performance and integrity in the construction industry since 1950, and every day we continue to raise the bar. ABC welcomes other like-minded contractors committed to excellence and delivering high-value, high-quality projects on time and on budget to join us.





# ABC HELPS ITS MEMBERS DEVELOP PEOPLE

ABC works to elevate careers in construction and build the workforce talent pipeline.

Reentering citizens

Women and minorities

Active military/ veterans

ABC is reaching out to share career opportunities in the construction industry with:

K-12 students

High school graduates

Community college/ university graduates

In 2023, ABC member contractors invested \$1.6 billion in workforce development to educate more than 1.3 million employees. **ABC** chapters have over 1,100 entry point programs into the industry nationally.

abc.org/wfsurvey

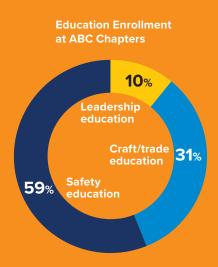
## **Educating the Skilled Workers of Tomorrow**

ABC's 67 chapters and their affiliates provide more than 800 apprenticeship, craft, safety and construction management education programs—including more than 450 government-registered apprenticeship programs—across the country.

Outreach initiatives include scholarship programs, relationships with high schools and universities and partnerships with education and training organizations.

Find a chapter: abc.org/chapterlocator Find a registered apprenticeship program: abc.org/grapmap





# ABC Works To Elevate Careers in Construction and Build the Workforce Talent Pipeline

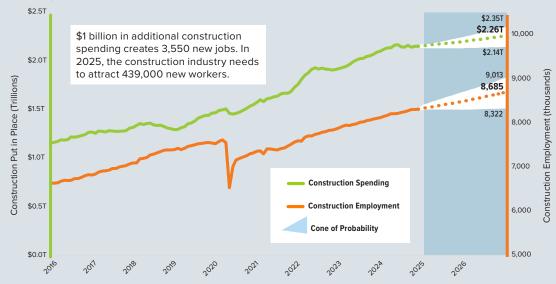
ABC and its 67 chapters are doing their part to upskill craft and management professionals using innovative and flexible learning models like just-in-time task training, competency-based progression, work-based learning and government-registered apprenticeships to build a healthy, safe, skilled and productive workforce.

Policymakers must commit to supporting an inclusive, all-of-the-above strategy for workforce development where workers choose their career path and employers have the freedom to choose the best way to provide value and build America.

abc.org/workforce

## **Construction Spending and Employment Forecast**

(High, Base and Low Scenarios) abc.org/wfshortage



### **ABC Workforce Development Programs**



The ABC National Student
Chapter Network connects local
ABC chapters to colleges and
universities with constructionrelated degree programs with
the ultimate goal of building the
construction management pipeline
and mentoring future leaders of
the construction industry.

abc.org/studentchapter



The ABC Project Management Institute is a premier education and professional development opportunity for future project management leaders. This course is designed specifically to meet the needs of today's contractors and is held at ABC chapters.

abc.org/pmi



Using the 11 key components of industry-leading workforce development, the ABC Workforce Development Management System is designed to focus on the four main areas of an organization's workforce program: outreach and engagement, recruitment, education and retention.

abc.org/wdms



## **ABC Recognition and Awards Programs**



The National Craft Championships celebrate lifelong learning in the merit shop construction industry, with apprentices and craft trainees from chapter and member training programs across the country competing for national recognition in about a dozen crafts during the annual ABC convention.

abc.org/ncc



The Construction
Management Competition
promotes careers in
construction management,
featuring teams of college
and university students
testing their skills in project
management, estimating,
safety, quality control and
presentation skills.

abc.org/cmc

of the Year



of the Year



Construction

2026

of the Year

Health and Safety Professional

of the Year

The ABC Construction Workforce Awards feature the Craft Instructor of the Year, Craft Professional of the Year, Young Professional of the Year and—new in 2026—the Health and Safety Professional of the Year. These individuals play crucial roles in shaping the future of the construction industry by highlighting construction as a meaningful lifelong career, emphasizing safe work practices and expanding education opportunities. The winner of each award is announced at the annual ABC convention.



abc.org/cwa





#### **Trimmer Construction Education Fund**

ABC members contributed more than \$520,000 in 2024 to the Trimmer Construction Education Fund, which awarded grants to the Empire State (pictured), Metro Washington, Northern California, Southern California and Western Washington chapters to support their efforts to develop a skilled, healthy, safe and sustainable workforce.

TCEF also contributed to the ACE Mentor Program, suicide prevention training, virtual reality simulators, the Construction Management Competition and the National Craft Championships.

abc.org/trimmer

## ABC HELPS ITS MEMBERS WIN WORK

ABC creates opportunities for its members to compete for work on a fair and level playing field, and then helps them win work based on merit.

**ABC** promotes and defends fair and open competition for local, state and federal government construction contracting opportunities by opposing inflationary governmentmandated project labor agreements and prevailing wage regulations while supporting right-to-work policies.

TheTruthAboutPLAs.com abc.org/policybriefs

## **ABC Members Win Work Through Fair and Open Competition**



In fiscal year 2024, ABC members won \$7.8 billion in federal contracts of \$35 million or more—52% of the total value. During fiscal years 2009-2024, ABC members won 54% of the value of federal contracts of \$35 million or more, totaling \$119 billion.



Government-mandated PLAs steer work to unionized contractors and their unionized workforces, which represent just 10.3% of the U.S. private construction workforce, according to the latest U.S. Bureau of Labor Statistics data. Therefore, PLA requirements deny opportunity to nearly 9 out of 10 U.S. private construction workers.

## ABC Opposes Government-Mandated PLAs

Anti-competitive and costly government-mandated PLAs end open, fair and competitive bidding on contracts to build taxpayer-funded construction projects.

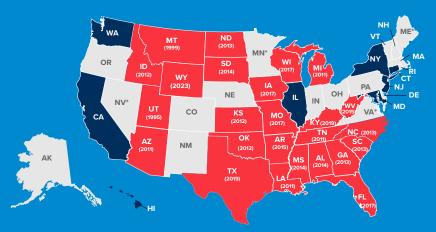
**Government-mandated PLAs** discourage merit shop contractors from bidding on taxpayer-funded construction contracts and drive up costs by 12% to 20%.

An ABC-led coalition created the website

BuildAmericaLocal.com as part of a campaign to explain
the value of fair and open competition on federal and
federally assisted construction projects.

Visit TheTruthAboutPLAs.com for more information.

## **ABC Advances Fair and Open Competition** on Taxpayer-Funded Construction Projects



State laws have prevented government-mandated project labor agreements on more than \$1.35 trillion worth of state and local government construction work since 2007.

Enacted bill or executive order prohibiting government-mandated PLAs

Enacted bill or EO encouraging government-mandated PLAs

No policy prohibiting or encouraging use of PLAs

## **ABC** Is a Leader in Advocacy

Thanks to the generous support of ABC members, ABC PAC broke records in the 2023-2024 election cycle, contributing over \$2.4 million to federal candidates who believe in free enterprise, and sending merit shop champions to Congress and the White House. ABC PAC contributed to 210 winning races, with a win rate of 85%, and conducted seven independent expenditure ad campaigns in key districts.

#### pac.abc.org

During the 2023-2024 election cycle, ABC's Free Enterprise Alliance raised nearly \$6 million and invested over \$5 million in issue advocacy and, separately, get-out-the-vote campaigns promoting the values of the merit shop construction industry. FEA launched issue ad campaigns in 24 states, generating over 100 million impressions among key voters. Thanks to FEA, ABC is a powerhouse when it comes to educating members, the public and elected officials about the importance of fair and open competition in construction

freeenterprisealliance.org



## ABC Supports Full Repeal of the Davis-Bacon Act

In the absence of full repeal of the Davis-Bacon Act, ABC is fighting for commonsense reforms that will deliver more value to taxpayers. The U.S. Department of Labor's August 2023 final rule updating Davis-Bacon Act regulations disregarded the feedback of ABC and contractors opposing the rule's reversal of prior reforms and distortion of the prevailing wage process. In November 2023, ABC filed an ongoing lawsuit in federal court challenging the costly and

abc.org/davisbacon



## ABC Recognizes Top Contractors With the Accredited Quality Contractor Credential

Exclusively for ABC members, the Accredited Quality Contractor program recognizes construction firms that annually document their commitment in five key areas of corporate responsibility: quality, safety, talent management, craft and management education and community relations. The program serves as a holistic cultural assessment for the company, as well as a dependable business development tool. Be the best. Build with the best

abc.org/aqc



## Find and Do **Business With Other ABC Members**

FindContractors.com helps members find and do business with other members. Members can search for an ABC contractor. supplier or other construction professional by name, chapter, location, sales volume or type of construction. Plus, find members that have earned an Excellence in Construction® award, participate in the STEP® Health and Safety Management System and Accredited Quality Contractor program and have signed the Drug- and Alcohol-Free Workplace Pledge.

















## Top Performers Lists Recognize ABC Members' Achievements

ABC's annual Top Performers lists recognize members' achievements in health and safety, quality and project excellence, ranked by work hours. Each edition features the overall top 250 contractors as well as leading electrical, HVAC, specialty and general contractors, all of which have earned the elite Accredited Quality Contractor credential and STEP® Gold or higher.

abc.org/topperformers







The National Excellence in Construction® Awards is the premier awards program for merit shop construction, recognizing the industry's most innovative and high-quality construction projects across the nation. Winning contractor firms are honored at an annual black-tie awards gala with their entire project team—owners, architects and engineers—to celebrate this prestigious achievement.

abc.org/eic



The National Health and Safety Excellence Awards recognize companies that exhibit a continued commitment to jobsite health and safety and whose performance and programs are judged to be exemplary based on data submitted via STEP® assessments, essay questions and video interviews with company leaders about their corporate health and safety culture.

abc.org/nsea







ABC's Contractor of the Year recognizes contractor companies for corporate integrity and commitment to safety, professional development and expert craftsmanship. The winning company is honored at the Excellence in Construction® Awards gala during the ABC convention.

constructionexec.com/coty

## ABC HELPS ITS MEMBERS **ACHIEVE INDUSTRY-**LEADING HEALTH AND SAFETY

ABC sets standards for health, safety, wellness and environment in the construction industry and helps its members achieve them.



The ABC Health and Safety Alliance—a prestigious mark of excellence—features members who actively participate in the ABC STEP® Health and Safety Management System annually, demonstrate a long-term commitment to health and safety and uphold health and safety as a core company value. Under the ABC Health and Safety Alliance are all ABC's health and safety programs, including STEP, the National Health and Safety Excellence Awards, the Total Human Health initiative and the Health and Safety Leadership Forum. abc.org/safety



Founded in 1989 as a health and safety benchmarking and improvement tool, STEP® has evolved into an industry-leading health and safety management system that dramatically improves safety performance among participants regardless of company size or type of work. Participating ABC member firms measure their health and safety processes and policies on key components through a detailed self-assessment with the goal of implementing or enhancing health and safety programs that reduce jobsite incidents. Top-performing ABC members actively build health and safety into their culture, fueling the power and purpose in their people to deliver for their clients.

"Fifteen years ago, our company recognized an issue with our approach to jobsite safety and decided to completely overhaul our program. We leveraged our ABC membership to the fullest, learning from our local ABC Safety Forum and applying information from the materials published by ABC. STEP served as our roadmap, with additional ABC resources providing detailed instructions. Today, our program ensures our employees return home healthy every day and helps us secure more projects; it's also saved us over \$3.3 million in workers' compensation premiums."

—Charles E. Davis III, Vice President,
Operations/Risk Management,
Fly & Form Concrete Structures Inc.
STEP Platinum, ABC National Health
and Safety Committee Member

abc.org/step

# STEP Diamond Members Are Nearly 7 Times Safer Than the Industry Average

The best-performing participants in ABC's STEP® Health and Safety Management System lowered their total recordable incident rate by 85% compared to the U.S. Bureau of Labor Statistics construction industry average, according to data gathered from ABC members recording more than 1 billion hours of work in construction, heavy construction, civil engineering and specialty trades.

abc.org/hspr



## ABC STEP Members Are Nearly 7 Times Safer Than the Construction Industry Average

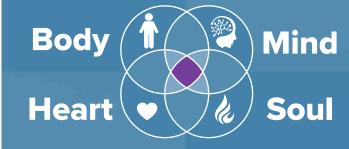




ABC launched its **Total Human Health Initiative** in 2023. This
critical link in the STEP® program
is designed to help members
focus and improve the complete
health, wellness and livelihood
of their employees.

We care about everyone. We are here for everyone.

If you're in crisis, call 988. 988lifeline.org | afsp.org abc.org/thh



## ABC HELPS ITS MEMBERS PRACTICE ETHICS AND COMPLIANCE

ABC fights regulatory overreach and helps its members understand and comply with local, state and federal rules.

## **Key Federal Regulatory Actions for the Merit Shop Construction Industry Today**

Project Labor Agreement Mandates	Davis-Bacon and Related Acts	Independent Contractor	Overtime
Joint Employer	Worker Walkaround Representative Designation Process	National Environmental Policy Act	Waters of the United States
Registered Apprenticeship Programs	Heat Injury and Illness Prevention	Ban on Noncompete Agreements	Inflation Reduction Act Mandates

#### **Strengthening the Merit Shop**

ABC advocates to protect member interests before Congress, regulators and the courts.

- · Testimony before Congress
- Letters to Congress
- Comments on rulemakings
- Participation in regulatory agency hearings
- · Coalitions and partnerships
- · Feasibility studies
- Member impact surveys
- · Compliance toolkits
- Issue briefs

ABC members have access to updates, staff expertise and guidance on regulatory developments and compliance resources designed exclusively for merit shop contractors. The ABC Academy offers archived webinars and the Rapid Response Toolkit to Union Organizing.

Stay up to date on the legislative, regulatory and legal developments you need to know about through ABC's weekly member newsletter, Newsline.

abc.org/newsline | abc.org/academy | abc.org/regroundup abc.org/finalrules | abc.org/eoroundup



# ABC HELPS ITS MEMBERS INCREASE **PROFITABILITY**

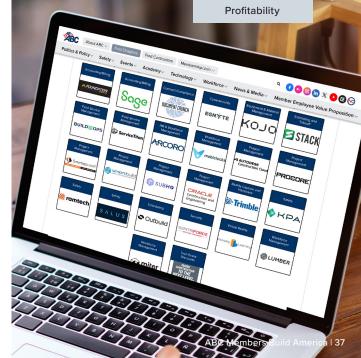
ABC helps members understand the changing business landscape, save money and work with trusted partners.



#### Save on Premium Technology With the Tech Marketplace

Contractors can rely on the Tech Marketplace to find technology solutions to address the most common construction needs. From pre-planning and project management to site management, health and safety, HR and billing, the marketplace features solutions to improve the planning and delivery of construction, each with a special member discount.

abc.org/techmarketplace







# Investing in Construction Innovation Through the ABC Tech Alliance

ABC's Tech Alliance was built to help ABC members work smarter through improved utilization of technology. The alliance is a hand-selected group of 15 construction technology companies that add inherent value for ABC members and position ABC as a leading association for construction technology needs.

abc.org/techalliance

#### **ABC Tech Alliance Members**

















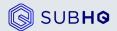
















# Research Technology With ABC's Tech Report

Executing on ABC's commitment to industry-leading performance on jobsites requires ABC member contractors to continuously innovate. To be a top performer in health and safety and win and deliver more work, contractors need to keep their fingers on the pulse of innovation. ABC's annual Tech Report provides leaders with a roadmap to understand how technology and innovation can help their businesses through research on technologies currently in use and case studies on innovative solutions ABC members have implemented successfully.

abc.org/techreport

# Overcome Challenges With ABC's Tech Guides

ABC helps members realize the potential of artificial intelligence, the No. 1 topic in tech, with interest growing at an astounding rate. The ABC Al Guide makes it easier for contractors to complete projects on time, minimize staffing challenges, save money and improve safety.

Construction is one of the industries most frequently hit by cyberattacks. Members can protect sensitive information and data and achieve Cybersecurity Maturity Model Certification compliance with ABC cybersecurity resources.

abc.org/ai | abc.org/cybersecurity





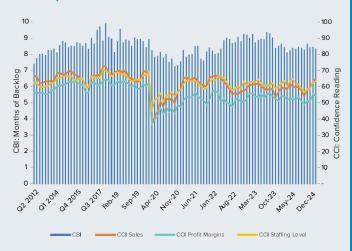
#### **Business Management Expertise**

ABC helps members stay on top of the technologies that can give them an edge in improving productivity and profitability. From digital collaboration software and BIM to high-tech accounting systems and contracts, ABC webinars, education sessions and conferences give members access to top industry experts who can help you improve your bottom line.



abc.org/webinars | abc.org/events | abc.org/tech

# ABC's Construction Backlog Indicator and Construction Confidence Index, 2012-2024



# Economic Analysis You Can Count On

ABC keeps you updated on key economic indicators for commercial and industrial construction.

#### **ABC Economic Reports**

- Economic Forecasts
- Construction Backlog Indicator
- Construction Confidence Index
- State-Level Industry Unemployment Rates
- Workforce Shortage

#### ABC Analysis of Government Economic Data

- Construction Spending
- Construction Employment
- Producer Price Index
- JOLTS Construction Job Openings

#### abc.org/economics



#### **Stay Current With Construction Executive**

Construction Executive, ABC's awardwinning magazine, is the leading source for news, market developments and business issues affecting the construction industry. Designed to help its nearly 50,000 readers run more profitable and productive businesses, the CE portfolio includes a robust website, a weekly newsletter, the Construction Futures monthly newsletter and webinars to help you understand and manage risk, technology, economics, legal challenges and more.

constructionexec.com



# **Employee Benefits, Built for ABC Members.**

The ABC Insurance Trust provides employee benefits and a suite of construction-specific employer services exclusively for ABC members. It's always our goal to make your life easier. That's why we provide access to employee benefits programs that are lower in cost and richer in value—and why we provide customized support with a number of year-round solutions that make caring for your employees more efficient and simple.

abcinsurancetrust.org

The ABC Insurance Trust recognizes that healthcare expenses can be a significant burden for employers. That's why we've made it our mission to simplify the process for ABC members, ensuring you have access to a complete array of benefits, including four unique programs not available on the open market and offered exclusively to ABC members.

**The Construction Healthcare Alliance:** The first-ever healthcare captive built for the construction industry.

**The Small Business Healthcare Solution:** An ABC member-only alternative to the high cost of traditional employee healthcare programs.

**The MetLife National Program:** Offers a wide range of benefits that can provide financial security and peace of mind to your employees.

**The ABC Multiple Employer Plan:** A cost-effective retirement plan that's simple to set up and offers better benefits.



#### Your Retirement Plan. Simplified.

The ABC Retirement & Savings Plan, the same 401(k) plan that has benefited ABC chapters and employees for many years, is now available to association members! Joining the ABC Plan eliminates your company's responsibilities as a plan sponsor and places the compliance work and oversight responsibility of the retirement plan into the hands of a professional fiduciary. Led by an industry-leading independent fiduciary, the ABC Retirement & Savings Plan—an exclusive member benefit—provides you peace of mind. Participate in a proven retirement plan that saves employers time and money, while removing the risk associated with being a plan sponsor.

Attract and retain talent with a retirement plan that helps employees plan for their future!

abcretirementplan.com



Less Work. Less Risk. Lower Costs. More Value.



Eliminate Your Plan Sponsor Responsibilities





Transfer Your Plan Management Responsibilities and Compliance Risks



Eliminate Your Responsibility
To Review, Approve, Sign and
File Form 5500



Eliminate Your ERISA Bond Requirement



Eliminate Your Service Provider Oversight Responsibilities



Enjoy Robust Flexibility in Plan Features



Reduce Your Plan Costs (if applicable)



Improve Your Staff's Productivity

ABC Members Build America | 47



#### **Start Saving With Member Discount Programs Today**

With more than 20,000 participating merchants, you can get great deals on everyday purchases through ABC Perks at Work, an online shopping destination for discounts on food, electronics, travel, theater tickets, toys, home goods and more.

#### abc.org/perksatwork

Save big with member discounts on business essentials, like getting 22% off your cell phone bill or saving at least \$500 on a new truck.

ABC members saved more than \$31 million using member discounts in 2024! A typical contractor with 15 employees could save thousands of dollars each year. Employee discounts also are available.

abc.org/discounts | abc.org/employeediscounts

#### **Save on Business Purchases With ABC's Discount Programs**













































#### **Members and Their Employees Save With These Great Discounts**

















#### **ABC Strategic Partners: Your Allies in Success**

abc.org/strategicpartners



#### Reduce risk and improve safety.

Insurance to protect contractors' employees, projects and bottom line.



#### Work safer at any height. Equipment for aerial

access including new and certified pre-owned units.



#### Nothing but heavy duty.

Delivering innovative solutions that offer increased productivity, safety and unmatched durability.



# The leading end-to-end construction management software.

Maximize members' productivity, improve performance and protect profits.



## The products you can rely on.

Providing contractors the electrical wire, cable and tools they can trust for over 70 years.



## The prevailing wage experts.

Helping contractors compete for and win government jobs with compliant fringe benefits.



#### Grow anywhere, any time.

Members' source for skilled, productive craft professionals whenever you need them.



### Equipment, at the click of a button.

Great customer service plus equipment, when and where contractors need it.

# **ABC HELPS** ITS MEMBERS **ENHANCE** COMMUNITIES

From award-winning projects to community service, ABC members build America.

# ABC Members Contribute to the Communities Where They Live and Work

From fundraising and expanding job training programs to contributing to relief efforts after natural disasters and volunteering to perform renovations on the homes of military veterans in need, ABC members step up to support local communities and charitable causes across the country.

constructionexec.com/community

#### Knobelsdorff Puts Boots on the Ground for Hurricane Recovery

When hurricanes Milton and Helene devastated communities in Florida and the Carolinas, ABC members and chapters donated funds, equipment and their unique talents to rebuilding homes, businesses and lives. ABC Minnesota member Knobelsdorff deployed 35 employees to North Carolina for three weeks to assist with disaster recovery. The team arrived on Nov. 4 with semitrucks loaded with generators, tools, dehumidifiers and fans to provide electrical service work and infrastructure repairs, clear debris, assist with mud and mold removal from homes and distribute donations from members and business partners to families in need.

constructionexec.com/knobelsdorff



#### Peer Groups: A Top Member Benefit

ABC's peer groups offer like-minded business owners an environment conducive to sharing ideas and discussing business opportunities and challenges—all with the goal of improving their businesses. Peer groups consist of six to 10 noncompeting members with similar annual revenues and are currently available for drywall, electrical, general and mechanical contractors. The value of the peer groups is so high that it is a top reason for membership renewal, and the number of groups has doubled since 2022.

abc.org/peergroups



#### **ABC Annual Events**

March

## ABC CONVENTION

National Board of Directors Meeting

Education for ABC Members

Association Excellence Awards

National Craft

Championships

Construction® Awards

Construction Management Competition

Construction Workforce
Awards

Careers in Construction Awards

abcconvention.abc.or

June

#### ABC **LEGISLATIVE** CONFERENCE

National Board of Directors Meeting

Legislative Update Breakfast

**Breakout Sessions** 

Legislative Day Congressional Visits

Free Enterprise Alliance Reception

legislative.abc.org

September



#### ABC Construction Project Owners Summit

An exclusive event that brings together construction project owners and merit shop contractors across all market segments for interactive discussions about how to collaboratively improve upon the planning and delivery of construction projects.

summit.abc.org



**November** 

December

# **LEADERSHIP**INSTITUTE

National Board of Directors Meeting

Professional Development for ABC Leaders and Chapter Staff

leadership.abc.org

ABC VIRTUAL

LEGAL

CONFERENCE

The ABC Legal Conference is a must-attend virtual event for ABC members, including merit shop labor attorneys, construction contractors and ABC chapter presidents and government affairs directors. The conference covers the latest developments in labor and employment law and their impact on merit shop contractors.

legalconference.abc.org



# abc.org

