

Above ground or below,  
worker and jobsite safety  
is your priority and ours.



*United Academy*<sup>™</sup>

*powered by United Rentals*

Webinar - September, 2016

# Training Challenges - What We Heard

- Safety training quality varies across the industry
- Every jobsite has different requirements and labor skills
- A lot of time, resources and cost goes into managing employee certifications and training requirements
- The workforce is transient with new dynamics
- Learner comprehension and learning preferences have evolved



# United Academy ®

A comprehensive training solution that leverages cutting edge technology and engaging course content to reduce the overall cost and complexity of safety training, and credential tracking for you and your employees.





## WINNER

*"Safety Training Product"*  
ISHN Reader's Choice Award 2016

*"Innovative Product Award"*  
RER 2014, 2015

*"Access Safety Innovation Award"*  
ALH 2014

*"Serious Games Award"*  
International Play Awards 2014  
Bronze and Silver

*"Excellence in Learning"*  
Bronze Award  
Brandon Hall 2015



# United Academy ® - Value Proposition

- Comprehensive training and certification tracking
- Cutting edge platform and mobile technology
- Robust course catalog
- One of the largest team of safety trainers in our industry
- Courses offered in various formats & multiple languages

***United Academy***

***Available Anytime and Any Place***

# Robust Course Catalog

## 11 Categories

EXPLORE CATEGORY:

Confined Space	Electrical Safety	Equipment Operator Training	Fall Protection
Jobsite Safety	OSHA Training	Road Safety & Regulated Driving	Train The Trainer
Trench & Excavation	French Courses	Spanish Courses	

Three Languages  Choose Your Language: **English** | Français | Español

Our catalog  [UnitedAcademy.ur.com](http://UnitedAcademy.ur.com)

## Detailed Product Descriptions

### Scissor Lift Operator Certification

[Purchase Instructions](#)

This training provides a classroom presentation, written test, hands-on practice and skills testing session. The classroom portion focuses on key information needed for safe operation of a scissor lift. The hands-on portion provides the opportunity to practice skills in a safe environment under the direct observation and coaching of our professional instructors. Operator skills will be evaluated using industry standards. The training is not make or model specific but covers concepts common to most types of scissor lifts.

**Quantity discounts** are available at check out for Corporate Accounts. To learn more click here or call 1-844-377-6834.

**Recommended for You**

- Scissor Lift Operator Certification - Blended
- Aerial Boomlift & Scissor Lift Operator Certification - Blended
- Aerial Boomlift Operator Certification - Blended
- Certified Aerial Boomlift Operator
- Certified Aerial Boomlift & Scissor Lift Operator
- Certified Counterbalance Forklift Operator
- Certified Rough Terrain Forklift Operator
- Certified Counterbalance & Rough Terrain Forklift Operator

**Details**

Scissor Lift Operator Certification

**\$190.00 USD**  
Plus applicable taxes

[View Schedule](#)


**Course Details**


Duration

**4 hrs**

+ Practical Evaluation

Course Delivery

 Classroom



**Training Topics**

Upon completion of this training program, you will be knowledgeable and demonstrate proficiency in:

- scissor lift basics;
- scissor lift rules and regulations;
- types of scissor lifts;
- main parts and their functions;
- safety systems;
- pre-use inspection, safe operating procedures;
- limitations, hazards and controls.

This training program focuses on the needs of the "end user", and upon successful completion, will provide an operator's certificate and a wallet card.

# One of the Largest Teams of Safety Trainers in our Industry

Training is led by a certified team of trainers with years of experience in educating and protecting workers and jobsites

## Meet Our Instructors

Select an instructor from the list to learn more about them.

### A - E

Christopher Adams  
Doug Barnes  
Gary Barth  
Carl Beaudoin  
Luke Borlee  
Lee Braden  
Peter Chochołik  
Michael Driscoll  
Bobbie J Etzy

### F - L

Norm Fougere  
Lucie Giroux  
Bob Habelter  
Kevin Hernon  
Sherry Ka  
Dave Kury  
Mark Lord  
Tiffany Luke

### M - R

Christopher Martines  
Jason Mozo  
Joseph (Joe) Nuzum  
Timothy O'Donnell  
Matthew H. Owen  
Austin Parker  
Eric Partenheimer  
Noel Rios

### R - Z

Jason Robinson  
James Ronduen  
Jeff Rupp  
Keith Sevyn  
Daniel Smith  
Nancy Strano  
Jack Travale  
Oscar Zamarron



## James Ronduen

After a career in sales and operations management, James "Red" became a certified Mobile Equipment Train the Trainer for United Rentals in 2002. In 2011 he was awarded the position of Regional Safety Trainer and shortly thereafter promoted to the position of Corporate Safety Trainer. Mr. Ronduen is also an OSHA Authorized General Industry Trainer through California State University; an approved MSHA Instructor as per the provisions of 30 CFR, Part 48, subpart B; and, he is certified to instruct American Heart Association (AHA) - First Aid/CPR, Fall Protection, Rigger/Signal Person and instruct on multiple pieces of Mobile Equipment.

Red's safety education accomplishments and 10 plus years of training experience have resulted in his thorough understanding of the various safety regulations and the challenges operators face in the field on a daily basis.

Red is originally from Arizona and now resides in the state of Texas with his wife and five children. In his spare time he enjoys time with family, barbequing and watching football.

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- Over 45 full-time instructors
- 100's of part-time certified trainers throughout our vast branch network.

# Courses Offered in Various Formats

## Classroom



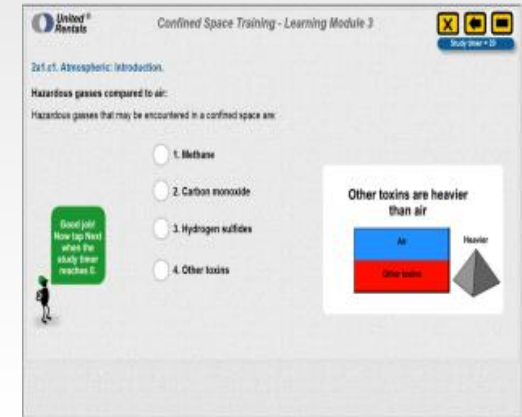
## Blended Learning

### BLENDED LEARNING CONSISTS OF:

1. Theory - Online
2. Final exam - Online
3. Practical evaluation - In person



## Online





# Blended Learning Operator Training

## Blended learning consists of:

1. Theory - Online
2. Final exam - Online
3. Practical evaluation - In person

*Combining self-paced online instruction and hands on experience*



## Blended learning as an alternative to traditional classroom training:

- ✓ **Flexibility and convenience**
  - Reaches a wider variety of learning styles
  - Training can be taken anywhere, anytime and at their own pace
  - Increased jobsite productivity by allowing workers to be on the job versus in a classroom
- ✓ **Online interactive training with game-like learning components**
  - Results in increased competency and retention
  - More interesting to workers who prefer to learn online, especially the younger workforce
  - A safe environment in which to engage with course material
- ✓ **World class training that meets all applicable requirements/standards in the US & Canada**

# Available Anytime and Any Place

Training can be conducted at customer sites, at a local United Rentals location, or 24/7 through our innovative online training platform



# Training Profile



## Training Profile

July 11, 2016



**ID:** 1297153  
**Name:** LORETTA FOLEY  
**Company:** United Rentals  
**Email:** lfoley@ur.com

United Academy provides a central location to store all of your training history and certifications, including training taken elsewhere.

If you have any questions regarding the training detailed below please contact our Customer Care Center toll-free at 1-844-222-2345.

## United Academy Training

### DOCUMENTS AVAILABLE / ISSUED

Course	Date Issued	Certificate
United Academy Sales Training	2014-10-17	<a href="#">View</a>
Aerial Boomlift Operator Recertification	2015-03-06	<a href="#">View</a>
First Aid/CPR Certification-AHA	2011-08-23	<a href="#">View</a> <span>Expired</span>
Rough Terrain Forklift Operator Certification	2015-03-06	<a href="#">View</a> 2018-03-06

To view your certificates, you will need to download Adobe Acrobat at [www.adobe.com](http://www.adobe.com)

### DIGITAL BADGES AVAILABLE / ISSUED

Digital Badge	Date Issued	Expires	Status
Aerial Boomlift Operator Recertification	2015-03-06	2018-12-06	Valid
Rough Terrain Forklift Operator Certification	2015-03-06	2018-12-07	Valid

### ACADEMY TRAINING IN PROGRESS

Course	Date Started	Status
Rough Terrain Forklift Operator Certification - Blended	22-Jan-2015	In Progress

## Training Taken Outside United Academy

Records of training completed outside of United Academy are provided by the customer for recordkeeping purposes only. United Academy is not responsible for the quality, accuracy or content of the training program or the records of successful completion.

### TRAINING TAKEN OUTSIDE UNITED ACADEMY

Course	Certification	Issuer	Date Issued	Expires	Status
<a href="#">View</a>	FAQ	United Academy	2015-04-16	-	Valid

ID: 1297153

This is to certify that  
**LORETTA FOLEY**

Has successfully completed the following course  
**United Academy Sales Training**

United Academy  
Training Issued By

2014-10-17  
Date Issued

**Certification Expiration Notice**

Your certification will soon expire.

**Dear %FirstName%,**  
 This is to remind you that your certification for the following program will soon expire:

**Program:** %ProgramName%  
**Expiration Date:** %Date%

If you fail to complete the recertification program by the deadline, you will no longer be certified. After that time you will be required to complete a full certification program.

Please visit [UnitedAcademy.com](http://UnitedAcademy.com) to view available recertification programs.

**Add Us To Your Address Book**

To help ensure that you receive all email messages consistently in your inbox with images displayed, please add this address to your address book or contacts list.

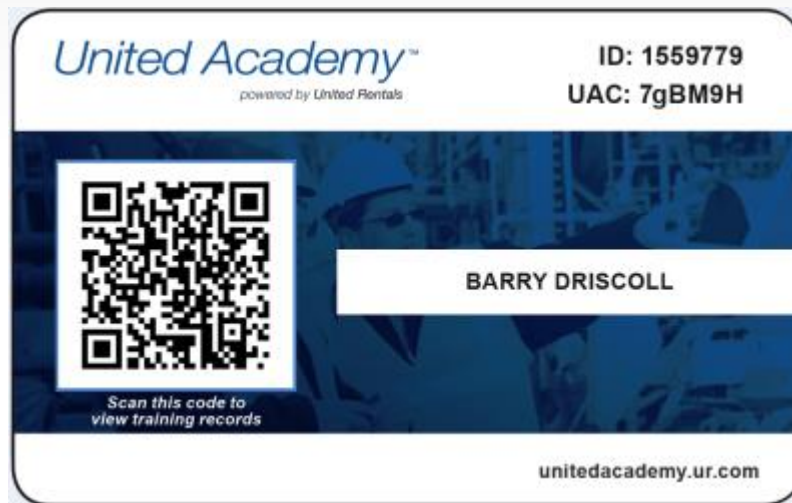
**Have Any Questions?**

Please don't hesitate to contact us with any questions.

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 powered by United Rentals

# Introducing the New Wallet Card

With the United Academy wallet card and mobile app, accessing your Training Profile is easy. Just scan the QR code on the card with a compatible mobile device for instant access



*Scan the card above to see a Training Profile*



Free App



# Additional Programs Available

## Affiliate Program

- A referral program for ABC chapters to partner with United Academy to market UA to its members. We create a unique URL for each chapter to post on their website to direct new users to the Academy and pay a referral fee to the chapter for all sales generated through its URL. Payment and activity reporting available quarterly.

## White Label Site

- A United Academy cloned site that is ABC branded and United Academy sub-branded with use of the United Academy wallet card, mobile app, and training profile. Add on options include:
  - ABC branded wallet card
  - ABC branded mobile app and training profiles

# How Can We Help Project Owners/ Subcontractors?

## Need:

- A safe job site and compliance with regulations and company policies
- Workers with credentials matched to the unique requirements of each task
- Improved “wrench” time



## Solution:

- United Academy courses are aligned with US and Canadian regulatory requirements
- All employee training can be maintained in one place and easily managed. Records can be accessed anywhere via a computer or mobile device
- Flexible training offered in person and online to meet your scheduling needs

# United Academy Corporate Account

## Corporate Account

Corporate Accounts provide access to a number of useful tools used for managing the training of your staff in a simple, straightforward manner. A Corporate Account is free to create and requires no ongoing fees. Training history stored within your corporate account is never deleted. Some of the useful features of a Corporate Account include:

- Bulk purchase discounts
- Distribute training to employees
- Manage employee accounts (update profiles, create/deactivate accounts, add external training records)
- View and print employee Certificates of Completion
- Access to employee progress reports (completion dates, exam progress, student performance, certification expiry, etc.)
- Automated email notifications for account administrators and employees

### Reports

#### Exams and Programs

Exams Taken  
Exams Granted  
Programs Granted  
User Progress  
Recent Exams (Live)

#### User Reports

New Users  
Active Users  
Inactive Users  
Out of Compliance  
Approve Requests  
Certification Document Status

View / Purchase Courses



Distribute Courses



Manage Users



View Reports



Used by companies to purchase and distribute training to their employees

## Membership benefits

- Free membership
- Volume purchase discounts
- Distribute training credits to employees as needed
- Reports to help you manage your employee's training
- Industry leading wallet cards
- Auto notification of expiring certifications
- Pay by PO, credit card or check
- Plus more...

# ABC Pilot

- **Objective**

Conduct a pilot through yearend with 3-5 chapters of varying size to promote safety training. Obtain feedback from participants (chapter and members) on pilot and program requirements for national launch in 2017.

- **Member Benefits**

- ✓ ABC discount offered on entire\* UA course catalog
- ✓ Proactively manage employee training and credentials
- ✓ Easy verification on the job – universal wallet card
- ✓ Members own their training – portable and verifiable

- **Chapter Benefits**

- ✓ Referral fee / revenue share on all UA sales thru the ULR provided
- ✓ Reports on member activity
- ✓ Chapter specific pilot approach

\* some exceptions may exist



# ABC Pilot Examples

Unique ULR	Pilot 1 ChapterName	Pilot 2 ChapterName
Referral Fee (% of sales)	5%	10%
Member discount	10%	5%
Total Discount	15%	15%

Note – chapter determines discount/referral plan up to 15%

# United Academy ®



Visit us at [UnitedAcademy.ur.com](http://UnitedAcademy.ur.com)  
or call us at 844.222.2345