



We can show you more.®

Data Security Best Practices



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Agenda

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- Trends
- Update
- Emerging Cyber risk
- Best in Class Controls
 - Separating the Good from the Bad
- Data Security Strategy
- Risk Management
- Cyber Insurance Coverage



Trends

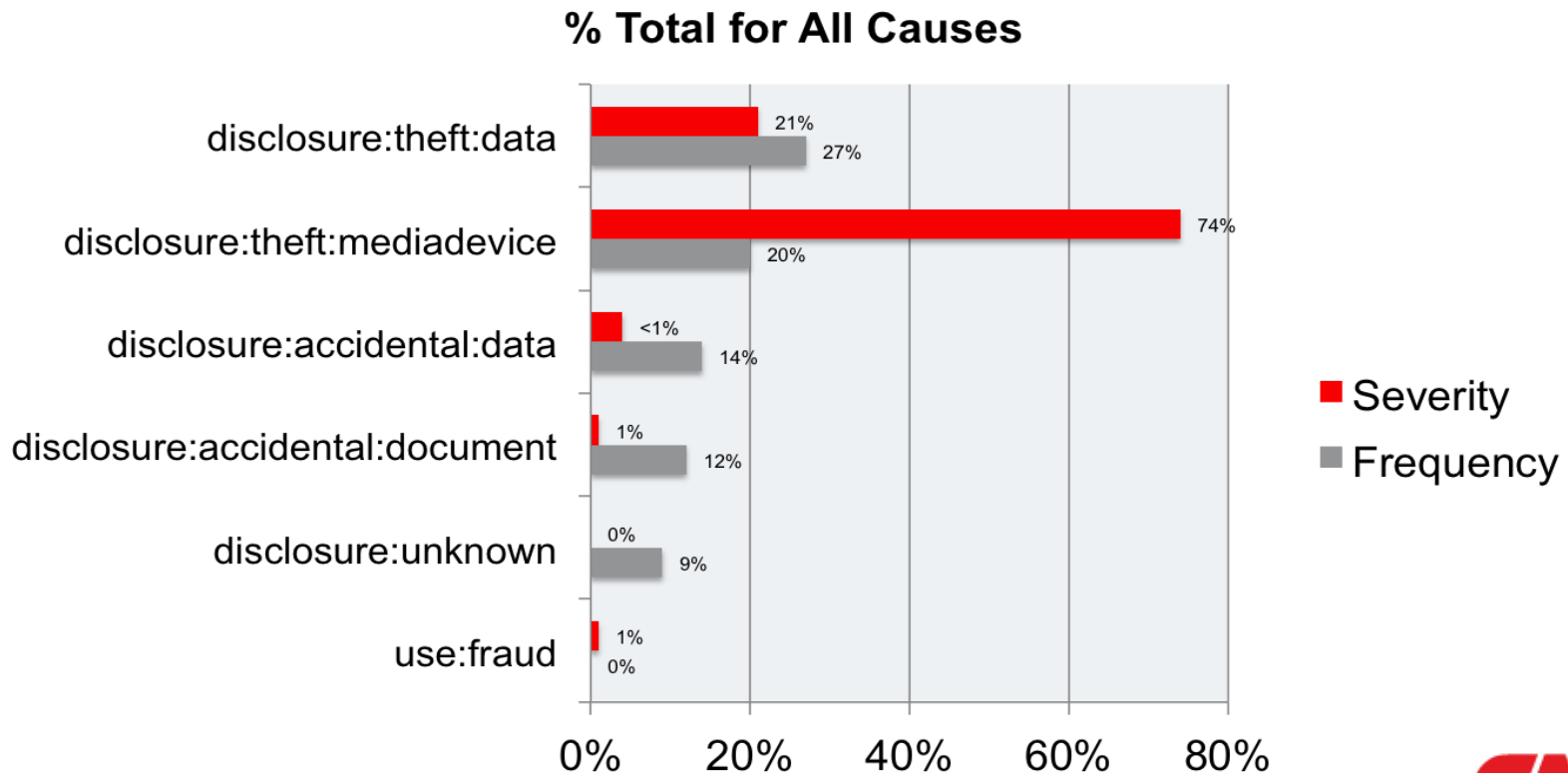
- Cyber Events of 2015¹
 - 79,790 confirmed security incidents
 - 2,122 confirmed data breaches
- Security Incident = Any event that compromises the confidentiality, integrity, or availability of an information asset.
- Data breach = An incident that resulted in confirmed disclosure to an unauthorized party.

1 : Verizon 2015 Breach Investigations Report. Conducted by Verizon. Publication April 2015

Causes

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Top causes of Data Breaches – CNA Claim Data (2003-2013)



Trends

- Top Threats: Phishing
 - 50% of recipients open email and click on link within the first hour
 - Median time-to-first-click: one minute, 22 seconds
 - Campaign of 10 emails have a greater than 90% chance of success
- How to Minimize Phishing
 - Better email filtering
 - Improved detection capabilities
 - Thorough security awareness program



Update

- Top Threats: Vulnerabilities
 - 99.9% of vulnerabilities compromised more than a year after first discovered
 - 10 vulnerabilities represent 97% of exploits in 2014
 - More than 7 million exploited vulnerabilities
- How to Minimize Vulnerabilities
 - Patch
 - Remove unnecessary services (web, database, remote administration)
 - Part of the larger “hardening” efforts:
<http://csrc.nist.gov/publications/nistpubs/800-123/SP800-123.pdf>
 - Remove unnecessary information: hiding software version and OS identify: <http://www.tecmint.com/apache-security-tips/>

Emerging areas of risk

- Embedded Devices
 - Heating and Ventilation
 - Medical Devices
 - Personal Fitness Trackers
- Automobiles
 - Current vs future
- Airplanes
- Commonalities?

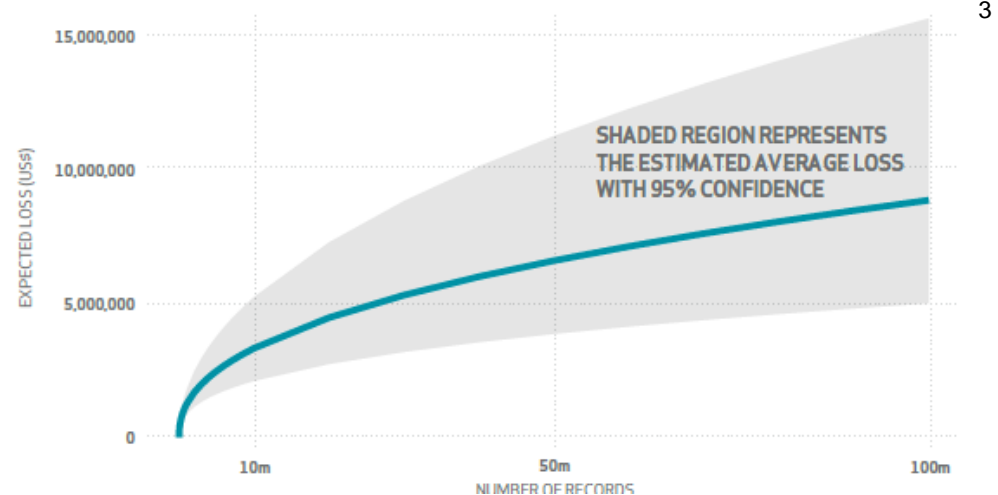
- Why do “they” do it?
 - Competitive advantage
 - Skip Research and Development
 - Espionage

Who are the attackers?

- Where do they “lurk”?
 - Deep web
 - Underground market places
 - Utilizing TOR
- Who are they?
 - All walks of life
 - Disgruntled unemployed “coders”
 - Teenagers sitting in mom’s basement
 - Nation state sponsored paramilitary groups
- How do they do it?
 - What you see in TV and the Movies isn’t real
 - Some traditional hacking
 - Social engineering with increasing frequency

Cost of an incident

- \$154¹ vs. \$0.58⁴ Who's right?
- Many factors go into the cost
- “The forecasted average loss for a breach of 1,000 records is between \$52,000 and \$87,000”²
- Forensics – Paid like lawyers



Best in Class Controls

- Full disk encryption on all laptops, desktops, mobile devices, and external storage
- Segmentation of network – example: Target
- Controls extending to embedded devices
- Documented and tested DR/BC and Incident Response plans
- Formal Data Retention Policy – including secure deletion of data
- Two Factor authentication
- Physical Security
- Robust Cloud/Vendor management system
- Security awareness training
- Understanding the additional controls necessary for PCI and HIPAA
- Conducting annual penetration tests, and remediating issues

Separating the Good from the Bad

- **Varies depending on the company size**
- Having a disaster recovery plan that is 5 years old and has never been tested
- Unencrypted laptops – “But we have a policy!”
- Unencrypted credit card data
- “We retain everything forever” as a retention policy
- “But we’re PCI compliant”
- “I’ve outsourced that function so we don’t need to worry about it”
- “That’s on our roadmap for 2016...”
- Who is the most senior person responsible for Information Security?

Data Security Strategy

- Don't reinvent the wheel
 - NIST Cyber Security Framework: <http://www.nist.gov/cyberframework/>
 - NIST guide to server security:
<http://csrc.nist.gov/publications/nistpubs/800-123/SP800-123.pdf>
 - NIST guide to incident response:
<http://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.800-61r2.pdf>
 - NIST guide to DR and BC planning:
http://csrc.nist.gov/publications/nistpubs/800-34-rev1/sp800-34-rev1_errata-Nov11-2010.pdf
 - Classify data and identify it's location

Risk Management

- Acceptance
 - Active versus Passive
- Avoidance
 - Location of a datacenter
- Mitigation
 - Compensating controls
- Transference
 - Insurance

What is and isn't covered?

- Type of Coverage
 - Errors and Omissions
 - Media
 - Network Security
 - Privacy
- First Party vs. Third Party
- Sub-Limits and Deductibles
- Not covered:
 - Future revenue
 - Business Reputation
 - Improvements
 - Intellectual Property

Closing thoughts

- Think outside the box
 - Other internet connected devices may present risk to your organization
- Security awareness training of employees is crucial
- Leverage tools from NIST (and others) to create a mature security program
- Have a thorough understanding of what is and isn't covered by insurance

Thanks!

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Questions? Comments?

