



# 2019 YEAR IN REVIEW

*Based on the merit shop philosophy, ABC helps members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which they work.*



BY THE NUMBERS...  
HOW ABC DELIVERED  
**VALUE IN 2019**

3

**THE MERIT SHOP**

Merit shop construction expanded in 2019, with the percentage of nonunion workers in the industry **increasing from 87.2% to 87.4%**.

5

**DEVELOP PEOPLE**

ABC members **invested \$1.6 billion** to educate nearly **1 million course attendees** in apprenticeship, craft, safety and construction management education programs.

9

**WIN WORK**

ABC members **won \$7.55 billion** in large-scale federal contracts, demonstrating their market leadership.

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**WORLD-CLASS SAFETY**

Top-performing members that participate in ABC's STEP Safety Management System were **680% safer than the industry average**.

15

**ETHICS AND COMPLIANCE**

The Trump administration's regulatory reform efforts **saved American families and business owners \$13.5 billion** in fiscal year 2019.

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**PROFITABILITY**

ABC helped members and their employees **save more than \$35 million** through its discount programs.

19

**COMMUNITY**

ABC celebrated **\$10.9 billion in award-winning projects** built nationwide.

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**WHAT'S NEXT**

2020 ABC National Chair **Tim Keating looks to the future**.



## Led by Members to Provide Value to Members

ABC is a member-driven organization, governed by a 172-member board of directors composed of delegates from each chapter. In addition, ABC offers its members opportunities to serve on committees and affiliate boards to provide valuable input to the board of directors and help establish the association's policies, priorities and objectives.

### 2019 ABC EXECUTIVE COMMITTEE

**TONY RADER** | 2019 Chair  
National Roofing Partners  
Coppell, Texas

**RAY ZAMORA** | Chair-elect  
AnchorBuilt Inc.  
Albuquerque, New Mexico

**STEVE KLESSIG** | Secretary/Midwest Region Vice Chair  
Keller Inc.  
Kaukauna, Wisconsin

**KENNETH HEDLUND** | Treasurer  
Somerset CPAs, P.C.  
Indianapolis

**SANDRA ROCHE** | Mountain West Region Vice Chair  
Roche Constructors Inc.  
Las Vegas

**DIANE KOESTER-BYRON** | Pacific Region Vice Chair  
I.E.-Pacific Inc.  
Escondido, California

**MILTON GRAUGNARD** | South Central Region Vice Chair  
Cajun Industries LLC  
Baton Rouge, Louisiana

**TIM KEATING** | Southeast Region Vice Chair  
R. C. Stevens Construction Co.  
Winter Garden, Florida

**ROBERT "BUDDY" HENLEY** | Mid-Atlantic Region Vice Chair  
Henley Construction Co. Inc.  
Gaithersburg, Maryland

**BRENDAN McANDREWS** | Mid-America Region Vice Chair  
*(not pictured)*  
McAndrews Glass  
Cincinnati

**STEPHANIE SCHMIDT** | Northeast Region Vice Chair  
Poole Anderson Construction  
State College, Pennsylvania

**GEORGE R. NASH JR.** | Immediate Past Chair  
Branch Builds  
Herndon, Virginia

**MICHAEL D. BELLAMAN** | President and CEO  
ABC National  
Washington, D.C.

**CHRIS GARVEY** | Chapter President Liaison  
ABC Chesapeake Shores Chapter  
Annapolis, Maryland

For more than 65 years, ABC has been the leading voice for the merit shop philosophy in construction, defending the principles of free enterprise.

# THE MERIT SHOP

## ABC Hosted More Than 130 Lawmaker Visits at Member Jobsites and Chapter Events



The ABC Pelican Chapter hosted Texas Gov. Greg Abbott (R), Louisiana business leaders and Republican gubernatorial candidates Eddie Rispone—an ABC member—and Rep. Ralph Abraham for a roundtable discussion and tour of its Baton Rouge Training Center on March 18.



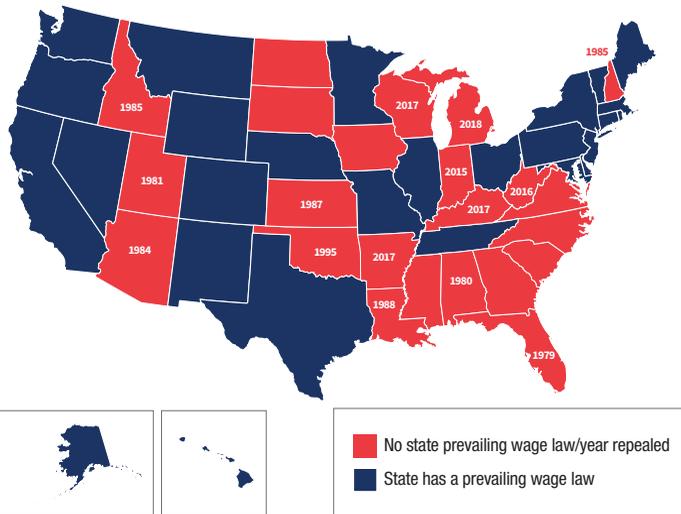
Maryland Secretary of Labor Tiffany Robinson toured ABC Greater Baltimore's new headquarters and Construction Education Academy jobsite on Nov. 20.



## Free Enterprise Alliance Raises \$1 Million

The Free Enterprise Alliance raised more than \$1 million in contributions from ABC chapters and members in 2019 and supported more than \$700,000 in issue advocacy grants at the federal, state and local level and national partnerships. FEA is a powerhouse in educating ABC members and their employees, elected officials and the public about the issues important to advancing free enterprise and open competition in America.

[freeenterprisealliance.org](http://freeenterprisealliance.org)



## Four States Uphold Merit Shop Compensation Strategies

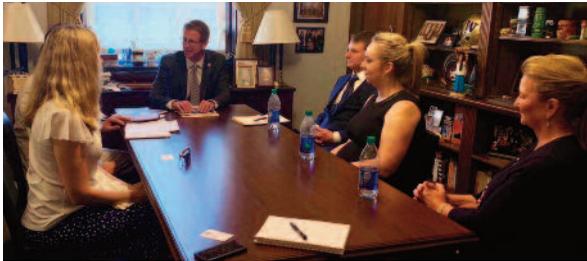
ABC's Empire State and Illinois Chapters celebrated the freedom to pay craft professionals based on merit, experience and productivity after efforts to expand state prevailing wage well beyond its typical applicability on public works projects were blocked. In another victory for ABC, New Hampshire Gov. Chris Sununu (R) vetoed legislation that would have imposed prevailing wage requirements on state projects. In Michigan, the Court of Claims upheld the 2018 repeal of the state's prevailing wage law, which ABC of Michigan spearheaded in 2018.

However, Nevada lawmakers reinstated the state's prevailing wage law for many charter school, public school and higher education projects, and Colorado imposed prevailing wage requirements on all public mechanical, electrical and plumbing work.

### More Than 500 Members Advocate for ABC Priorities During Legislative Week



Members of ABC Mississippi met with Sens. Cindy Hyde-Smith (R) and Roger Wicker (R) to discuss infrastructure and workforce development.



ABC of Western Washington members met with Rep. Derek Kilmer (D) about the importance of apprenticeship programs and affordable housing.

### ABC Builds PAC in Lead-up to 2020 Elections



ABC launched a new ABC PAC Portal that enables members to provide prior authorization and contribute online, which helped the PAC raise \$709,506 toward its election cycle goal of \$1.6 million. ABC PAC supports pro-business candidates running for federal office.

[pac.abc.org](http://pac.abc.org)



**ABC MEMBERS BUILD COOL STUFF.** From stadiums and bridges to airports, monuments, museums and skyscrapers, our members turn visions into reality and build the communities where we work and live. The construction industry is open for business. Join us!



### BUILD YOUR OWN PATH

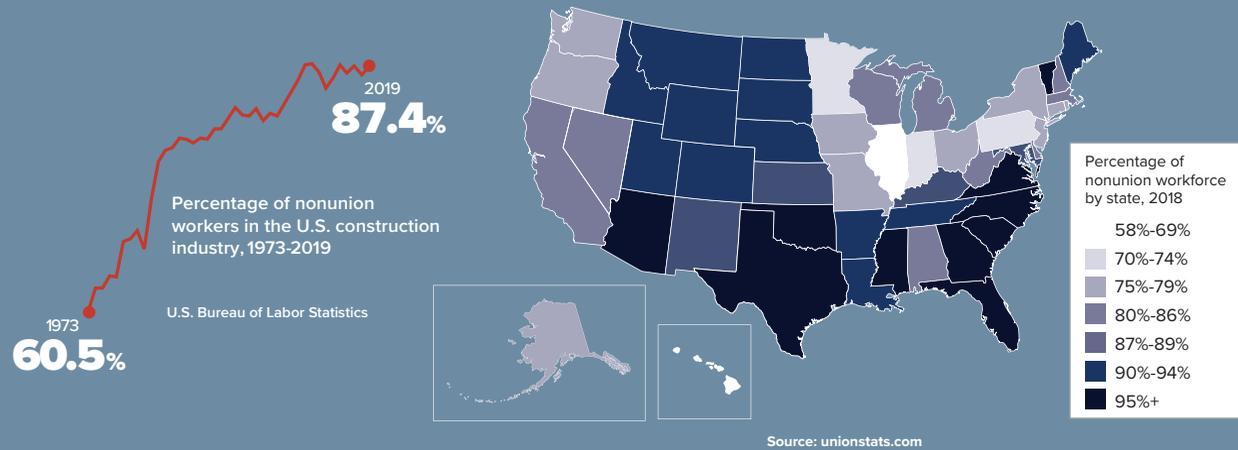
ABC offers more than 800 programs across 69 chapters nationwide to educate the next generation of construction workers. *Build your own path at [workforce.abc.org](http://workforce.abc.org).*

### ABC Blankets Social Media With a Unified Voice

Dozens of ABC chapters participated in the “One Post a Day” campaign on social media, which added more than 2,000 new posts to the #ABCMeritShopProud feed. Positive messages about the merit shop construction industry and our commitment to safety and workforce development have been featured on more than 50,000 users’ news feeds.

[ABCMeritShopProud.org](http://ABCMeritShopProud.org)

### The Merit Shop Construction Workforce



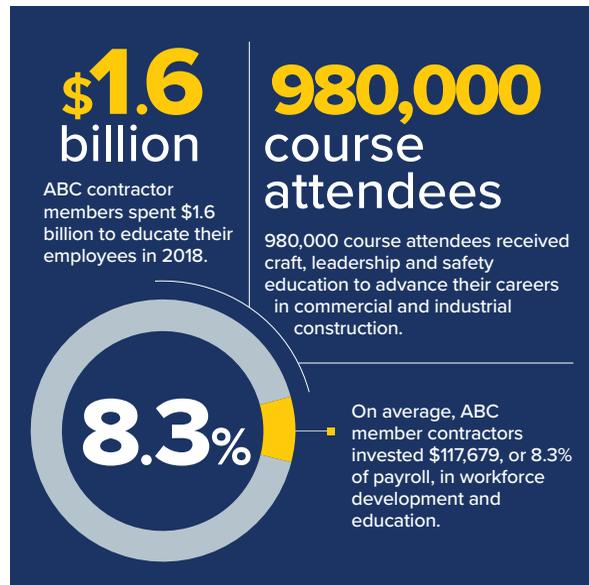
ABC is working to elevate careers in construction and build the workforce pipeline.

# DEVELOP PEOPLE

## Survey: ABC Members Invest \$1.6 Billion in Workforce Development Annually

ABC's 2019 Workforce Development Survey found that spending rose dramatically from \$1.1 billion in 2013.

[abc.org/wfsurvey](http://abc.org/wfsurvey)



## ABC Gets Major Boost From the DOL in Effort to Upskill Soldiers

Thanks to new guidance from the U.S. Department of Labor requested by ABC and Rep. Elise Stefanik (R-N.Y.), who represents the Empire Chapter's Fort Drum program, ABC contractors can allow active duty soldiers onto their jobsites in order to receive on-the-job training. DOL ruled that the soldiers are considered interns and are not subject to the Fair Labor Standards Act, the Davis-Bacon Act, the Service Contract Act and the Contract Work Hours and Safety Standards Act.

## ABC Students Attend White House Pledge to America's Workers Event

Two graduates of ABC Pelican Chapter's Baton Rouge Training Center and one from the ABC Heart of America apprenticeship program attended the one-year anniversary celebration of President Trump's Pledge to America's Workers at the White House. Last year, ABC pledged to educate and upskill at least 500,000 construction workers over the next five years during the kick-off event. Tim Gros of ISC Constructors, a graduate of the Pelican program, also appeared on Fox News and NBC to talk about the event and careers in construction.

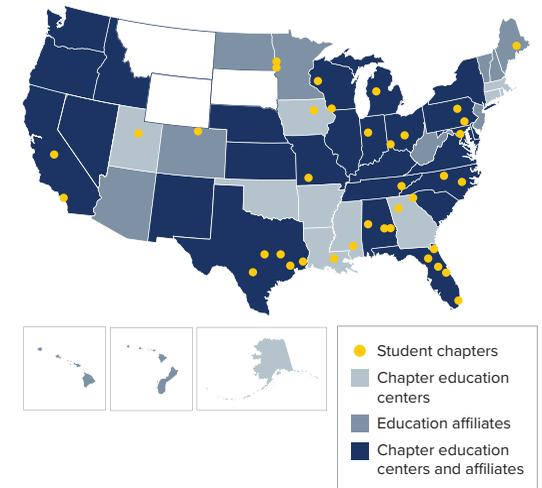


Photo courtesy of the White House

## ABC Chapters Offer 800 Education Programs Nationwide

ABC's 69 chapters provide apprenticeship, craft, safety and construction management education programs across the country. The ABC National Student Chapter Network connects local ABC chapters to colleges and universities with construction management degree programs.

[workforce.abc.org](http://workforce.abc.org)



## ABC Members Donated More Than \$400,000 to Fund Educational Upgrades

In 2019, the Trimmer Construction Education Fund supported chapter education facility expansion, technology upgrades and equipment purchases to spur workforce development.

**Apprenticeship** is comprised of earn-while-you-learn education and on-the-job training, both government-defined and industry-recognized, including competency, time-based and market-based upskilling.

# Prevailing Wage Contractors, What Makes Your Company Unique?

Avoid needless payroll taxes and insurance premiums on prevailing wage jobs. As an **ABC Strategic Partner**, The Contractors Plan helps ABC contractors compete for, win, and stay compliant by offering customized benefits and administration that make them unique.

**Preferred Pricing for ABC Members**  
800.328.1519 | [abc.contractorsplan.com](http://abc.contractorsplan.com)



### More Than 170 Apprentices Vie for Medals at the National Craft Championships



[ncc.abc.org](http://ncc.abc.org)

### Colorado State University Triumphs in 2019 Construction Management Competition

Members of the ABC National Student Chapter Network competed for honors in knowledge, organization, time management and presentation skills based on a real-world construction project.

[abc.org/cmc](http://abc.org/cmc)



### ABC Education Summit Draws 50 Chapter Professionals From Across the Country

Attendees gathered in Dallas

to connect with peers, receive professional development and share best practices on issues like finding quality instructors.

### ABC Iowa Graduated 226 Apprentices in 2019—the State’s Largest Program

Students received safety and skills education in electrical, plumbing, HVAC, sheet metal, millwright, insulation, laborer and electronic systems at three ABC facilities and 19 remote sites throughout the state.



The 2019 class of apprentices completed 576 hours of classroom education and 8,000 on-the-job training and education hours.

### ABC Pelican Chapter Hosts More Than 1,000 Students at Build Your Future Day

The future of Louisiana’s industrial sector depends on successfully engaging high school students in construction careers. This event included safety exhibits, simulators, hands-on craft demos and more than 60 contractors.



### ABC Celebrates Construction Workforce Award Winners



**CRAFT INSTRUCTOR OF THE YEAR**  
**Clemon Prevost**  
Fluor’s U.S. Gulf Coast  
Craft Training Center

**CRAFT PROFESSIONAL OF THE YEAR**  
**Adrian Rios**  
McCullough Construction

**YOUNG PROFESSIONAL OF THE YEAR**  
**Lance Arvel**  
Group Industries



Like ABC Contractors,  
**Our Focus** Is:

# Safety. Productivity. Craftsmanship.

Our craft professionals are provided continuous safety education to keep safe behavior top-of-mind and to complement the exceptional safety efforts of ABC and its members.

Tradesmen's service model enables contractors to run a leaner full-time workforce and, as workload warrants it, confidently access job-ready craft professionals on a precise, as-needed basis. Our clients report sustained, optimized work-to-worker ratios.

All of our more than 200 field and National Recruiting Center recruiters stringently vet every craft candidate. Upon employment, each is tracked throughout their career to ensure contractors receive exceptional work quality and value-for-dollar.



[tradesmeninternational.com](http://tradesmeninternational.com)

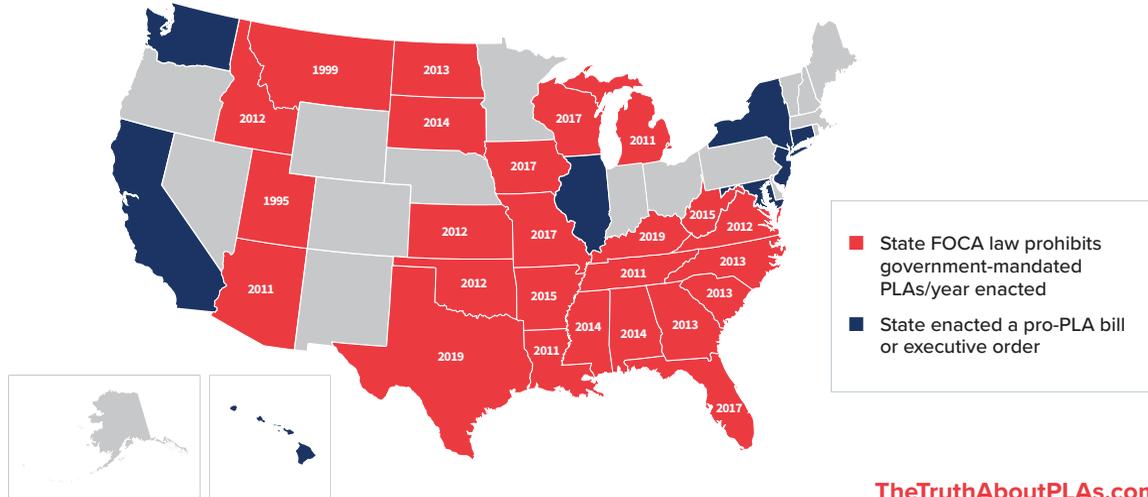


ABC creates opportunities for its members to demonstrate they are industry leaders and compete for work on a fair and level playing field, and then helps them win it.

# WIN WORK

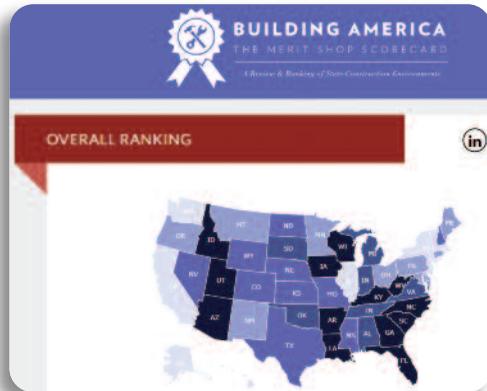
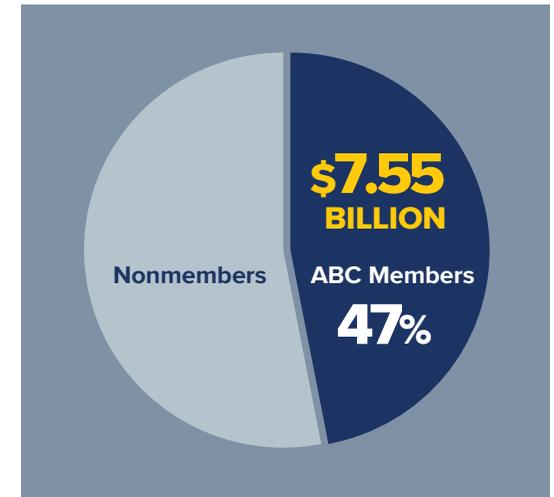
## 25 States Welcome Fair and Open Competition on Construction Projects

Kentucky and Texas passed a Fair and Open Competition Act in 2019, while Nevada repealed its statute.



TheTruthAboutPLAs.com

## Nearly Half of the Value of Federal Contracts Larger Than \$25 Million Was Awarded to ABC Members in Fiscal Year 2019



## Florida Ranked No. 1 in 2019 Merit Shop Scorecard

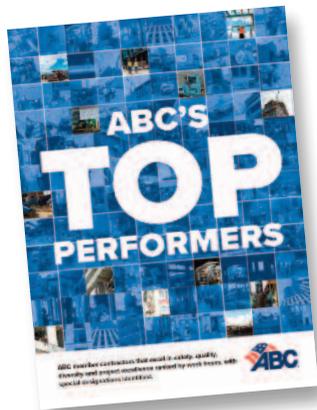
Florida topped ABC's annual state ranking for the second year in a row based on high scores for workforce development, career and technical education, job growth and promoting fair and open competition for taxpayer-funded construction projects. Kentucky jumped from 23<sup>rd</sup> in 2018 to seventh in 2019 after passing the Fair and Open Competition Act. Alaska dropped from 44<sup>th</sup> to last place in 2019 due to a lack of funding for initiatives

promoting workforce development. Illinois, in second to last place, received an F rating in project labor agreements, prevailing wage, right-to-work and workforce development incentives for the third year in a row. Nevada fell from 22<sup>nd</sup> to 29<sup>th</sup> due to the repeal of the state's pro-taxpayer fair and open competition law and rollback of sensible prevailing wage reforms.

[meritshopscorecard.org](http://meritshopscorecard.org)

### All Federal Contracts Awarded Through Fair and Open Competition

The federal government chose to award 100% of federal contracts exceeding \$25 million without government-mandated project labor agreements in fiscal year 2019, ensuring that contracts totaling more than \$16 billion were won based on merit to deliver the best value for the taxpayer.



### ABC Honors 2019 Top Performers

ABC's new Top Performers lists—the only rankings of their kind—recognize member contractors' achievements in safety, quality, diversity and project excellence, ranked by work hours, with special designations identified. Top Performers must demonstrate world-class safety performance by achieving Gold status in ABC's STEP Safety Management System. The listings highlight contractors that earned ABC's Accredited Quality Contractor credential and those that won national Excellence in Construction,<sup>®</sup> Safety Excellence and Diversity Excellence awards. The Top Performers publication, which will be produced annually, was mailed to *Construction Executive* magazine's 55,000 readers as a supplement.

[abc.org/topperformers](http://abc.org/topperformers)

### More Than 370 AQC Chapter Members Raise the Bar on Quality in Construction

ABC's Accredited Quality in Contractor program recognizes and honors construction firms that document their commitment to quality, safety, craft and management education, talent management, diversity and community relations.

[abc.org/aqc](http://abc.org/aqc)



### ABC Users Summit: Where Project Owners and Merit Shop Contractors Collaborate

The seventh annual ABC Users Summit brought industrial and health care contractors and owners together in Dallas to share insights on workforce development, the laws of variability, research-driven methods to becoming the client of choice, increasing return on investment for all and more. Among the owners represented at the summit were Children's Health, Encompass Health, Air Products and Chemicals and ExxonMobil Global Projects Company.

[userssummit.abc.org](http://userssummit.abc.org)



Summit speaker Karen York, executive director of the Job Opportunities Task Force, Baltimore

### ABC Members Attract the Best Talent Through Diversity and Inclusion

More than 100 industry leaders and stakeholders came together to discuss leading, innovating and winning work through diversity in construction at ABC's fifth annual Diversity and Inclusion Summit. Speakers included nationally recognized experts, small business owners and general contractors and leaders from the National Association of Minority Contractors, National Black Chamber of Commerce, U.S. Pan Asian Chamber of Commerce, U.S. Veterans Business Alliance and Women Construction Owners and Executives.

[diversity.abc.org](http://diversity.abc.org)

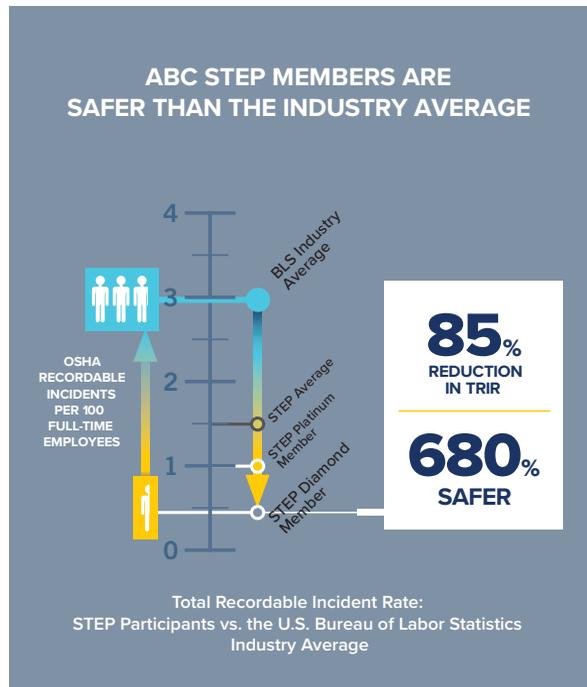
ABC sets world-class standards for health, safety, wellness and environment in the construction industry and helps its members achieve them.

# WORLD-CLASS SAFETY

## 2019 Safety Performance Report: STEP Diamond Members Are 680% Safer

The best-performing STEP participants lowered their total recordable incident rate by 85% compared to the industry average, according to data gathered from ABC members recording nearly a billion hours of work in construction, heavy construction, civil engineering and specialty trades.

[abc.org/spr](http://abc.org/spr)



## Eight Leading Indicators Validated by ABC's STEP Safety Management System



Data aggregated and analyzed from 2019 STEP participant questionnaires revealed that eight core leading indicators had the most dramatic impact on improving safety performance, up from six the previous year. Identifying hazards and eliminating or minimizing a condition to prevent injury has proven to be more effective than evaluating safety performance based on trailing indicators.

[abc.org/step](http://abc.org/step)

### Reduction in TRIR/Leading Indicator



## OSHA Recognizes ABC's Safety Performance Report

In a paradigm shift from decades of focusing on lagging indicators, the

Occupational Health and Safety Administration has posted ABC's Safety Performance Report on its website to educate the industry on the value of tracking leading indicators to prevent injuries, hazards and illness.

## ABC Appointed to OSHA Advisory Committee

Greg Sizemore, ABC's vice president of health, safety, environment and workforce development, was appointed to a two-year term representing construction employers on the Occupational Health and Safety Administration's Advisory Committee on Construction Safety and Health. ACCSH provides the U.S. Department of Labor with guidance to improve workplace safety and health in the construction industry.



## Partnering for safety – and your success

ABC and CNA's strategic partnership leverages a unique industry understanding to provide comprehensive insurance products and services created exclusively for the needs of builders and contractors.

Experience the benefits of working with a national carrier rated "A" by A.M. Best, whose local presence and industry experience can give you a competitive edge.

Learn more through your independent agent  
or visit [cna.com/abc](https://cna.com/abc).

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**ABC Confronts High Suicide Rates Among Construction Workers**

ABC educates members on comprehensive mental health and suicide prevention policies because construction workers have the highest suicide rate of any industry. In 2019, ABC's Greg Sizemore was named vice chair of the Construction Industry Alliance for Suicide Prevention, which provides resources and tools to create a zero-suicide industry.  
[preventconstructionsuicide.com](http://preventconstructionsuicide.com)



**More Than 7,000 Sign the Drug- and Alcohol-free Workplace Pledge**

Implementing a world-class substance abuse program reduced jobsite incidents by 60%, according to the ABC 2019 Safety Performance Report.  
[drugfreeconstruction.org](http://drugfreeconstruction.org)

# CHOOSE YOUR CREW. CHOOSE JLG



Every crew has a specialist chosen for specific skills. Choosing the right equipment is no different. JLG delivers the booms, scissors, telehandlers, low-level access and training solutions you need to boost productivity and improve job site safety. And with a comprehensive portfolio of aftermarket services, JLG is committed to supporting your machine after the sale.

When you choose JLG by name, it shows you won't settle for anything less than the best for your crew.

To learn more about JLG products and services or to enter our Choose Your Crew Sweepstakes, please visit [chooseJLG.com](http://chooseJLG.com) today.

**CHOOSE JLG.**

[www.ChooseJLG.com](http://www.ChooseJLG.com)

The Trump administration's regulatory reform efforts saved American families and business owners \$13.5 billion in fiscal year 2019.

# ETHICS AND COMPLIANCE

REGULATION	ABC ACTION	STATUS AS OF DEC. 31, 2019	DESIRED OUTCOMES
NLRB: "AMBUSH" ELECTIONS (Representation-Case Procedures)	<ul style="list-style-type: none"> <li>Filed lawsuit</li> <li>Spoke at NLRB public hearing</li> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Worked with stakeholder coalition</li> </ul>	<ul style="list-style-type: none"> <li>NLRB's 2014 final rule went into effect on April 14, 2015</li> <li>NLRB issued a request for information on the 2014 final rule in December 2017</li> <li>The NLRB is expected to issue final rules in two phases. The first was issued in December 2019 and the second is expected in the beginning of 2020</li> </ul>	In revising the Obama-era rule, ABC encourages the NLRB to return to the election procedures that were in effect and working well prior to adoption of the 2014 final rule.
DOL: ASSOCIATION RETIREMENT PLANS	<ul style="list-style-type: none"> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Met with regulators</li> </ul>	<ul style="list-style-type: none"> <li>DOL issued a proposed rule in October 2018</li> <li>On July 31, 2019, DOL issued the final rule</li> </ul>	ABC supports the Trump administration's efforts to expand access to affordable retirement saving opportunities through ARPs and decrease the barriers for ABC members to offer high-quality workplace savings plan options.
OSHA: ELECTRONIC INJURY REPORTING AND ANTI-RETALIATION (Improve Tracking of Workplace Injuries and Illnesses)	<ul style="list-style-type: none"> <li>Filed Lawsuit</li> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Met with regulators</li> <li>Worked with stakeholder coalition</li> </ul>	<ul style="list-style-type: none"> <li>OSHA issued the final rule on May 12, 2016</li> <li>A proposal to revise the 2016 final rule was issued in July 2018</li> <li>On Oct. 11, 2018, OSHA issued a memo clarifying the anti-retaliation provisions in the 2016 rule</li> <li>OSHA issued a final rule on Jan. 25, 2019</li> <li>OSHA is expected to issue the Drug Testing Program and Safety Incentives proposed rule in November 2020</li> </ul>	ABC continues to promote healthy and safe work environments and is pleased the Trump administration made revisions to the Obama-era final rule.
DOL: INDUSTRY-RECOGNIZED APPRENTICESHIP PROGRAM (Apprenticeship Programs, Labor Standards for Registration, Amendment of Regulations)	<ul style="list-style-type: none"> <li>Served on President Trump's Task Force on Apprenticeship Expansion</li> <li>Submitted comments</li> <li>Met with regulators</li> </ul>	<ul style="list-style-type: none"> <li>DOL issued a proposed rule on June 25, 2019</li> <li>DOL is expected to issue a final rule in April 2020</li> </ul>	ABC is committed to working with the DOL to ensure that all Americans have the opportunity to participate in the industry-recognized apprenticeship program. There is a place for both government-registered and market-driven apprenticeships in an industry that is constantly evolving through technology and process improvements.
NLRB: JOINT EMPLOYER STANDARD	<ul style="list-style-type: none"> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Worked with stakeholder coalition</li> </ul>	<ul style="list-style-type: none"> <li>The expanded definition of joint employer is in effect following NLRB's 2015 decision in Browning-Ferris Industries</li> <li>NLRB issued a proposal to restore the previous joint employer standard in September 2018</li> <li>NLRB is expected to issue a final rule in 2020</li> </ul>	ABC supports the NLRB's 2018 proposed rule and other legal and legislative efforts to restore the joint employer standard that was in place for more than 30 years prior to the NLRB's decision in Browning-Ferris Industries, bringing stability back into the economy for contractors and subcontractors across the country.

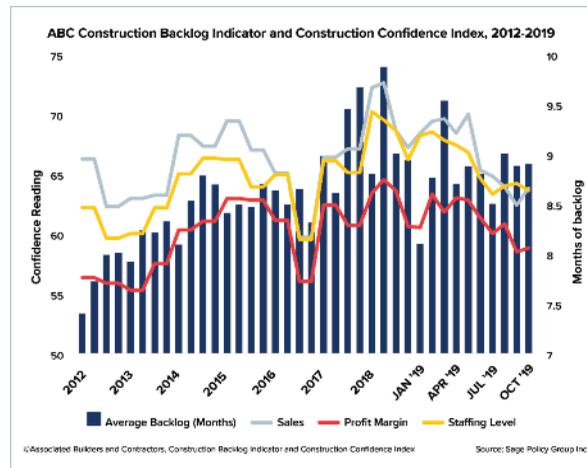
REGULATION	ABC ACTION	STATUS AS OF DEC. 31, 2019	DESIRED OUTCOMES
DOL: JOINT-EMPLOYER STATUS	<ul style="list-style-type: none"> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Worked with stakeholder coalition</li> </ul>	<ul style="list-style-type: none"> <li>DOL issued a proposed rule on April 9, 2019</li> <li>DOL is expected to issue the final rule in 2020</li> </ul>	ABC is pleased with DOL's proposed changes, which could bring additional clarity to a confusing area of the law, help alleviate unnecessary burdens on contractor and subcontractor relationships throughout the construction industry, reduce needless litigation and encourage innovation in the economy.
DOT: OPERATIONS OF SMALL UNMANNED AIRCRAFT OVER PEOPLE	<ul style="list-style-type: none"> <li>Submitted comments</li> </ul>	<ul style="list-style-type: none"> <li>DOT's Federal Aviation Administration is currently reviewing public comments on its proposed rule, which was issued in February 2019</li> </ul>	ABC welcomes the FAA's proposal to ease certain restrictions on the use of small unmanned aircraft systems without compromising the FAA's valid safety objections.
DOL: OVERTIME	<ul style="list-style-type: none"> <li>Filed lawsuit</li> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Met with regulators</li> <li>Worked with stakeholder coalition</li> <li>Spoke at DOL listening session</li> </ul>	<ul style="list-style-type: none"> <li>DOL's 2016 final rule was blocked by permanent injunction</li> <li>DOL issued a request for information on the 2016 final rule in July 2017</li> <li>A proposal to revise the 2016 final rule was issued in March 2019</li> <li>DOL issued the final rule on Sept. 27, 2019</li> </ul>	The Trump administration's final overtime rule addresses many of the concerns expressed by ABC in its May 2019 comment letter. ABC is pleased the final rule retains in large part the 2004 standard salary methodology and adopts only one standard salary level, and does not impose automatic indexing of the salary level test.
OSHA: RESPIRABLE CRYSTALLINE SILICA	<ul style="list-style-type: none"> <li>Filed lawsuit</li> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Met with regulators</li> <li>Worked with stakeholder coalition</li> </ul>	<ul style="list-style-type: none"> <li>Effective Oct. 23, 2017, OSHA is fully enforcing all appropriate provisions of the Silica in Construction Standard</li> <li>OSHA issued 53 FAQs to provide guidance to employers</li> <li>On Aug. 15, 2019, OSHA issued a request for information seeking feedback on potential revisions to Table 1</li> <li>OSHA is expected to issue a proposed rule in June 2020</li> </ul>	ABC is committed to promoting healthy and safe construction jobsites and continues to work with OSHA to make the silica rule more workable for the construction industry.
EPA: WATERS OF THE UNITED STATES	<ul style="list-style-type: none"> <li>Submitted comments</li> <li>Supported legislative efforts</li> <li>Met with regulators</li> <li>Worked with stakeholder coalition</li> <li>Spoke at EPA listening session</li> </ul>	<ul style="list-style-type: none"> <li>In 2015, the WOTUS final rule was issued</li> <li>In 2017, a proposal to repeal the 2015 final rule was issued</li> <li>EPA and the Army Corps of Engineers issued a proposal to revise the definition of WOTUS on Feb. 14, 2019</li> <li>On Oct. 22, 2019, EPA and Corps issued the final rule rescinding the 2015 WOTUS final rule</li> <li>EPA and Corps are expected to issue a final rule to revise the definition of WOTUS in January 2020</li> </ul>	ABC supports the efforts of EPA and the Corps under the Trump administration and has long advocated for a definition of WOTUS that protects the nation's waterways while providing clear regulations for business owners to follow.

ABC helps members understand the changing business landscape, save money and work with trusted partners.

# PROFITABILITY

## Monthly CBI, CCI Reports Improve Market Insights

ABC's key economic indicators for the construction industry are now issued monthly rather than quarterly, giving members more current data from the Construction Backlog Indicator and Construction Confidence Index.



## ABC Is a Trusted Media Source on the Construction Industry

ABC President and CEO Michael Bellaman was interviewed on the economic outlook for 2019 by Yahoo! Finance.



## Construction Executive Webinars Explore Strategies for Success

The CE Professional Education Webinar Series is designed to help contractors run a more profitable and productive construction business. Popular topics in 2019 ranged from jobsite drug testing to implementing field technology and an annual construction economic forecast hosted by ABC Chief Economist Anirban Basu. Dozens of archived sessions are available at [webinars.ConstructionExec.com](http://webinars.ConstructionExec.com).



## ABC Members Saved More Than \$35 Million With ABC Discount Programs

New in 2019: The WEX corporate purchasing card allows members to combine corporate and fleet purchasing into one account.

[abc.org/wex](http://abc.org/wex)

## ABC Insurance Trust Holds Rates Steady

The ABC Insurance Trust extended its dental rate guarantee to 2023 and made plan enhancements with no corresponding rate increases due to positive claims experience. In a first for a national association plan, the ABC Insurance Trust's rates have not increased in eight years.



[abcinsurancetrust.org](http://abcinsurancetrust.org)

### ECONOMIC INDICATORS: YEAR-OVER-YEAR PROGRESS

INDICATOR	VALUE	% CHANGE	YOY TREND
Construction Backlog Indicator	8.9 months	-0.4%	▼
Construction Employment	7.53 million jobs	2%	▲
Construction Input Prices (PPI)	229.9 (Index value)	-1.1%	▼
Nonresidential Construction Spending	\$776.5 billion	1.4%	▲
Construction Unemployment	4.4%	0.5 percentage points	▲

Data released through December 2019

## Economic Outlook: Despite Uncertainties, Momentum Persists in 2020

Construction spending and employment growth have started to soften, but public construction spending remains a bright spot, according to ABC Chief Economist Anirban Basu. Stay on top of market trends and plan your business strategies with ABC's economic research.

[abc.org/economics](http://abc.org/economics)



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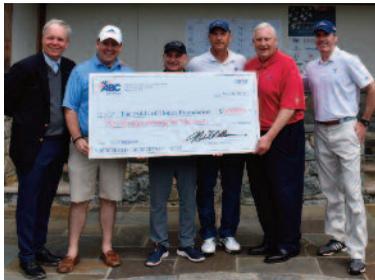
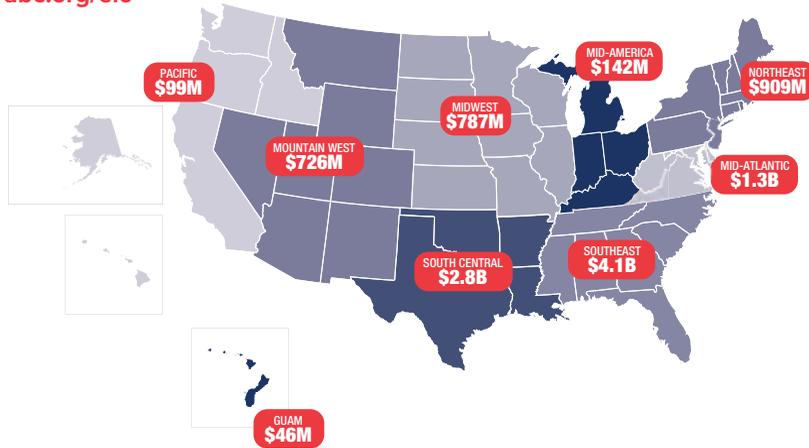
From award-winning projects to community service,  
ABC members build America.

# COMMUNITY

## ABC Members Build America: 68 Million Work Hours Build \$10.9 Billion in Award-winning Projects Nationwide

From biodiesel facilities and children's hospitals to churches and industrial control rooms, each year ABC recognizes the best merit shop construction projects and contractors at the Excellence in Construction® Awards. In 2019, nearly 90 projects were selected for national honors based on complexity, attractiveness, unique challenges, completion time, workmanship, innovation, safety and cost after winning at the chapter level to gain eligibility.

[abc.org/eic](http://abc.org/eic)



## ABC Raises \$375,000 for Military Family Scholarships

ABC hosted a golf tournament on May 6 to benefit Folds of Honor, a charitable organization that Major Dan Rooney established 12 years ago to provide educational scholarships to spouses and children of America's fallen and disabled service members. Since 2017, ABC's tournament has raised \$375,000 for Folds of Honor.

## Members Capture Working in Construction in Award-winning #CEPhotoContest

Winner Tuan Le of Sampson Construction took this striking photo of two workers tying rebar in preparation to cast a wall at the University of Nebraska-Lincoln. ABC's *Construction Executive* magazine launched the Instagram contest, which won the 2019 Folio: Eddie Award for best association online community program, to invite members to show what it's like to work in today's building sector.

[constructionexec.com/photocontest](http://constructionexec.com/photocontest)



## Power UP! Events Introduce More Than 1,000 Girls to Construction Careers

In 2015, veteran workforce development professional and ABC Alabama member Mittie Cannon founded a nonprofit that teaches school-aged girls about skilled trades. In 2019, she was named *Construction Dive's* Luminary of the Year for her work empowering young women to aspire to work in the construction industry.

[constructionexec.com/powerup](http://constructionexec.com/powerup)



Photo by: Power UP! Inc.

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# WHAT'S NEXT



**TIM KEATING** | 2020 ABC National Chair

I've been part of ABC for many years, and I believe strongly in what our association stands for: safety, opportunity and the merit shop philosophy. I love this industry, and it's my privilege to lead ABC as we help our 21,000-plus members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which we work.

In 2019, we hit some very big numbers: An 85% reduction in incidents for the top performers in our STEP Safety Management System, four victories defeating state prevailing wage laws and nearly 1 million course attendees educated by ABC members, to name a few. We also launched a brand refresh to strengthen ABC's value to all stakeholders.

In 2020, we will build on these successes to achieve our five-year strategic goals.

- Ensure a healthy and safe workforce by increasing member participation in the ABC STEP Safety Management System.
- Increase the number of states that have adopted fair and open competition legislation and obtain an executive order that extends FOCA to federal construction.
- Deliver on ABC's Pledge to America's Construction Professionals by advancing work-based learning, continuing education and reskilling programs to enhance career opportunities for 500,000 construction professionals by 2023.
- Grow contractor membership to 65% and contractor retention to 95%.

As we celebrate ABC's 70<sup>th</sup> anniversary, let's commit to sharing our stories so the next generation of construction professionals can learn what an amazing and rewarding industry we work in.

# 2020 EVENTS

## **ABC CONVENTION**

**Construction Management Competition**

**Excellence in Construction® Awards**

**National Craft Championships**

March 23-27

Nashville, Tennessee

**[abconvention.abc.org](http://abconvention.abc.org)**

## **ABC USERS SUMMIT**

May 20-22

Dallas

**[userssummit.abc.org](http://userssummit.abc.org)**

## **ABC LEGISLATIVE WEEK**

**Diversity and Inclusion Summit**

**Legal Conference**

**Legislative Day**

**Young Professionals Symposium**

June 15-18

Washington, D.C.

**[legislative.abc.org](http://legislative.abc.org)**

## **ABC LEADERSHIP INSTITUTE**

Nov. 10-12

Scottsdale, Arizona

**[leadership.abc.org](http://leadership.abc.org)**

