

Build Your Competitive Edge With ABC's Strategic Partners

ABC's six strategic partners provide an array of resources to help you win and deliver work safely and build your competitive edge.



*Insurance to protect your employees,
your projects and your bottom line.*

- A portfolio of commercial insurance coverage tailored to the needs of the contracting industry.
- Risk control and engineering services geared toward the unique challenges facing trade and general contractors to help reduce risk and improve safety.
- A complimentary library of safety tools and resources to enhance your company's safety program.

Contact: **Kevin Boysen**
Kevin.boysen@cna.com | (312) 822-6615



*Bona fide fringe benefit plans that help
contractors attract and retain employees*

- Solutions to help contractors win more government jobs.
- An hour banking program that allows employees to continue health coverage between jobs and during work stoppages.
- A proprietary online benefits portal that makes managing bona fide benefits easy—track enrollments, make payments and run reports.

Contact: **Brian Robertson**
brobertson@fbg.com | (512) 827-5350



Work safely at height with access equipment.

- Replace ladders and reduce accidents with JLG low level access products. Free demos at your job site.
- JLG offers a wide range of used, reconditioned and certified units to bolster your fleet.
- Talk to JLG about its train-the-trainer program to keep your team's training up to date.
- Try JLG's BIM models to help plan and budget the equipment needs for your next project.

Contact: **Craig Edwards**
cpedwards@jlg.com | (717) 816-9746



*Skilled, productive craft professionals
precisely where and when you need them.*

- Nearly 450,000 field-tested craft professionals to help you mitigate workforce shortage challenges.
- Construction labor management-trained service reps who help you sustain an optimized work-to-worker ratio.
- Labor-cost containment strategies to help you minimize hiring, workers' comp, unemployment and benefits expenditures.

Contact: **Ed Rojeck**
ed.rojeck@tradesmeninternational.com | (440) 996-3123



Equipment, at the click of a button.

- Equipment, when and where you need it.
- United Academy: training by the pros from a wide-ranging course catalog.
- United Rentals Benchmarking Service: a comprehensive benchmarking tool that pinpoints improvement opportunities and increases jobsite productivity.

Contact: **Dennis Walker**
dwalker@ur.com | (303) 576-3508



Construction software for jobsite management.

- Construction software focused on connecting critical business functions like accounting and project management with field operations
- An exclusive library of educational content that keeps you informed of the latest developments in construction technology.
- Viewpoint/STEP integration to help you keep jobsites safer and more productive.

Contact: **Wayne Newitts**
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Get to know ABC's strategic partners today. Visit abc.org/strategicpartners.