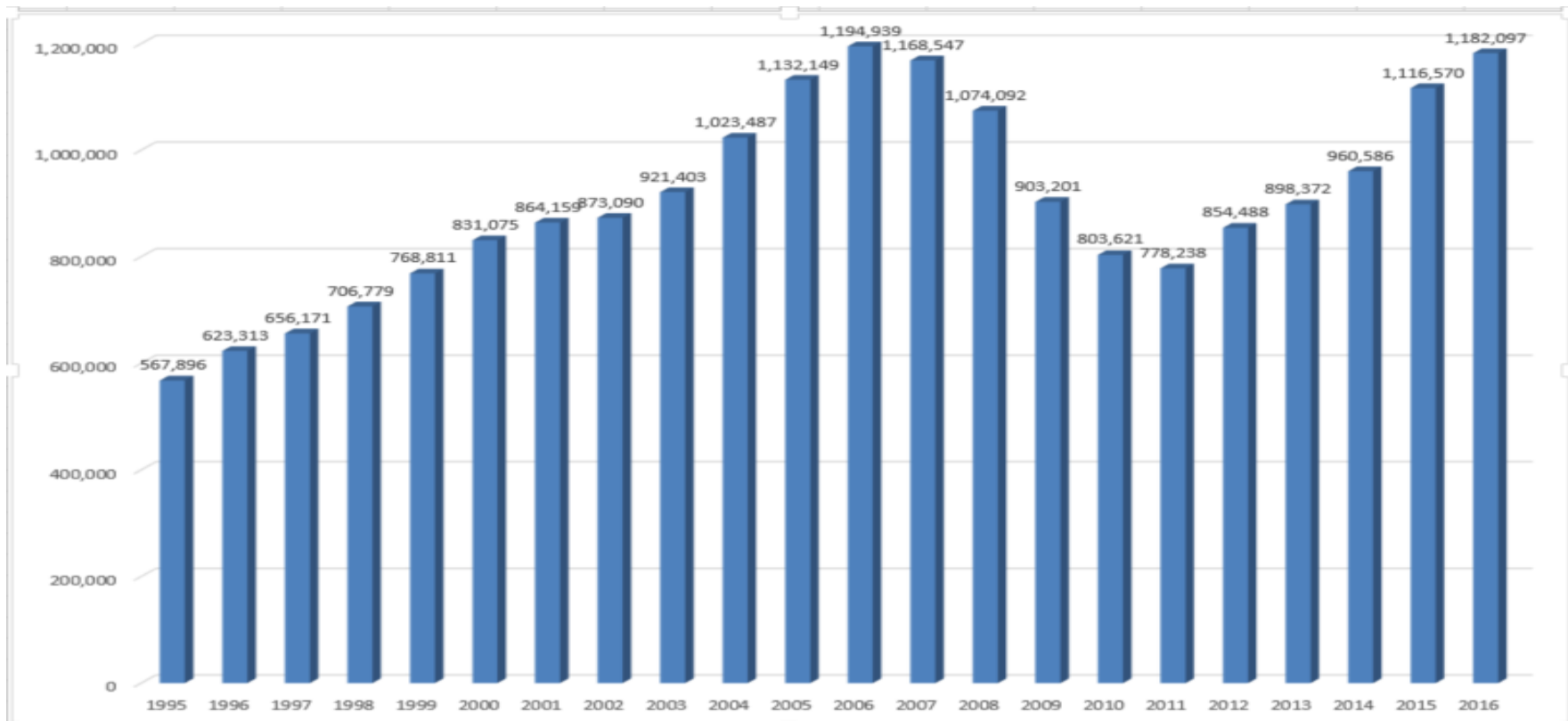


ABC and Dexter + Chaney Strategic Partner Launch

Construction Continues to Grow

DEXTER+CHANEY

construction management software



Source – Census Bureau

The Need For Fully Integrated Construction ERP's

DEXTER + CHANEY

construction management software

ANNUAL REVENUE	NUMBER OF COMPANIES	EMPLOYMENT	AVERAGE EMPLOYEES	ANNUAL PAYROLL (\$1,000)
01: Total	640,951	5,260,942	8.2	275,201,822
02: <100,000	119,538	0		1,780,676
03: 100,000-499,999	262,870	569,763	2.2	15,760,501
04: 500,000-999,999	100,006	466,370	4.7	16,874,564
05: 1,000,000-2,499,999	85,343	742,370	8.7	31,881,105
06: 2,500,000-4,999,999	35,670	585,723	16.4	28,931,029
07: 5,000,000-7,499,999	12,306	327,911	26.6	17,562,490
08: 7,500,000-9,999,999	6,179	214,777	34.8	12,143,223
09: 10,000,000-14,999,99	6,752	299,412	44.3	17,656,742
10: 15,000,000-19,999,99	3,272	190,075	58.1	11,514,959
11: 20,000,000-24,999,99	2,002	136,366	68.1	8,624,312
12: 25,000,000-29,999,99	1,365	107,700	78.9	6,894,595
13: 30,000,000-34,999,99	909	80,081	88.1	5,348,477
14: 35,000,000-39,999,99	638	64,770	101.5	4,370,779
15: 40,000,000-49,999,99	863	101,053	117.1	6,807,892
16: 50,000,000-74,999,99	1,197	183,957	153.7	12,288,169
17: 75,000,000-99,999,99	538	96,621	179.6	6,752,955
18: 100,000,000+	1,503	969,694	645.2	70,009,354

Source – Census Bureau

Value to ABC

DEXTER + CHANEY

construction management software

As a strategic partner, Dexter + Chaney will focus on providing ABC members with technology products and services to help them streamline business practices as they grow and navigate the ever-changing technology landscape.

Who We Are

DEXTER + CHANEY

construction management software

Dexter + Chaney has been providing business management solutions for the construction industry since 1981. Thousands of contractors rely on Dexter + Chaney software to manage all aspects of their business, from accounting to field operations.



Mark Dexter



John Chaney

"We continue to grow our business while maintaining our high customer service levels. Our philosophy of 'customers for life' has sustained our company's growth for 3 decades. We are committed to this philosophy and will always listen to our customers' needs and deliver them the latest technologies to help make our customers productive and efficient. That was true in 1981, and it is still true today."

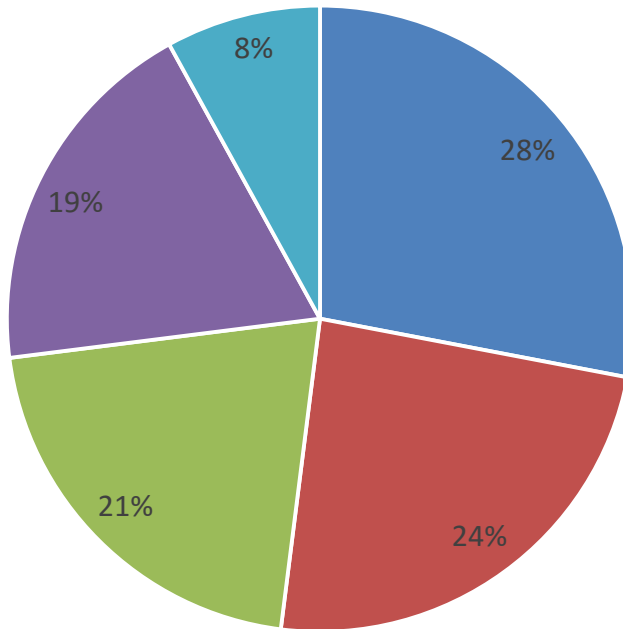
- John Chaney

Our customers

DEXTER+CHANEY

construction management software

Construction Companies Across Multiple Verticals



■ Heavy / Hwy ■ Electrical ■ GC ■ Specialty ■ Mechanical

MDU Construction Services Group, Inc.
An MDU Resources Company



A PROVEN SOLUTION.

Spectrum Version 14

DEXTER+CHANEY

construction management software

Spectrum® Version 14 is the first complete construction software system available in the cloud and using a completely browser-based user interface.



Dexter and Chaney is the Leader in Cloud Based Construction Management Solutions

Why Cloud Technology

The way we use software is changing

So the way software is designed and delivered must change as well



What Spectrum® does

Construction-specific:

Accounting

Project Management

Job Cost

Document Management

Talent Management

Purchasing & Inventory

Equipment Management

Material Management

Service Management

Much More...

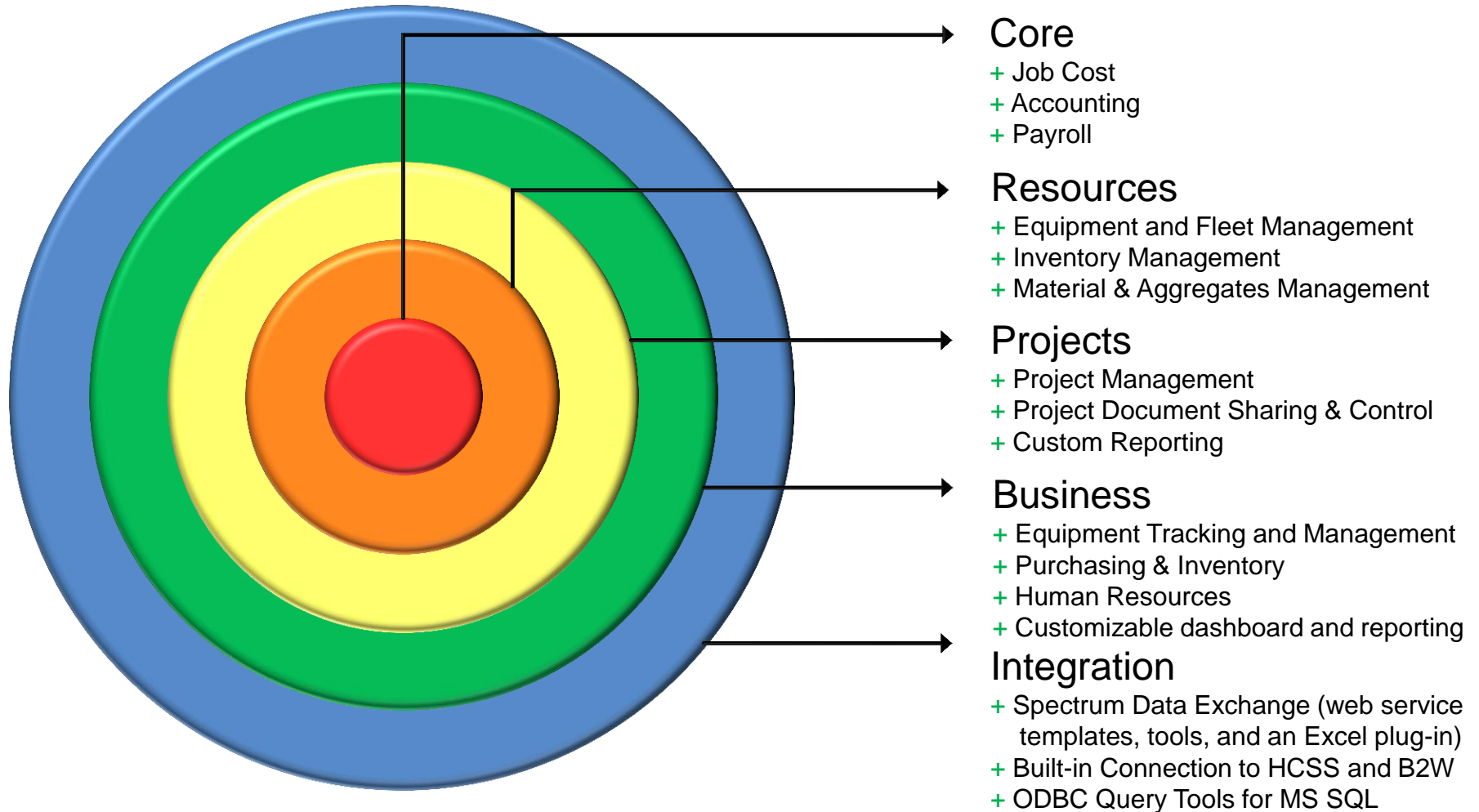
We Replace Multiple Systems With
One Fully Integrated System



Integrated design

DEXTER+CHANEY

construction management software

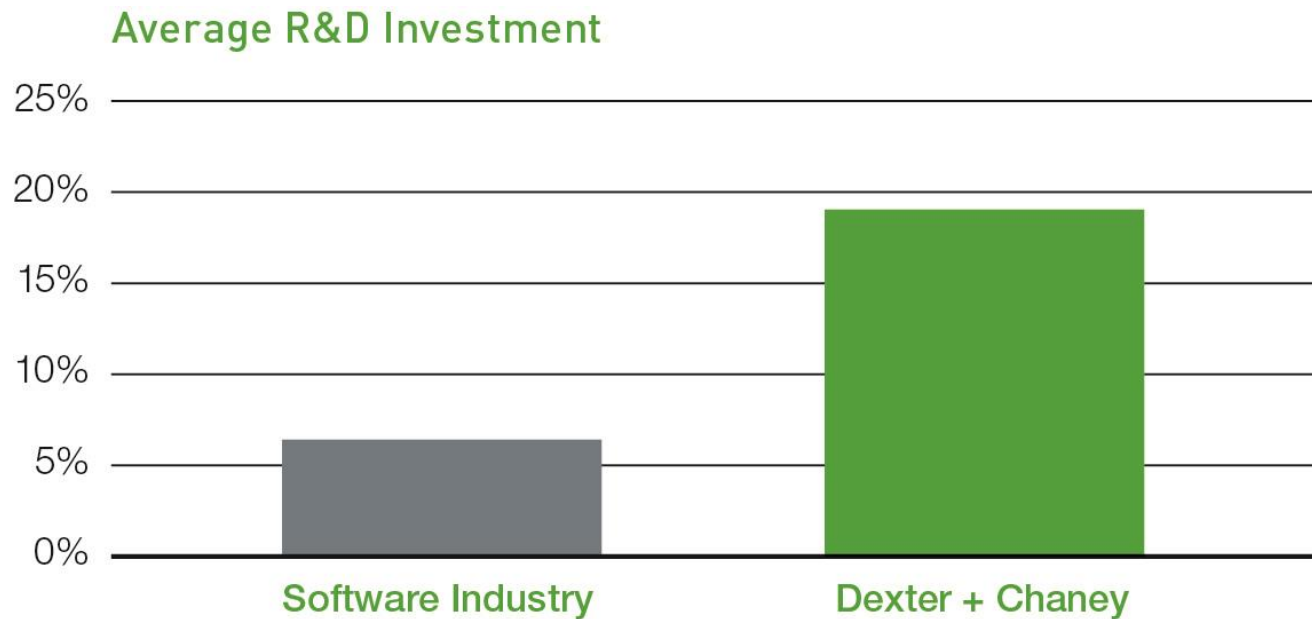


Integration between applications is seamless - both in data structure and throughout the user interface

Commitment to R&D

DEXTER+CHANEY

construction management software



*On average, the software industry re-invests less than 8% in research and development.
Source: Science & Engineering Indicators

Our support

DEXTER+CHANEY

construction management software

Leading the Industry with:

An average answer time of 30 seconds

90% of calls answered in one minute or less

70% of issues resolved after first call



- + Unlimited live support from product experts
- + 24/7 critical issue support
- + Regular software updates
- + Year-end tax table updates
- + At least 3 feature releases per year
- + Access to online training, documentation, user communities and more

We are more than software providers. We are your business partner!

What Does This Partnership Do For the Chapters?

- Technology Partner for ABC National
- Revenue Share to Local Chapter
- Source Of Training on Best Practices For:
 - Talent Management
 - Equipment Management
 - Project Management
 - Service Management
 - Inventory Management
 - Construction Technology
 - Construction Accounting Principles

We look forward to engaging with ABC chapters as a resource for technical knowledge and as a consultant for change management and growth

Benefits to ABC Members

DEXTER+CHANEY

construction management software

- 10% Discount on Software
- Leading Cloud Based Construction ERP System
- Construction Best Practices
- Current Technology To Manage All Aspects of Their Business
- World Class Support
- Business Partner They Will Not Outgrow

We Help Construction Companies Grow

Questions?

DEXTER + CHANEY

construction management software

Dexter + Chaney is Honored to Be
Partnered with ABC