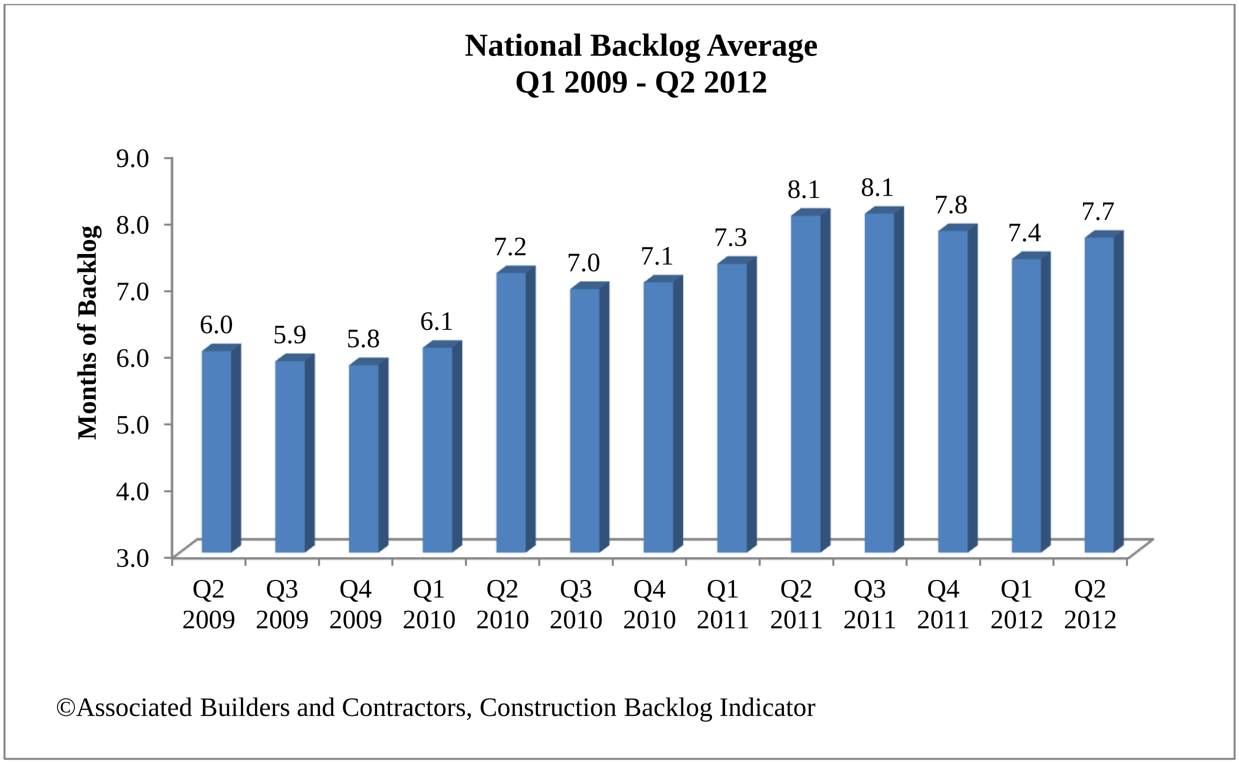
Backlog INDICATOR

Charts and Graphs Index

Q1 2009 – Q2 2012



Average backlog measured in months

Quarter	**Average Backlog (months)**
1st Quarter, 2009	6.53
2nd Quarter, 2009	6.02
3rd Quarter, 2009	5.87
4th Quarter, 2009	5.81
1st Quarter, 2010	6.07
2nd Quarter, 2010	7.19
3rd Quarter, 2010	6.95
4th Quarter, 2010	7.05
1st Quarter, 2011	7.33
2nd Quarter, 2011	8.06
3rd Quarter, 2011	8.08
4th Quarter, 2011	7.82
1st Quarter, 2012	7.40
2nd Quarter, 2012	7.72

Average backlog measured in months by industry

Quarter	Commercial and Institutional	Heavy Industrial	Infrastructure
1st Quarter, 2009	6.77	6.33	5.40
2nd Quarter, 2009	6.02	5.61	7.61
3rd Quarter, 2009	5.54	5.49	10.63
4th Quarter, 2009	5.61	6.11	9.86
1st Quarter, 2010	5.90	6.50	9.33
2nd Quarter, 2010	6.96	6.83	10.39
3rd Quarter, 2010	6.79	6.47	9.66
4th Quarter, 2010	7.01	6.63	8.89
1st Quarter, 2011	7.26	6.57	8.73
2nd Quarter, 2011	8.63	5.38	7.88
3rd Quarter, 2011	8.42	5.89	9.23
4th Quarter, 2011	7.81	5.68	9.18
1st Quarter, 2012	7.65	5.24	8.66
2nd Quarter, 2012	7.78	5.92	10.08

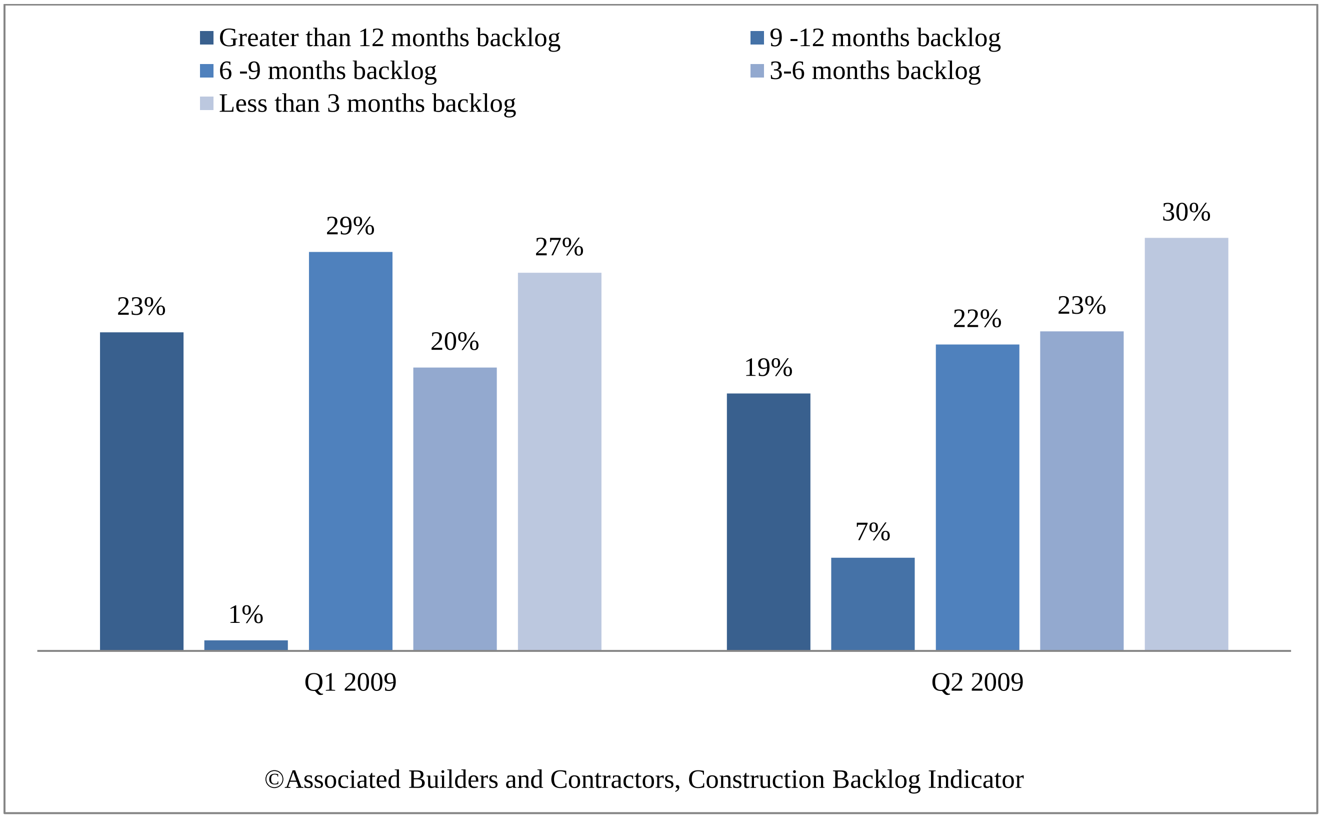
Average backlog measured in months by region

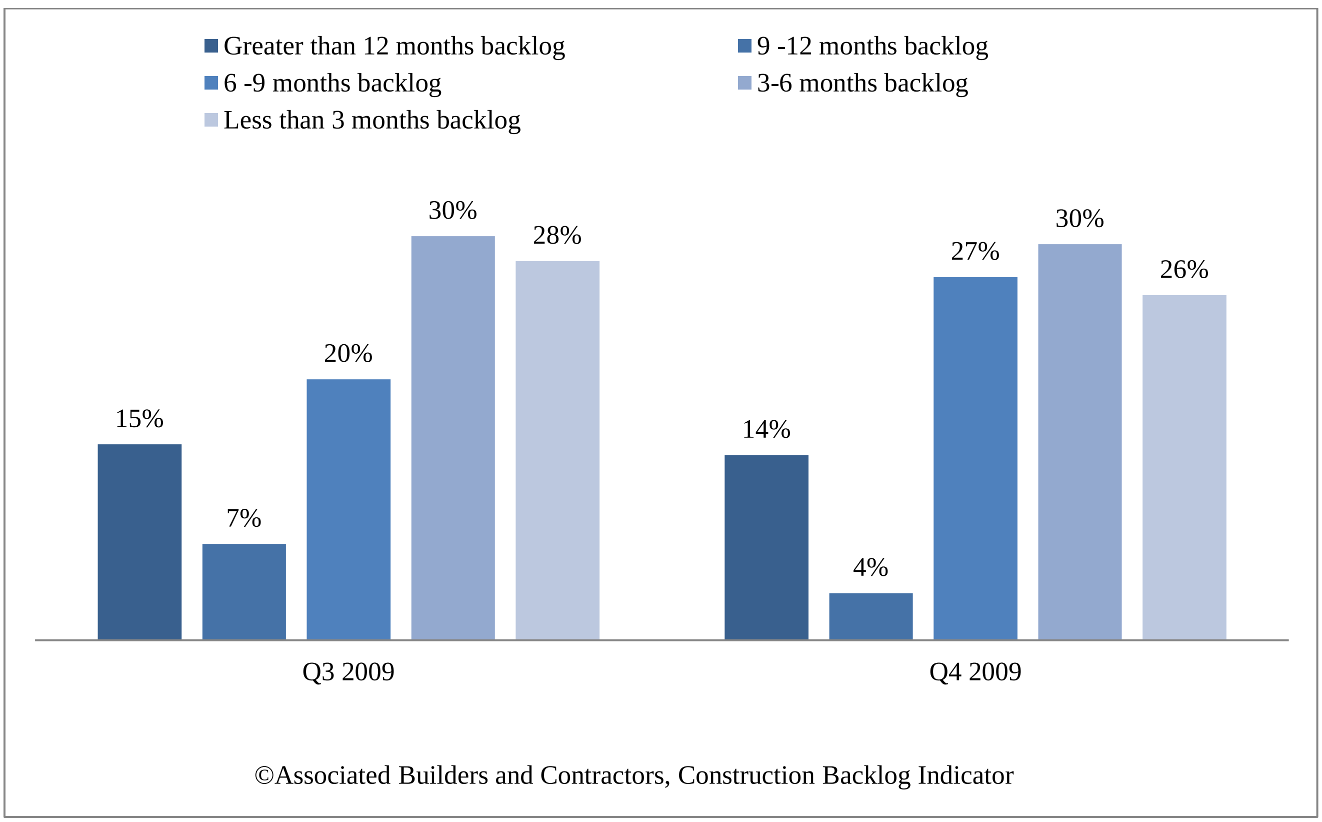
Quarter	Northeast	South	Middle States	West
1st Quarter, 2009	5.54	8.15	5.11	6.70
2nd Quarter, 2009	4.96	7.26	5.03	6.37
3rd Quarter, 2009	5.81	5.91	5.52	6.41
4th Quarter, 2009	5.41	6.54	4.93	6.35
1st Quarter, 2010	6.33	6.41	5.23	6.06
2nd Quarter, 2010	7.19	7.43	6.69	7.33
3rd Quarter, 2010	8.01	6.98	5.77	6.85
4th Quarter, 2010	7.01	7.78	6.22	5.80
1st Quarter, 2011	7.34	8.16	6.21	6.24
2nd Quarter, 2011	7.23	9.30	6.94	7.94
3rd Quarter, 2011	7.52	9.41	6.50	7.40
4th Quarter, 2011	7.99	8.92	6.53	6.11
1st Quarter, 2012	6.87	8.88	6.34	6.57
2nd Quarter, 2012	7.28	8.75	6.73	7.50

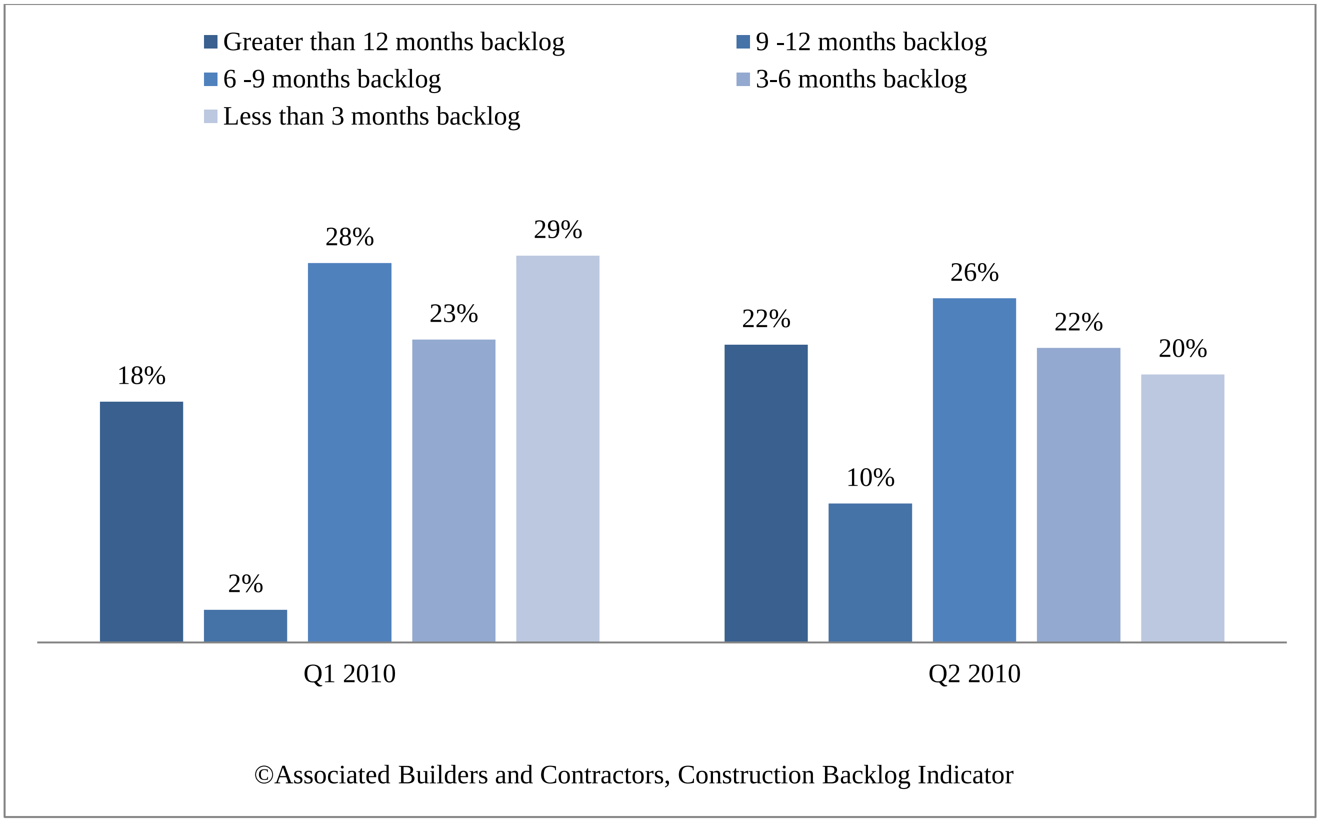
Average backlog measured in months by company size

Quarter	Revenue less than $30 million	$30 million and $50 million	$50 million and $100 million	$100 million or more
1st Quarter, 2009	5.44	4.99	7.22	9.70
2nd Quarter, 2009	4.79	4.61	7.21	9.12
3rd Quarter, 2009	5.34	4.91	7.35	7.06
4th Quarter, 2009	4.98	5.49	5.85	8.19
1st Quarter, 2010	4.98	6.40	6.52	8.35
2nd Quarter, 2010	6.18	7.05	8.34	9.12
3rd Quarter, 2010	6.21	6.64	8.16	8.13
4th Quarter, 2010	6.28	5.60	8.49	9.13
1st Quarter, 2011	6.37	6.50	8.98	9.62
2nd Quarter, 2011	7.45	6.72	9.83	9.31
3rd Quarter, 2011	7.12	7.25	9.70	9.79
4th Quarter, 2011	7.17	7.42	8.85	9.50
1st Quarter, 2012	6.72	9.33	8.87	9.14
2nd Quarter, 2012	6.89	9.14	9.78	9.62

Distribution by backlog length, Q1 2009 – Q2 2012






Greater than 12 months backlog
9 -12 months backlog
6 -9 months backlog
3-6 months backlog
Less than 3 months backlog
18%
2%
28%
23%
29%
22%
10%
26%
22%
20%
Q1 2010
Q2 2010
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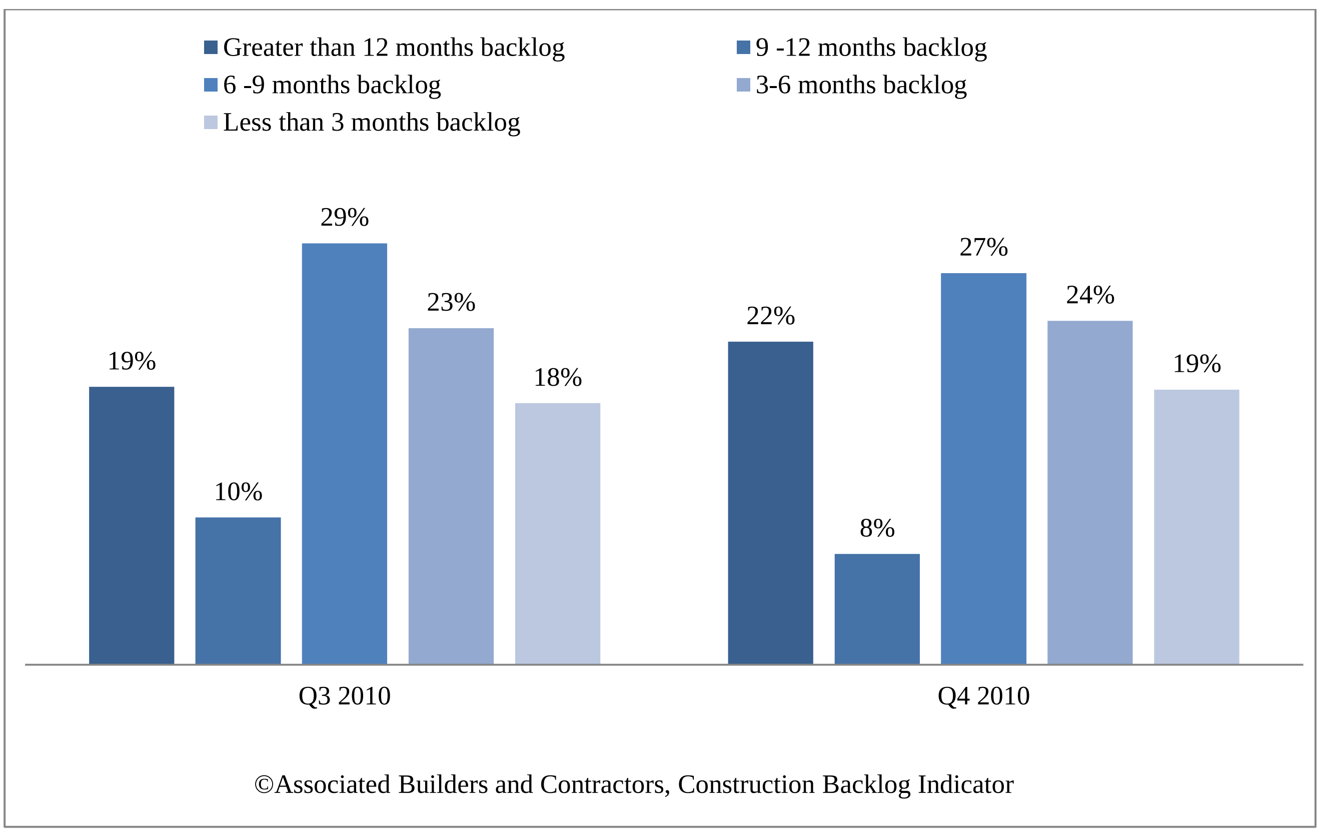
Greater than 12 months backlog
9 -12 months backlog
6 -9 months backlog
3-6 months backlog
Less than 3 months backlog
19%
10%
29%
23%
18%
22%
8%
27%
24%
19%
Q3 2010
Q4 2010
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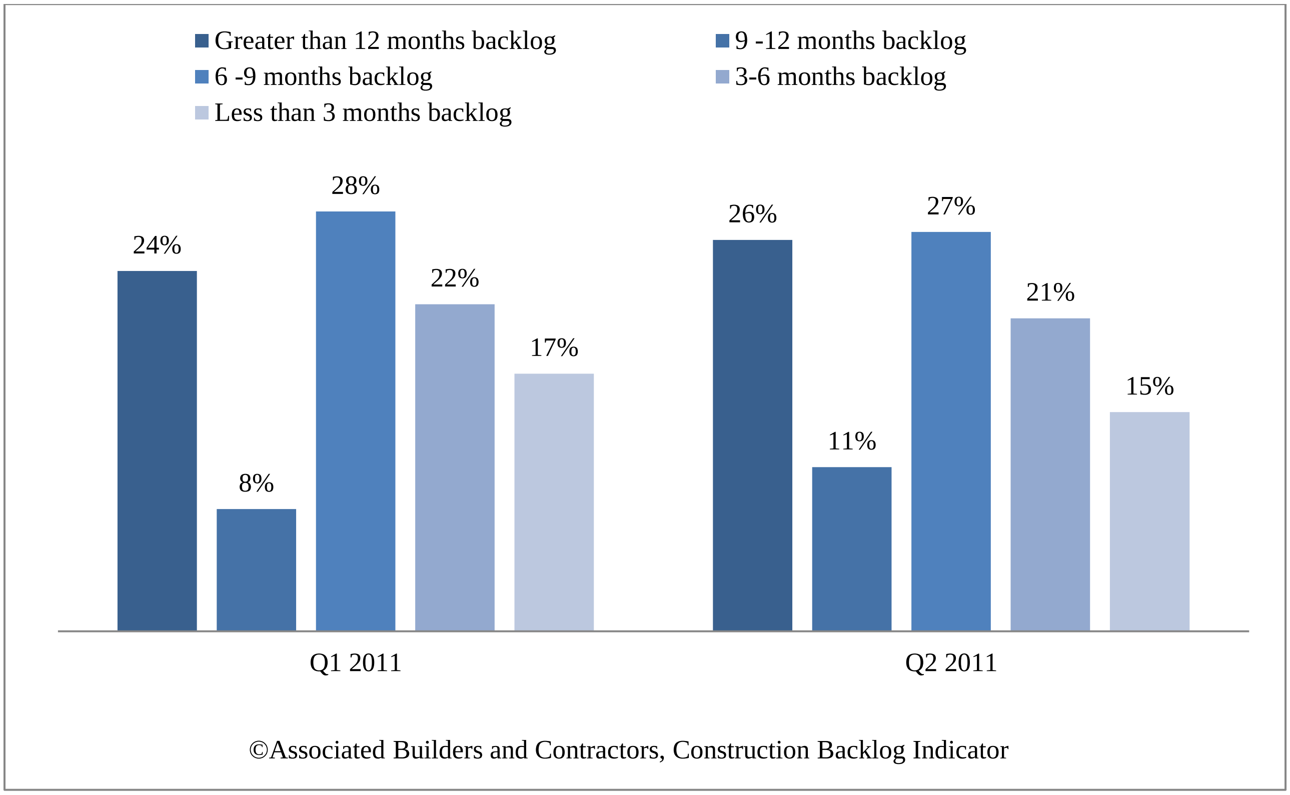
Greater than 12 months backlog
9 -12 months backlog
6 -9 months backlog
3-6 months backlog
Less than 3 months backlog
24%
8%
28%
22%
17%
26%
11%
27%
21%
15%
Q1 2011
Q2 2011
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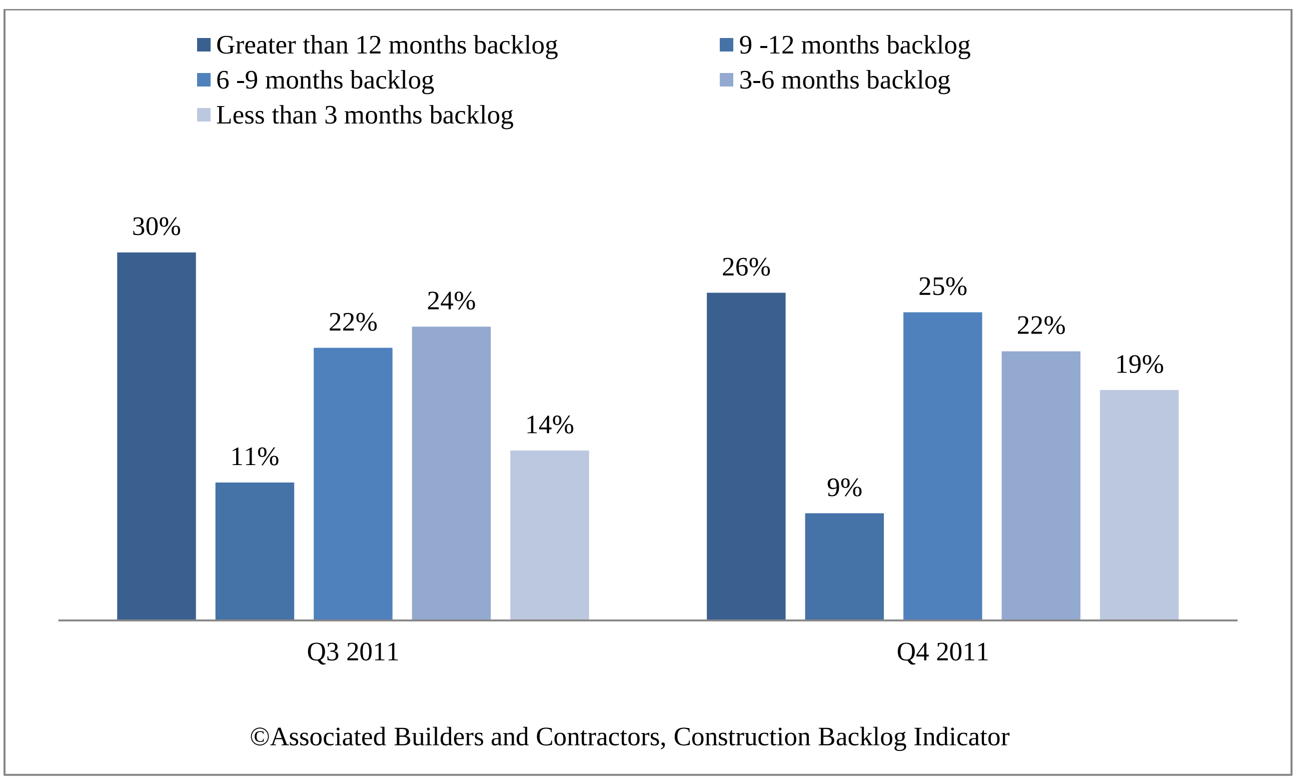
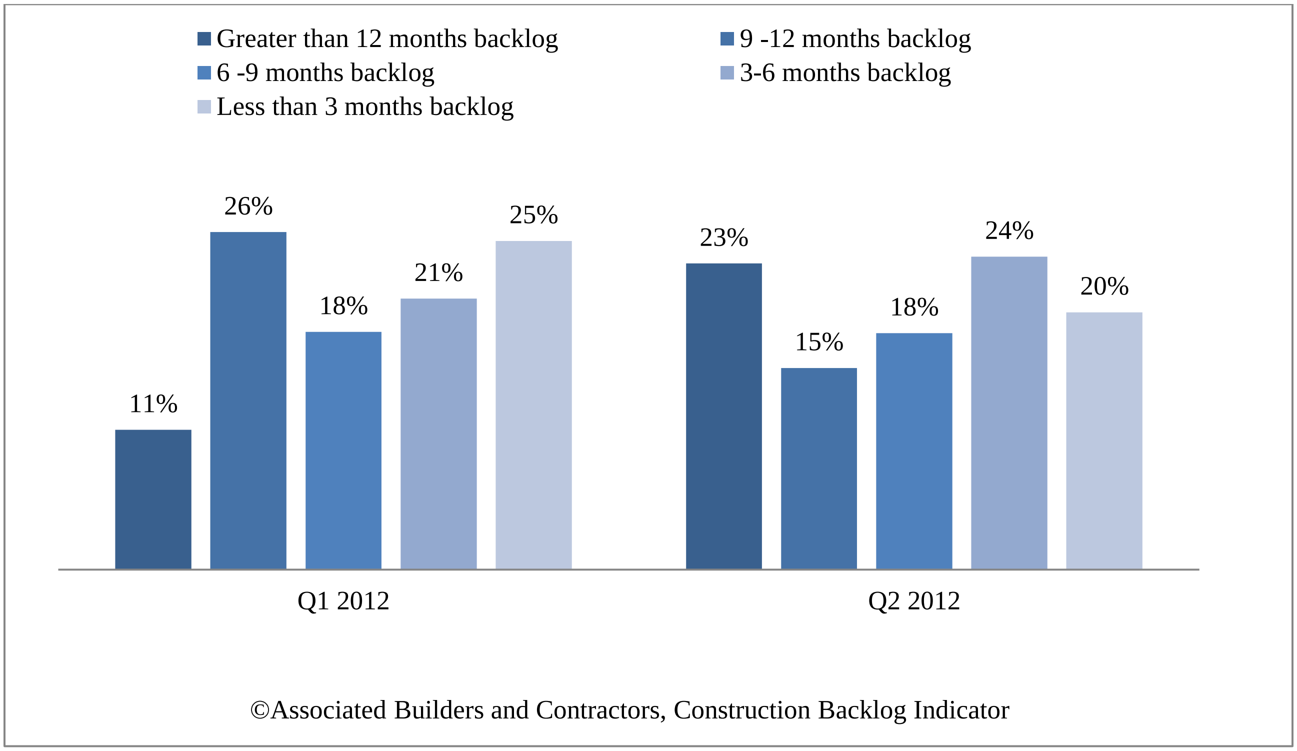

Greater than 12 months backlog
9 -12 months backlog
6 -9 months backlog
3-6 months backlog
Less than 3 months backlog
30%
11%
22%
24%
14%
26%
9%
25%
22%
19%
Q3 2011
Q4 2011
©Associated Builders and Contractors, Construction Backlog Indicator


Greater than 12 months backlog
9 -12 months backlog
6 -9 months backlog
3-6 months backlog
Less than 3 months backlog
11%
26%
18%
21%
25%
23%
15%
18%
24%
20%
Q1 2012
Q2 2012
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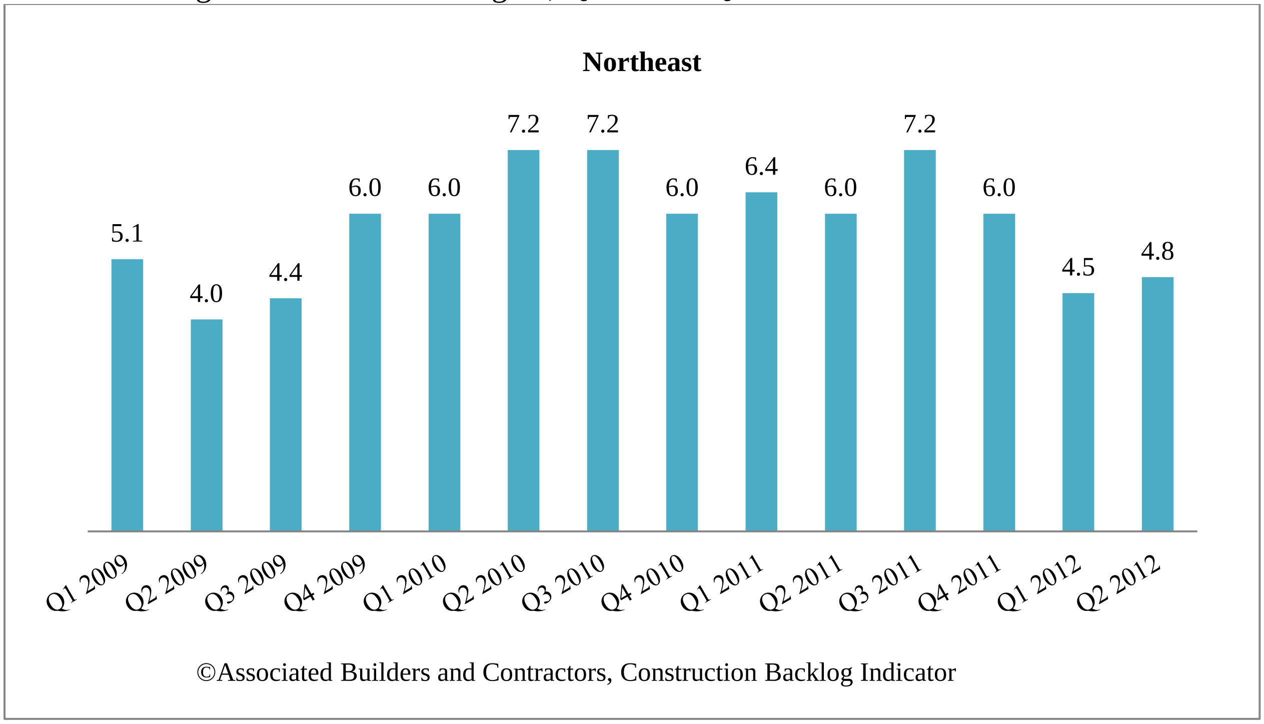
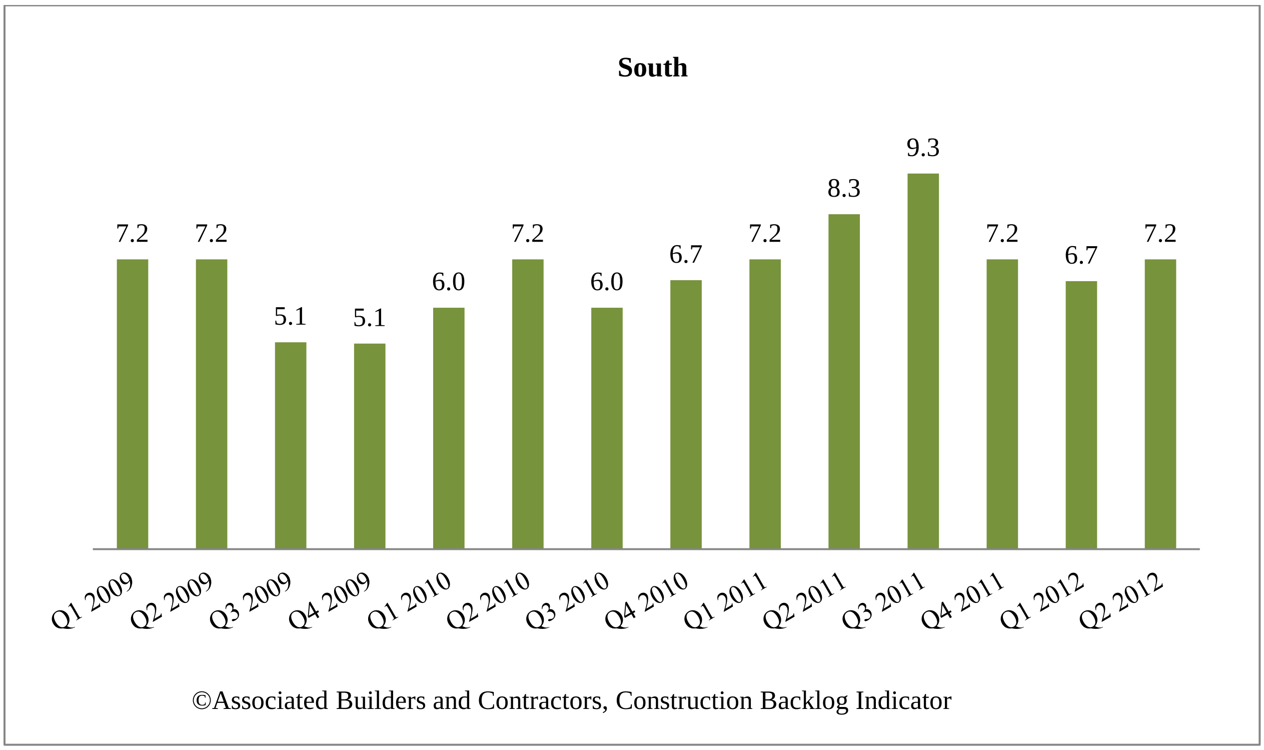
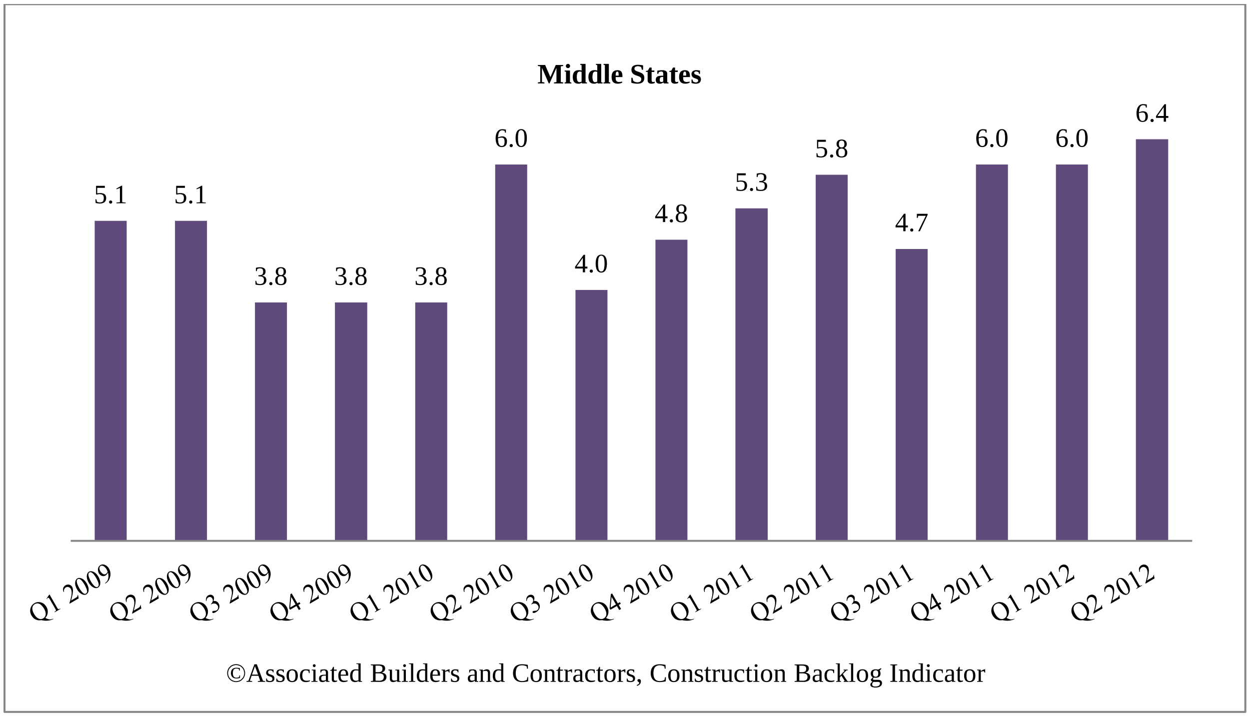
Median backlog in months for each region, Q1 2009 – Q2 2012






Middle States
5.1
5.1
3.8
3.8
3.8
6.0
4.0
4.8
5.3
5.8
4.7
6.0
6.0
6.4
Q1 2009
Q2 2009
Q3 2009
Q4 2009
Q1 2010
Q2 2010
Q3 2010
Q4 2010
Q1 2011
Q2 2011
Q3 2011
Q4 2011
Q1 2012
Q2 2012
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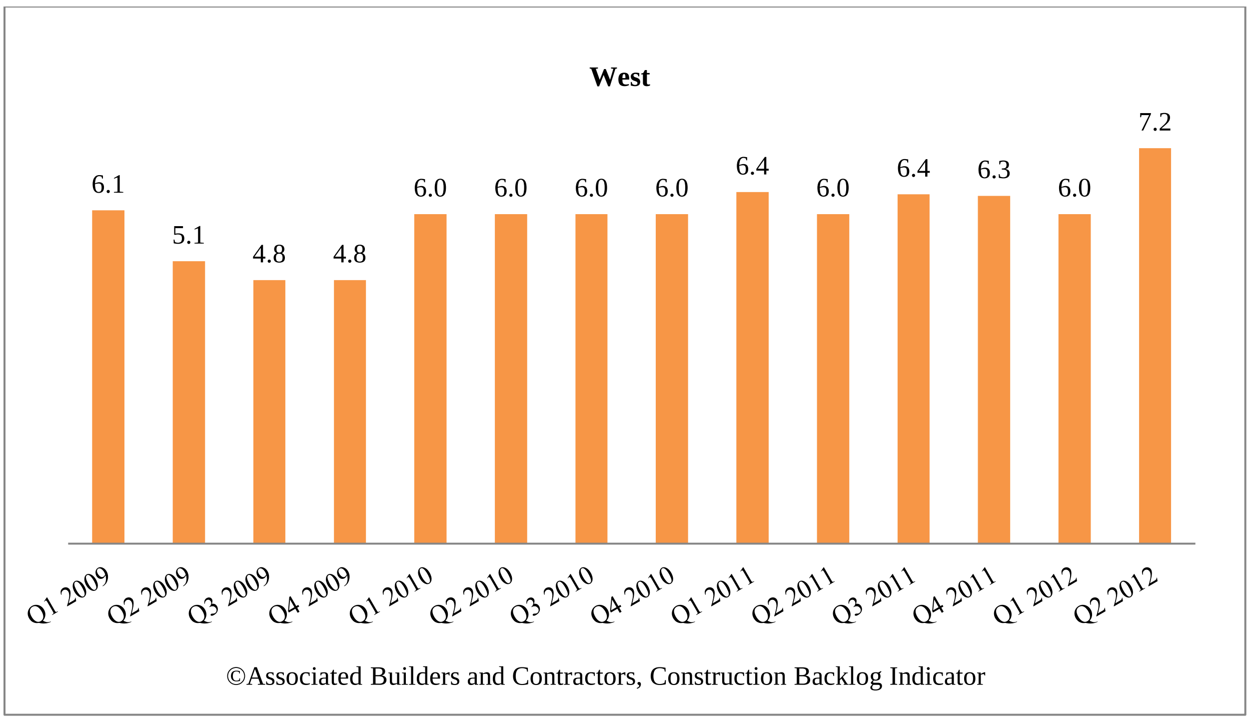
West
6.1
5.1
4.8
4.8
6.0
6.0
6.0
6.0
6.4
6.0
6.4
6.3
6.0
7.2
Q1 2009
Q2 2009
Q3 2009
Q4 2009
Q1 2010
Q2 2010
Q3 2010
Q4 2010
Q1 2011
Q2 2011
Q3 2011
Q4 2011
Q1 2012
Q2 2012
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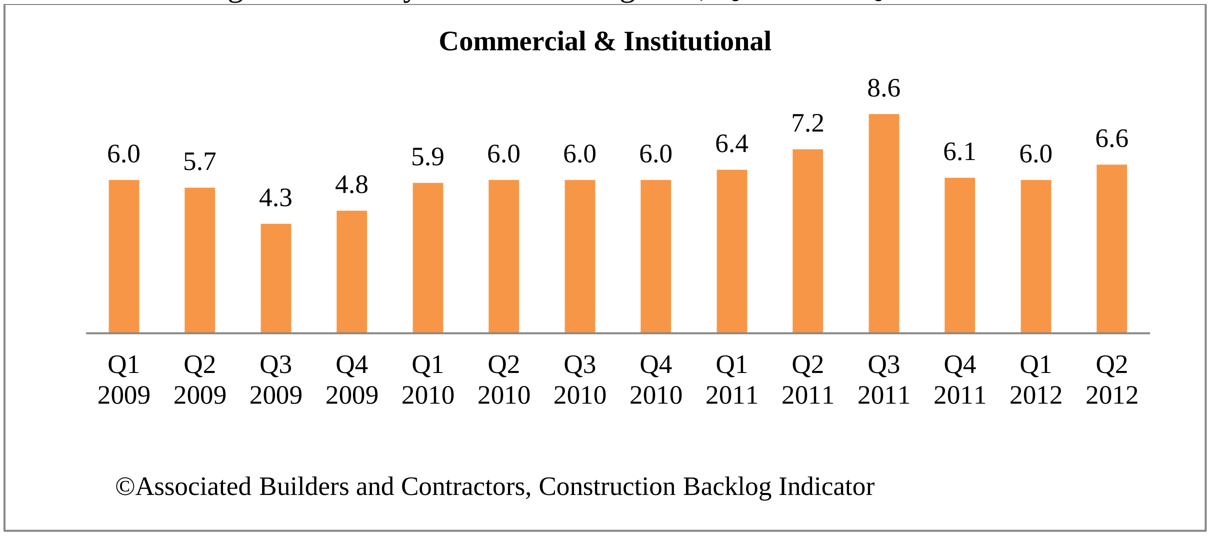
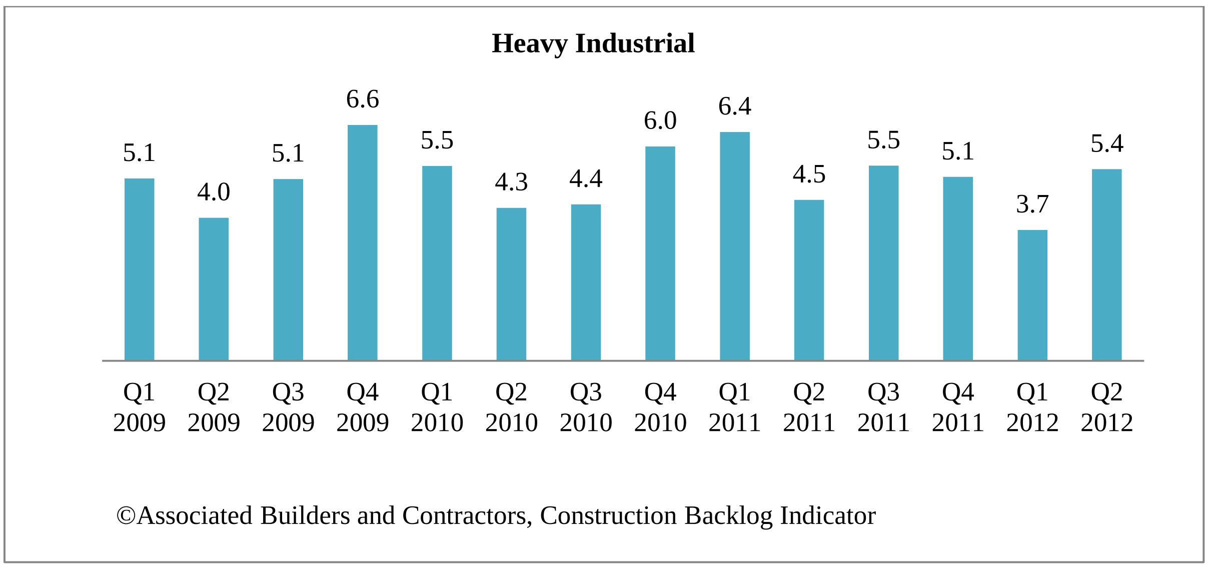
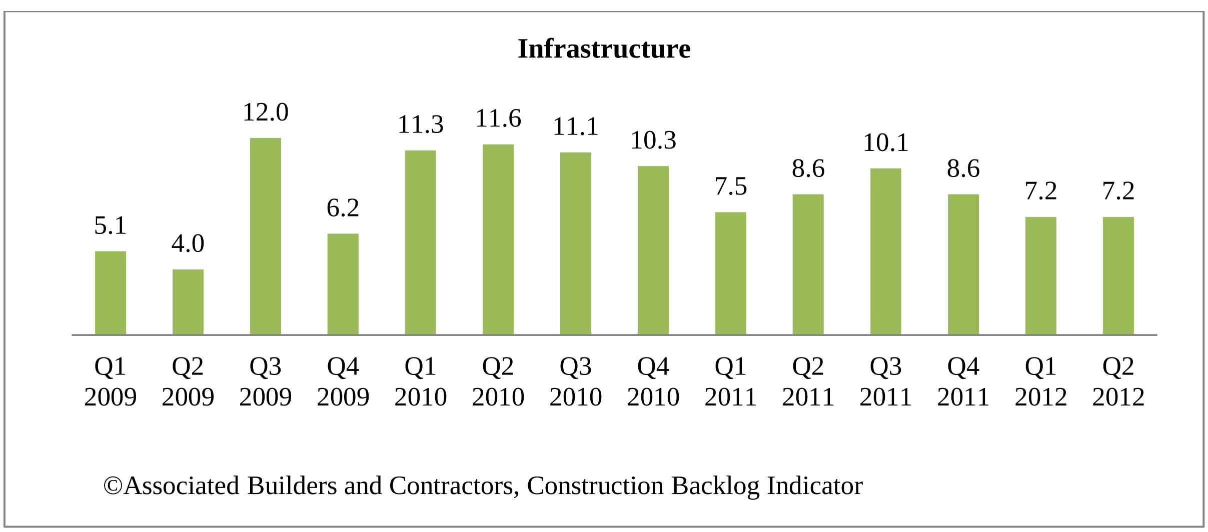
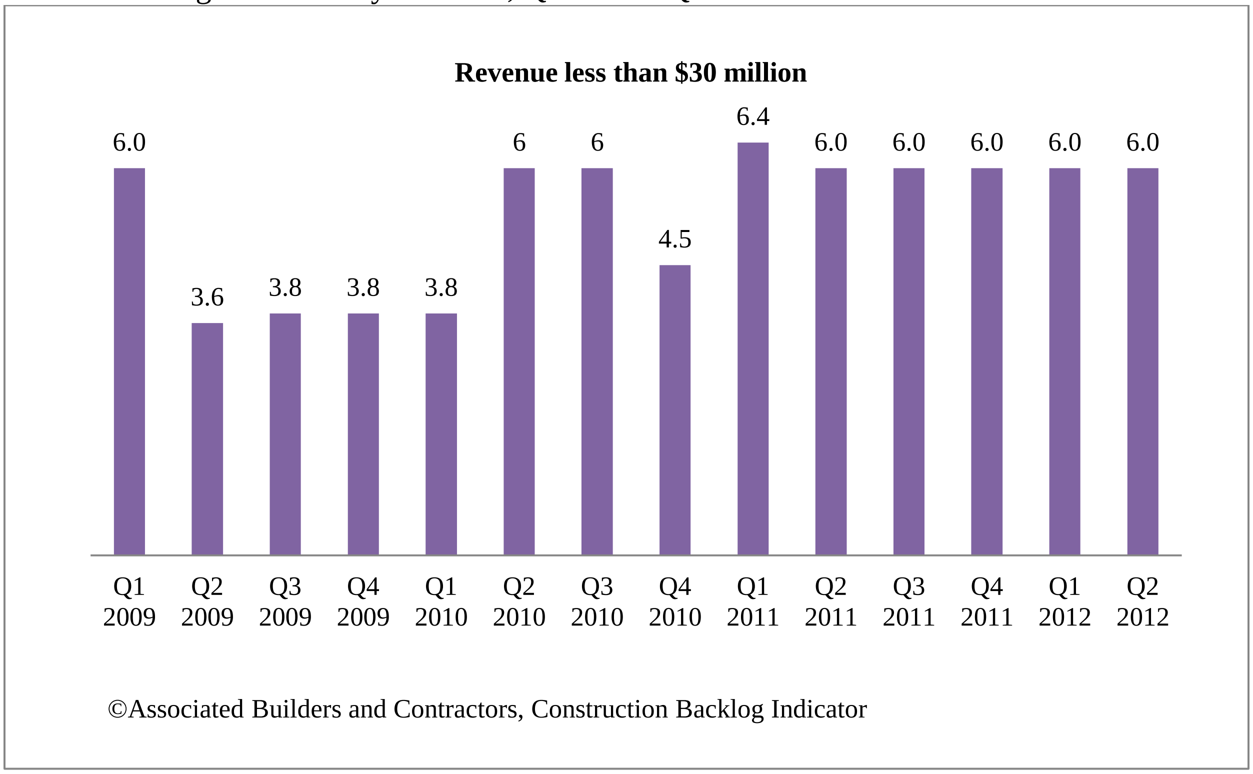
Median backlog in months by construction segment, Q1 2009 – Q2 2012

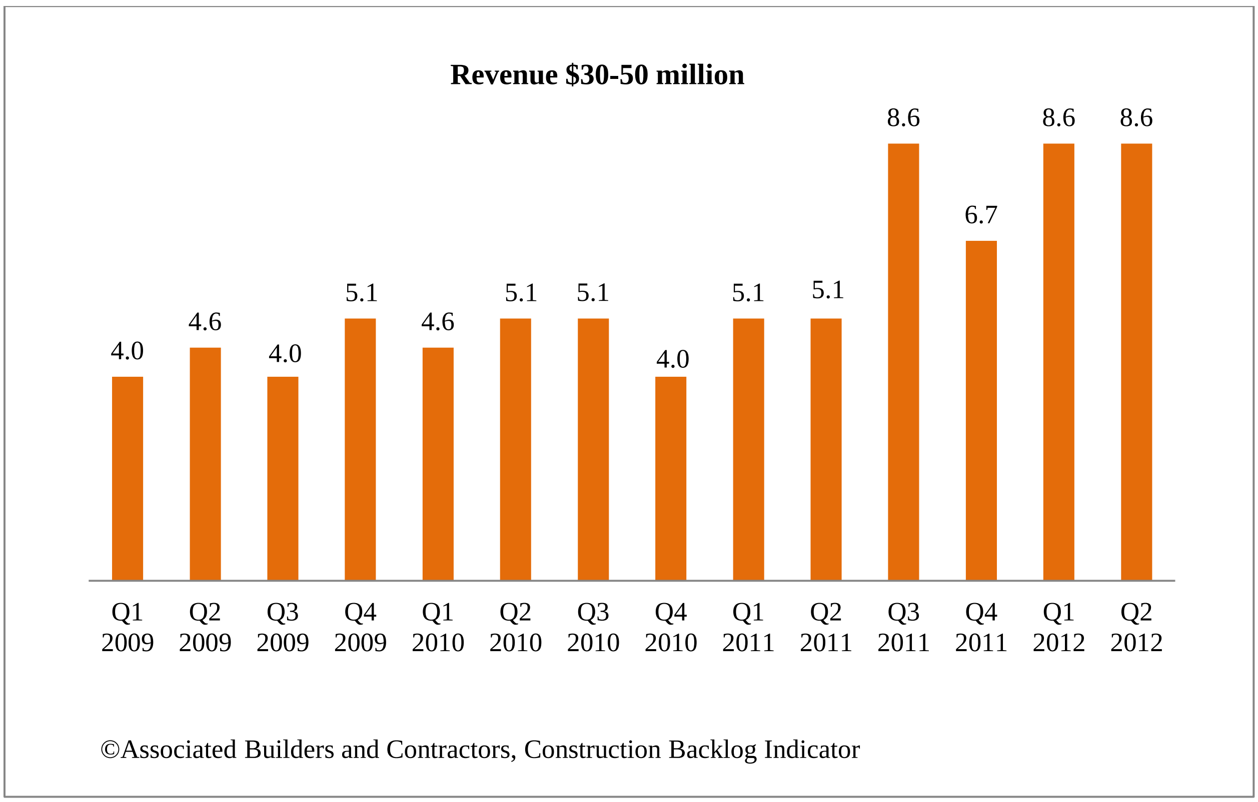


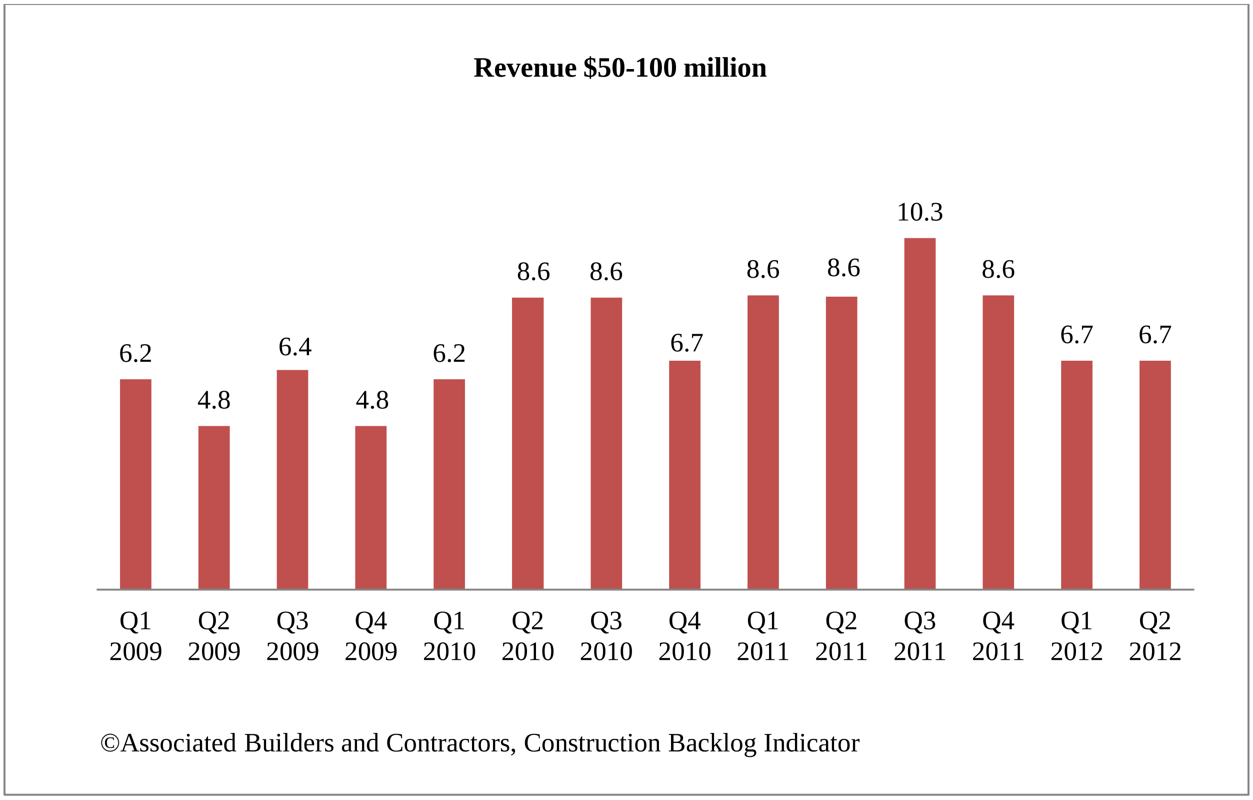


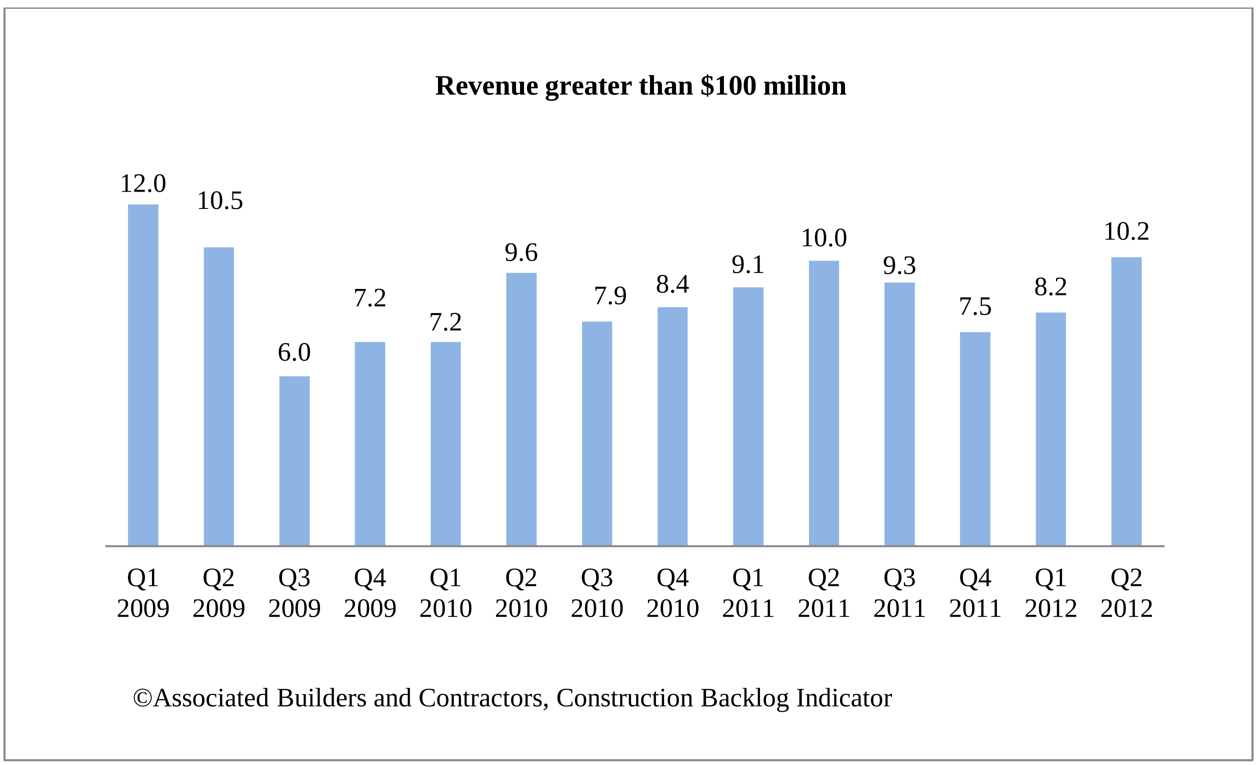


Median backlog in months by firm size, Q1 2009 – Q2 2012






Revenue $50-100 million
6.2
4.8
6.4
4.8
6.2
8.6
8.6
6.7
8.6
8.6
10.3
8.6
6.7
6.7
Q1 2009
Q2 2009
Q3 2009
Q4 2009
Q1 2010
Q2 2010
Q3 2010
Q4 2010
Q1 2011
Q2 2011
Q3 2011
Q4 2011
Q1 2012
Q2 2012
©Associated Builders and Contractors, Construction Backlog Indicator


Revenue greater than $100 million
12.0
10.5
6.0
7.2
7.2
9.6
7.9
8.4
9.1
10.0
9.3
7.5
8.2
10.2
Q1 2009
Q2 2009
Q3 2009
Q4 2009
Q1 2010
Q2 2010
Q3 2010
Q4 2010
Q1 2011
Q2 2011
Q3 2011
Q4 2011
Q1 2012
Q2 2012
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