



WHAT'S NEW WITH AIA CONTRACT DOCUMENTS?

SEPTEMBER 2013

www.aia.org/docucation

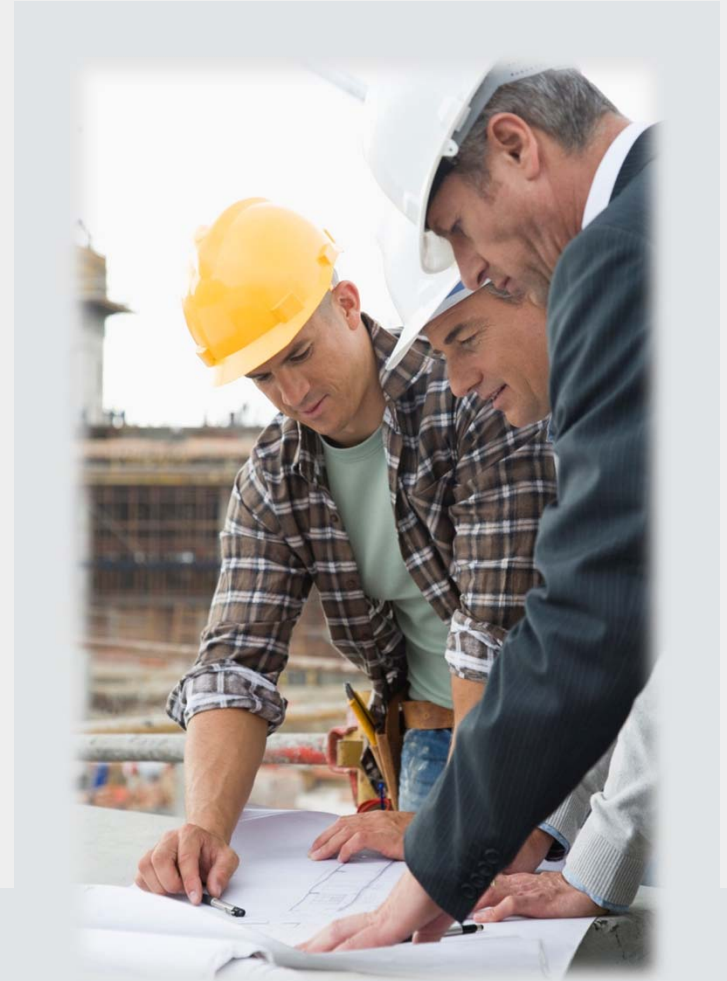
INTRODUCTIONS

- Courtney Holmes – AIA Contract Documents Marketing Manager
- Hasti Hejazi – AIA Contract Documents Education Manager



TODAY'S AGENDA

- ✓ Welcome and Introduction
- ✓ What is AIA Contract Documents software?
- ✓ Contractor-specific documents
- ✓ Newly Released Documents
- ✓ Brief software demonstration
- ✓ Where can I get additional resources?
- ✓ AIA/ABC Partnership and Free Trial
- ✓ Q & A

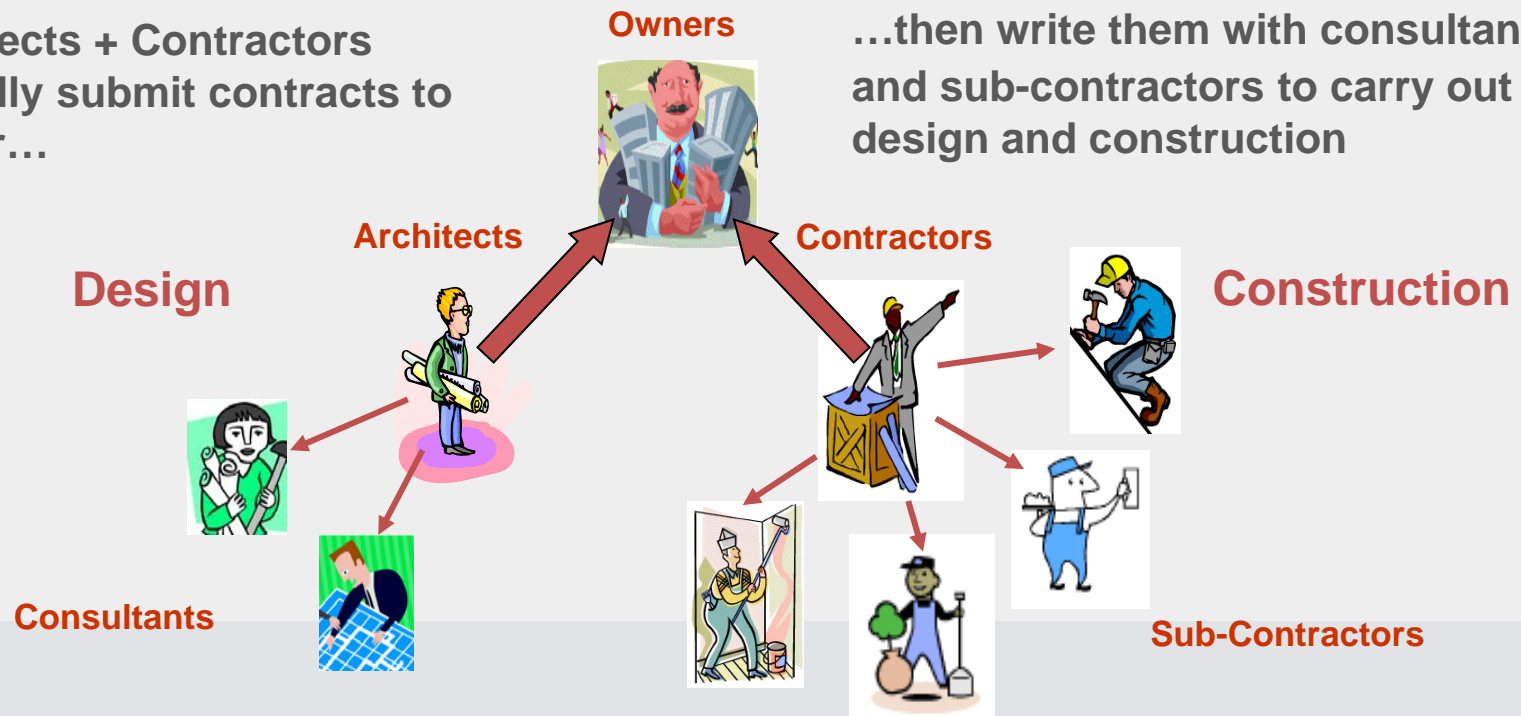


WHAT ARE AIA CONTRACT DOCUMENTS?

A library of 100+ legal forms and agreements used to define obligations for the work of project-specific parties in Design and Construction

Architects + Contractors
typically submit contracts to
Owner...

...then write them with consultants
and sub-contractors to carry out
design and construction



For more information on the contracts themselves: www.aia.org/contractdocs



HOW DO WE SELL AIA CONTRACT DOCUMENTS?

Software



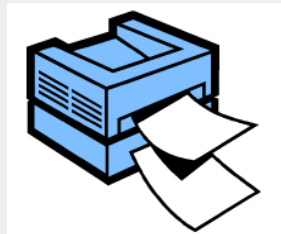
Online



Phone



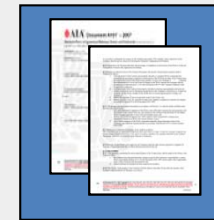
Documents-on-Demand®



Online



Paper Docs



Distributors



SOFTWARE IS AVAILABLE THROUGH ANNUAL LIMITED AND UNLIMITED LICENSES



Annual Limited

- ✓ Access to all AIA documents
- ✓ Documents assigned DU value
- ✓ Docs100 (members) and Docs300 license limit how many documents finalized
- ✓ License expires once DUs are used or year elapses

Annual Unlimited Single Seat

- ✓ Access to all AIA documents
- ✓ Finalize unlimited number of documents
- ✓ Software can be installed on one PC only
- ✓ Subscription expires after one calendar year

Annual Unlimited Multi-Seat

- ✓ All benefits of single seat license
- ✓ Come in 5, 10, 20, 30, 40, 50 seat increments



FAMILIES AND SERIES

- **Family:**

- Conventional (A201)
- Design-Build
- Small Project
- CM-Adviser
- CM-Constructor
- Interiors
- International
- Integrated Project Delivery
- Digital Practice
- Forms

- **Series:**

- A Owner/Contractor (A101)
- B Owner/Architect (B101)
- C Other Agreements
- D Miscellaneous
- E Exhibits
- G Contract Administration forms



CONSTRUCTION MANAGER (CM) DOCUMENTS

Two types of CM delivery:

- Construction Manager as Adviser (CMa)
- Construction Manager as Constructor (CMc)

Coming Soon! Sustainable Projects versions of the CMc and CMa documents to be released in November 2013.

** Webinar scheduled for November 12. Registration page coming soon.*



WHAT'S NEW WITH AIA CONTRACT DOCUMENTS?

June 2013 new software launch includes the following documents and a new AIA Contract Documents family of documents – Program Management Family.

- B171™–2013, Standard Form of Agreement Between Owner and Design Manager for use in a Multiple Project Program
- B172™–2013, Standard Form of Agreement Between Owner and Architect for Architect of Record Services
- C171™–2013, Standard Form of Agreement Between Owner and Program Manager for use in a Multiple Project Program

The Program Management Documents were created for owners undertaking a Program consisting of multiple projects that share the similar key design elements. The documents allow for the development of the overall Program and the related Design Standards that will apply to the Program.



NEW DIGITAL PRACTICE DOCUMENTS

- ✓ **NEW:** AIA Document E203™–2013, Building Information Modeling and Digital Data Exhibit
- ✓ **NEW:** AIA Document G201™–2013, Project Digital Data Protocol Form
- ✓ **NEW:** AIA Document G202™–2013, Project Building Information Modeling Protocol Form
- ✓ **NEW** - Guide and Commentary on AIA Digital Practice Documents
- ✓ **UPDATED:** AIA Document C106™–2013, Digital Data Licensing Agreement (Update of C106–2007 which will expire on December 31, 2014)



NEW GUIDES

- Guide and Commentary on AIA Digital Practice Document
- Guide to AIA Contract Documents for Small Projects: Resources for Small Project Practitioners, including Small Firms, Sole Practitioners and Custom Residential Architects
- D503™–2013, Guide for Sustainable Projects, including Commentary on the AIA Sustainable Projects Documents

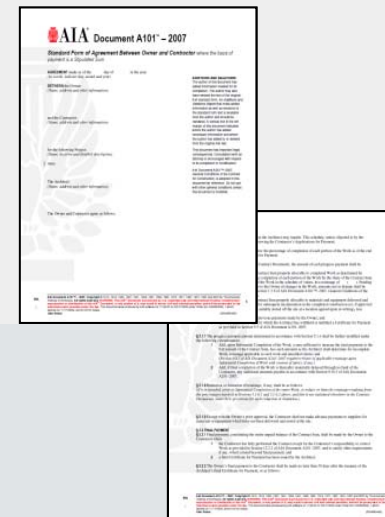


NEW RELEASE- DOWNLOAD FREE DOCUMENTS SAMPLES AND GUIDES

- ✓ **New!** Guide to AIA Contract Documents for Small Projects: *Resources for Small Project Practitioners, including Small Firms, Sole Practitioners and Custom Residential Architects* www.aia.org/smallprojectsguide
- ✓ **New!** Guide and Commentary on AIA Digital Practice Documents www.aia.org/digitaldocs
- ✓ **New!** AIA Contract Documents Program Management Family www.aia.org/programmngmtdocs
- ✓ **Revised!** Guide for Sustainable Projects, including Commentary on the AIA Sustainable Projects Documents www.aia.org/sustainabilityguide



LIVE DEMONSTRATION



AIA CONTRACT DOCUMENTS EDUCATION PORTAL

- ✓ Learn about AIA documents and forms
- ✓ View tutorials on AIA software and Documents on Demand
- ✓ Earn continuing education credits
- ✓ Explore legal impacts of modern trends in design & construction
- ✓ Access free guides and resources

To start learning, please visit aia.org/docucation.



ON-DEMAND COURSES

- ✓ [Top 10 Features AIA Contract Documents Software](#)
- ✓ [Liability of Construction Managers](#)
- ✓ [Payment Application and Change Order Forms: What You Should Know...](#)
- ✓ [Owner/Contractor Agreements and Choosing the Right One for Your Project](#)
- ✓ [Managing Responsibilities and Risks using AIA Subcontract Agreements](#)
- ✓ [Sustainable Projects Contract Documents: What You Should Know](#)

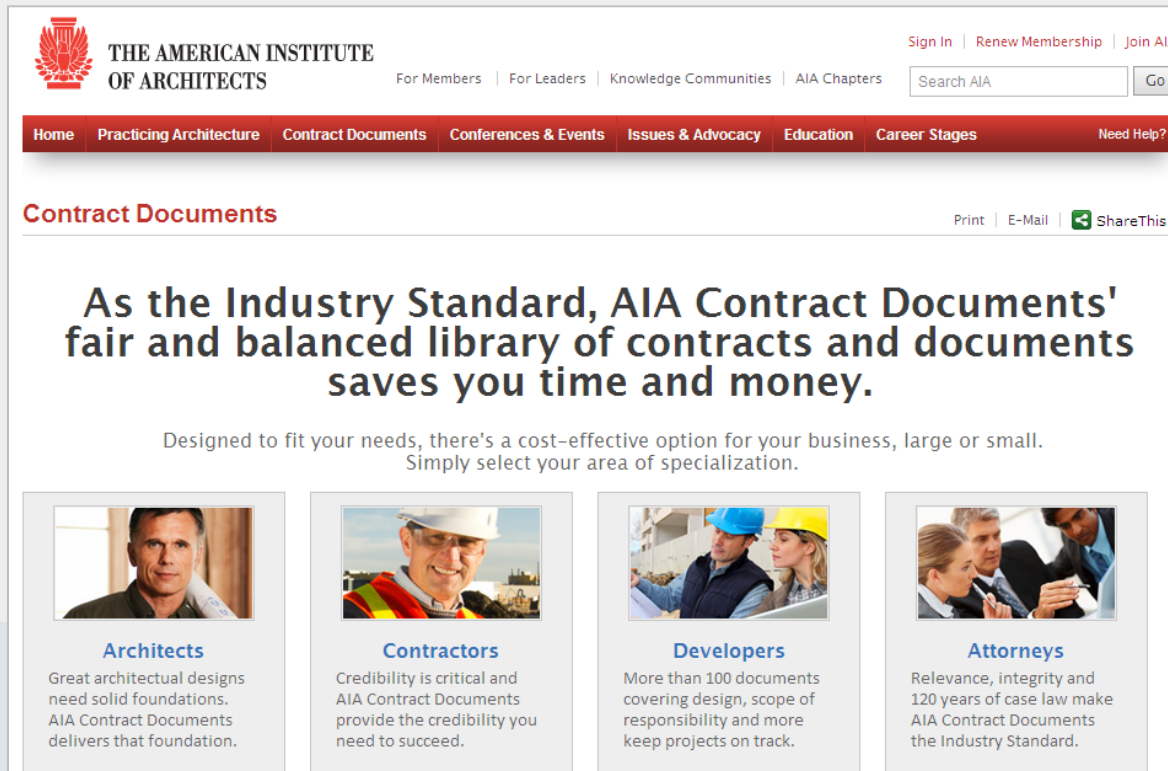


CONTACT/RESOURCE INFORMATION

Questions about AIA document content:

Email: docinfo@aia.org Tel.: (202) 626-7526

Web: www.aia.org/contractdocs/reference



The screenshot shows the AIA Contract Documents website. At the top is the AIA logo and navigation links: Sign In, Renew Membership, Join AIA. Below the logo is a search bar and a navigation menu with links: Home, Practicing Architecture, Contract Documents, Conferences & Events, Issues & Advocacy, Education, Career Stages, and Need Help?. The main heading is "Contract Documents" with links for Print, E-Mail, and ShareThis. The main text reads: "As the Industry Standard, AIA Contract Documents' fair and balanced library of contracts and documents saves you time and money." Below this is a subtext: "Designed to fit your needs, there's a cost-effective option for your business, large or small. Simply select your area of specialization." There are four columns representing different professions: Architects, Contractors, Developers, and Attorneys, each with a photo and a brief description of how AIA Contract Documents benefit them.

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As the Industry Standard, AIA Contract Documents' fair and balanced library of contracts and documents saves you time and money.

Designed to fit your needs, there's a cost-effective option for your business, large or small. Simply select your area of specialization.

Architects
Great architectural designs need solid foundations. AIA Contract Documents delivers that foundation.

Contractors
Credibility is critical and AIA Contract Documents provide the credibility you need to succeed.

Developers
More than 100 documents covering design, scope of responsibility and more keep projects on track.

Attorneys
Relevance, integrity and 120 years of case law make AIA Contract Documents the Industry Standard.

Quick Links

Use these handy links to download the software, free guides and samples or view a product demo.

- Download Software Now!
- Reference Material
- Free Guide for Sustainable Projects
- Free commentary on AIA IPD Multi-Party Agreement
- Free set of contract relationship diagrams
- AIA Contract Documents demo
- Free Sample-BIM Exhibit



www.aia.org/docucation

30-DAY FREE TRIAL – GETTING STARTED

- Access to the full set of contracts and forms for 30-days
- Edit, manage and finalize contracts
- Trial starts the day you receive your username and password

Sign up for a free 30-day trial of AIA Contract Documents software

Please fill in all fields.

• First Name	<input type="text"/>
• Last Name	<input type="text"/>
• Email	<input type="text"/>
• Phone	<input type="text"/>
• Title	<input type="text"/>
• Company Name	<input type="text"/>
• Company Size	<input type="text"/>

By clicking "submit", you have read and agreed to the [Terms & Conditions](#).

Only one free 30-day trial allowed per organization. Current AIA Contract Documents customers ineligible. AIA reserves the right, in its sole discretion, to withdraw or to modify this Free Trial Offer and/or at any time without prior notice and with no liability.



1. Free Trial email sent on September 3 with link to sign up for the free trial
2. Fill out the free trial form
3. Receive a username and password within 3 business days
4. Log into the software to start 30-day free trial



PARTNERSHIP DETAILS

- Partnership launched in November of 2011
- Over 850 licenses sold to ABC members since the start of the program
- ABC members get a 10% discount off AIA Contract Documents software licenses. *Current Licenses that apply: Docs100, Docs300 and all Unlimited licenses.*
- ABC members will have access to all the tools and education available for AIA Contract Documents at the same rate as AIA members.
- Offer ABC members and ABC leadership the opportunity to add input to help shape the direction of future AIA Contract Documents programs.

**The discount does not apply for paper documents or Documents-on-Demand®.*

Learn More at www.abc.org/aia



CONTACT



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QUESTIONS?



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