



Joseph G. Baldwin
2018 Mid-Atlantic Region Vice Chair
Associated Builders and Contractors

Joseph G. “Jay” Baldwin, president and CEO of Reliable Contracting Company Inc. in Gambrills, Md., began his term as Associated Builders and Contractors (ABC) Mid-Atlantic region vice chair in 2017. The Mid-Atlantic region includes members and chapters in Delaware, the District of Columbia, Maryland, Virginia and West Virginia.

As a member of the ABC Executive Committee, Baldwin helps oversee the activities of the national association, sets policy and assists the national chairman in carrying out the mandates of the ABC Board of Directors.

Baldwin is a past chairman of the ABC Chesapeake Shores Chapter. He is the past president of the Maryland Highway Contractors Association and the Anne Arundel Utility Contractors Association. He currently serves on the boards of Bank Annapolis and the Community Bank of Maryland.

He started the chapter’s Excellence in Construction® awards program in 1995, serving as its chairman the first three years. He was elected to the chapter’s Board of Directors in 1991 and served in various capacities before becoming chairman in 1998. At the time, he was the youngest elected chairman at the age of 35 and was responsible for changing the name to the Chesapeake Shores Chapter to better reflect its members’ diverse territory.

Baldwin was named president/CEO of Reliable in 2002, representing the company’s third generation of family leadership. Under Jay’s leadership, the company has grown into one of Maryland’s largest sitework, road and highway construction companies. Reliable employs more than 500 people, operates three asphalt plants in two locations and in 2003 began operating in Charles County with the addition of its White Plains office facility.

The *Baltimore Business Journal* recently named Reliable as one of the area's top construction companies.

In the spring of 2007, Baldwin received the Ernst & Young Entrepreneur of the Year Award in the Construction and Contracting Services category in the Mid-Atlantic.

Active in his community, Baldwin serves on the Building Campaign Committee at Anne Arundel Medical Center. Reliable has been an active supporter of ABC since joining in 1951. Baldwin's father, Tom, was one of the four co-founders of the now Chesapeake Shores Chapter in 1958. Baldwin recalls hearing the story of how the founders flipped a coin to decide who would serve as the first president. Reliable has had six members of its team serve as chairman and has held a seat on the board in almost every year since its founding.

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Associated Builders and Contractors (ABC) is a national construction industry trade association established in 1950 that represents more than 21,000 members. Founded on the merit shop philosophy, ABC and its 70 chapters help members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. Visit us at abc.org.